



Investor Presentation

Wakefit Innovations Limited
August 2026



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Wakefit: Largest D2C Player in the Home & Furnishing Segment in India



Diverse Product Portfolio of Home Solutions



Mattresses

Memory Foam, ShapeSense Mattresses, Eco Latex Mattress, Dual Comfort Mattress, Rollup Mattress, Foldable Mattress, etc.



Furniture

Sofas, Beds, Chair & Sitting, Dinning Furniture, Wood Cabinet, Engineered Wood TV Unit, Solid Wood Coffee Table, etc.



Furnishing

Cushions, Pillows, Bathrobe, Carpet, Curtains, Mat, Rug, Runner, Towels, Home Décor, Lightings, etc.

Several Points of Sale



Wakefit.co.in - Company Website

165 **COCO**
Stores
100 cities in
22 states

2,250 **MBO Stores**
Across 701
towns/cities

Presence Across Leading Online Marketplaces

As on 30th June 2026

Financial Performance

FY26 (INR Mn)

14,889

Revenue from operations

1,123 (7.5%)

Operating EBITDA³
(% margin)

911 (6.1%)

PBT after exceptional items
(% margin)

1,892 (12.7%)

PAT⁴
(% margin)

Q1FY27 (INR Mn)

4,049

Revenue from operations

368 (9.1%)

Operating EBITDA³
(% margin)

363 (9.0%)

PBT after exceptional items
(% margin)

234 (5.8%)

PAT
(% margin)

Source: Redseer Report. Note MBOs: Multi-branded Outlets. 1. In the home & furnishings market in India among organized peers basis Redseer report. 2. In terms of revenue from operations in Fiscal 2024 basis Redseer report. 3. Operating EBITDA represents EBITDA before considering Ind AS116 adjustments (lease), ESOP charges and other non operating or one time income & expenses. 4. FY26 PAT is after the impact of Deferred Tax Asset of INR 980.7 mn



Quarterly Overview



Ankit Garg
Chairman, CEO &
Executive Director

"We are pleased to begin FY27 on a strong note, delivering Revenue from Operations of INR 4,049.1 mn, up 16.6% YoY. Reported EBITDA (excluding Other Income) increased to INR 564.0 mn, with the EBITDA margin improving to 13.9%. Profit Before Tax rose to INR 363.1 mn, an increase of 85.1% YoY, while Profit After Tax for the quarter stood at INR 233.8 mn, registering a YoY increase of 19.2%. Repeat customers contributed 36.7% of our revenue during the quarter, reflecting the strength of our customer relationships and the trust we have built across our product categories.

Our mattress business continued to deliver strong momentum, growing 27.3% YoY. As we continue to expand our offline footprint, we see significant opportunities to drive cross-selling across mattresses, furniture and furnishings. While mattresses will remain our stable growth and cash-generation engine, we expect the contribution from furniture and furnishing to increase meaningfully over the next three to four years, expanding our addressable market and enhancing customer lifetime value.

I would like to express my sincere appreciation to the entire Wakefit team for their commitment and relentless execution, which have been instrumental in delivering another strong quarter. Their dedication and hard work continue to be the driving force behind our long-term growth and success."



Chaitanya Ramalingegowda
Executive Director

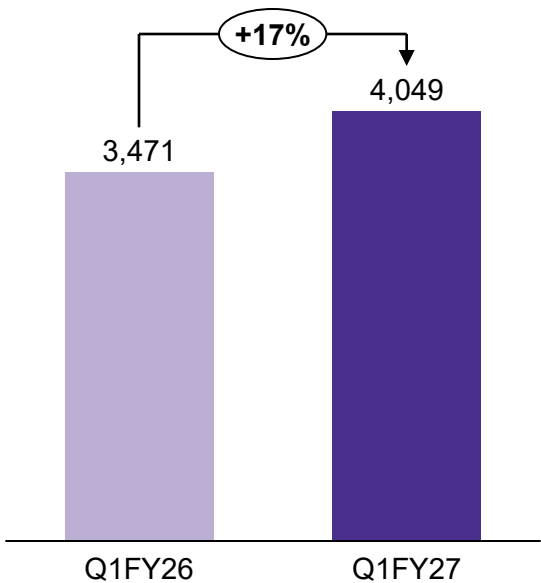
“The quarter was marked by significant volatility in raw material prices following the Middle East situation, particularly across key mattress category inputs such as Polyol and TDI. The Middle East situation also impacted supply chain costs across the other categories. We responded through calibrated pricing actions to mitigate the impact of higher input costs while continuing to execute on our strategic priorities. The full impact of increased raw material cost will reflect in H1FY’27.

Our retail expansion strategy continued to make strong progress during the quarter, with the addition of 27 COCO stores, taking our network to 165 active stores, compared to 42 store additions during the entire FY26. Our MBO network also expanded to 2,250 stores across 701 cities, further strengthening our reach and enhancing customer accessibility. We remain on track to add nearly 80 COCO stores during FY27. Our expanding retail footprint is enhancing brand salience and customer confidence, encouraging greater engagement across channels and supporting online purchases.

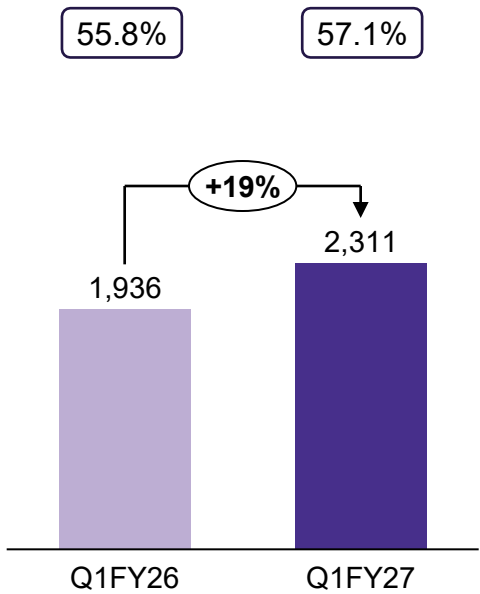
Our planned FY27 capex of around INR 1,000-1,200 mn remains on track, with approximately 80% allocated towards retail expansion, particularly our jumbo store format, and the remaining 20% towards manufacturing automation and other regular business upgrades. These investments will support the next phase of our retail expansion while further strengthening our manufacturing capabilities.

Looking ahead, we remain focused on the disciplined execution of our expansion strategy, positioning us well to continue investing in long-term growth and further strengthening our presence across mattresses, furniture, and furnishings.”

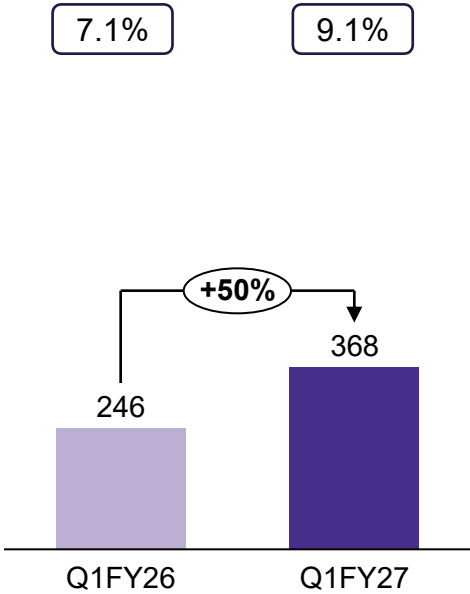
Revenue from Operations



Gross Profit & Margins (%)

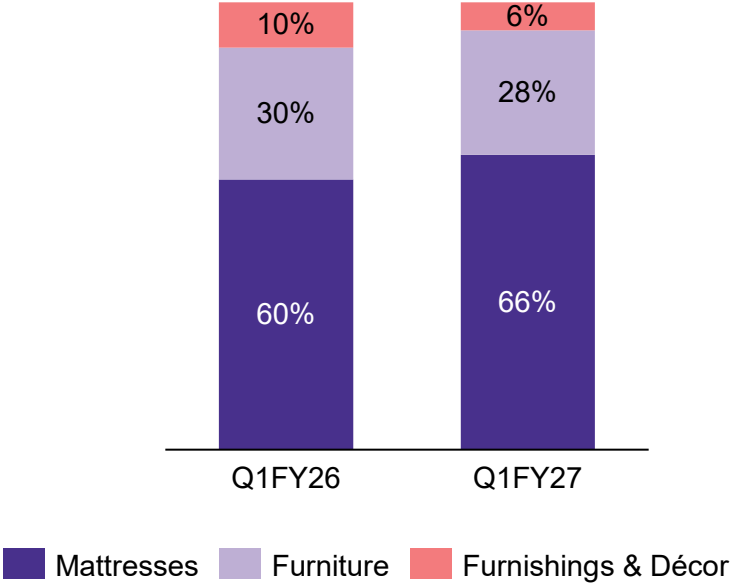


Operating EBITDA & Margins¹ (%)

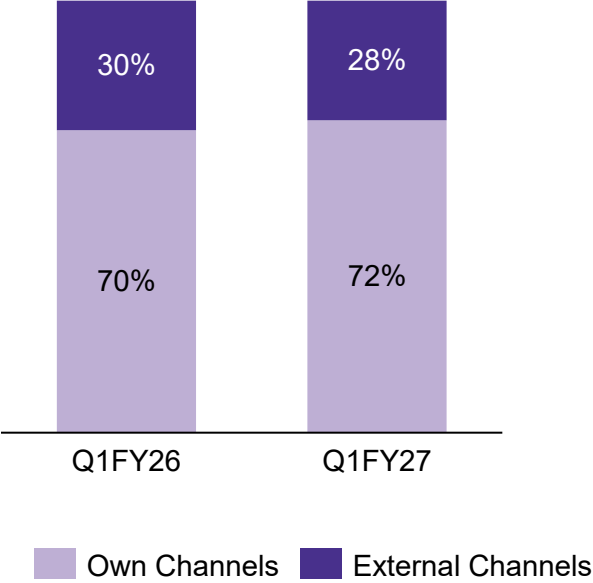


1. Operating EBITDA represents EBITDA before considering Ind AS116 adjustments (lease), ESOP charges and other non-operating or one time income & expenses,

Category-wise



Channel-wise



Profit and Loss Statement



Particulars (INRmn)	Q1FY27	Q1FY26	YoY	FY26
Revenue from Operations	4,049.1	3,471.2	16.6%	14,889.4
Cost of goods sold	1,738.2	1,535.1		6,587.8
Gross Margin	2,310.9	1,936.2	19.4%	8,301.7
% Margin	57.1%	55.8%		55.8%
Employee benefit expenses	473.6	375.8		1,662.0
Other Expenses	1,273.3	1,110.1		4,820.1
Reported EBITDA (excl.Other Income)	564.0	450.4	25.2%	1,819.6
% Margin	13.9%	13.0%		12.2%
Other Income	156.2	77.2		454.3
Reported IndAS EBITDA (incl.Other Income)	720.2	527.6	36.5%	2,273.9
Depreciation and amortisation expense	283.3	256.7		1,044.5
EBIT	436.9	270.9	61.3%	1,229.3
% Margin	10.8%	7.8%		8.3%
Finance Cost	73.9	74.7		280.7
Profit before Tax before exceptional item	363.1	196.2	85.1%	948.6
% Margin	9.0%	5.7%		6.4%
Exceptional Items #	0.0	0.0		37.6
Profit before Tax after exceptional item	363.1	196.2	85.1%	911.0
% Margin	9.0%	5.7%		6.1%
Tax	129.2	0.0		-980.7
Current Tax	56.2	0.0		0.0
Deferred Tax	73.0	0.0		-980.7
Profit After Tax	233.8	196.2	19.2%	1,891.8
% Margin	5.8%	5.7%		12.7%
PAT (Excluding Deferred Tax)	306.8	196.2	56.4%	911.0
% PAT (Excluding Deferred Tax) Margin	7.6%	5.7%		6.1%
Operating EBITDA	368.3	246.0	49.7%	1,122.6
% Margin	9.1%	7.1%		7.5%

Operating EBITDA represents EBITDA before considering Ind AS116 adjustments (lease), ESOP charges and other non operating or one time income & expenses,

increase in gratuity liability arising out of past service cost and increase in leave liability on account for changes in Labour laws, In accordance with IndAS 12, the Company recognized Deferred Tax Assets charge of INR 980.7 mn under tax expense in Q4FY26.

- In Q1 FY27, the Company reported Revenue from Operations of **INR 4,049.1 mn**, registering a YoY growth of **16.6%**, backed by healthy demand during the quarter.
- Gross Profit for Q1FY27 stood at **INR 2,310.9 million (57.1% margin)** as compared to **INR 1,936.2 million (55.8%) in Q1FY26**. Uptick in gross margins is also driven by price hikes implemented to offset the sharp increase in Polyol and TDI prices following supply disruptions caused by the Middle East conflict.
- Advertisement and marketing investments remained in line with the previous quarter and our earlier guidance, at 7.6% of Revenue from Operations
- The total ESOP expenses for Q1FY27 stood at **INR 6.1 mn**
- The Company recognised a deferred tax charge of **INR 73.0 mn** during the quarter, as against a deferred tax income of **INR 980.7 mn** in the previous quarter - movement of INR 1,054 mn. This is attributable to two factors: (i) normal-course reversal of timing differences relating to depreciation and provisions as they unwind through the P&L, and (ii) a lower quantum of DTA unwind on carried-forward losses this quarter compared to the preceding quarter, when the Company had recognised a one-time larger deferred tax asset following improved visibility on future taxable profits. ***This is a non-cash, accounting-driven movement and does not impact the Company's cash tax outflow or underlying operating profitability.***
- Excluding these deferred tax movements, **PAT for the quarter was 306.8 mn (7.6% of Operating Revenue)**, up by 0.7% QoQ and 1.9% YoY, reflecting the underlying operating performance of the business
- As on 30-June-26, the Company had **165 active COCO stores**. During the quarter the Company added **27 new stores**.
- Retail Channel growth (Q1FY27): **20.5%**

Particulars (INR mn)	Q1FY27	Q1FY26	FY26
Reported EBITDA (a)	564.0	450.4	1,819.6
Share based payment expense (b)	6.1	3.5	33.0
Ind AS Adjustment (Rent) (c)	209.6	198.8	803.6
Other Non Operating Expense / (Income) (d)	7.8	-9.1	63.5
One Time Costs			
IPO Expense (e)	0.0	0.0	10.1
Others (f)	0.0	0.0	0.0
Operating EBITDA (a + b - c + d + e + f)	368.3	246.0	1,122.6

Operating EBITDA represents EBITDA before considering Ind AS116 adjustments (lease), ESOP charges and other non operating or one time income & expenses



Company Overview

Largest and fastest growing D2C home and furnishing solutions brand ..

Largest D2C Player^{1,2} in the home and furnishings segment in India

Wakefit is the **Largest Player** in terms of online revenue from mattresses⁷

Wakefit ranks among the **Top 3 Players** in the organized mattress market⁵

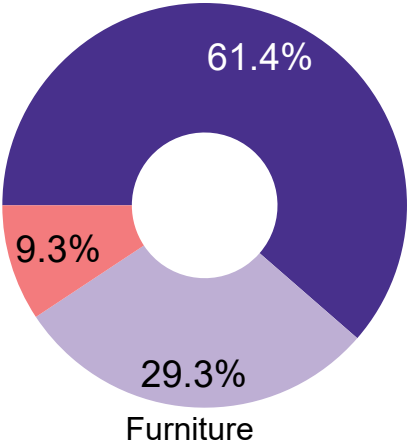
Top-Rated Player Across the top two horizontal online marketplaces⁶

.. Catering to a large opportunity

	TAM in US\$ Bn ³	Segment Share ⁴	CAGR ⁵ Online TAM	CAGR ⁵ Organized B&M TAM
Mattresses	1.7 -1.9	~5%	19-21%	17-19%
Furniture	22-24	~66%	16-18%	12-14%
Furnishing & Décor	9.5-10.4	~29%	21-23%	13-15%

.. With a comprehensive product portfolio focused on product innovation

Revenue mix (FY26)



Category	Percentage
Mattresses	61.4%
Furniture	29.3%
Furnishings	9.3%

Full-stack vertically integrated operations with differentiated processes and technical capabilities

Omnichannel sales presence and strategically located store network

Multi-faceted marketing approach to enhance our brand image

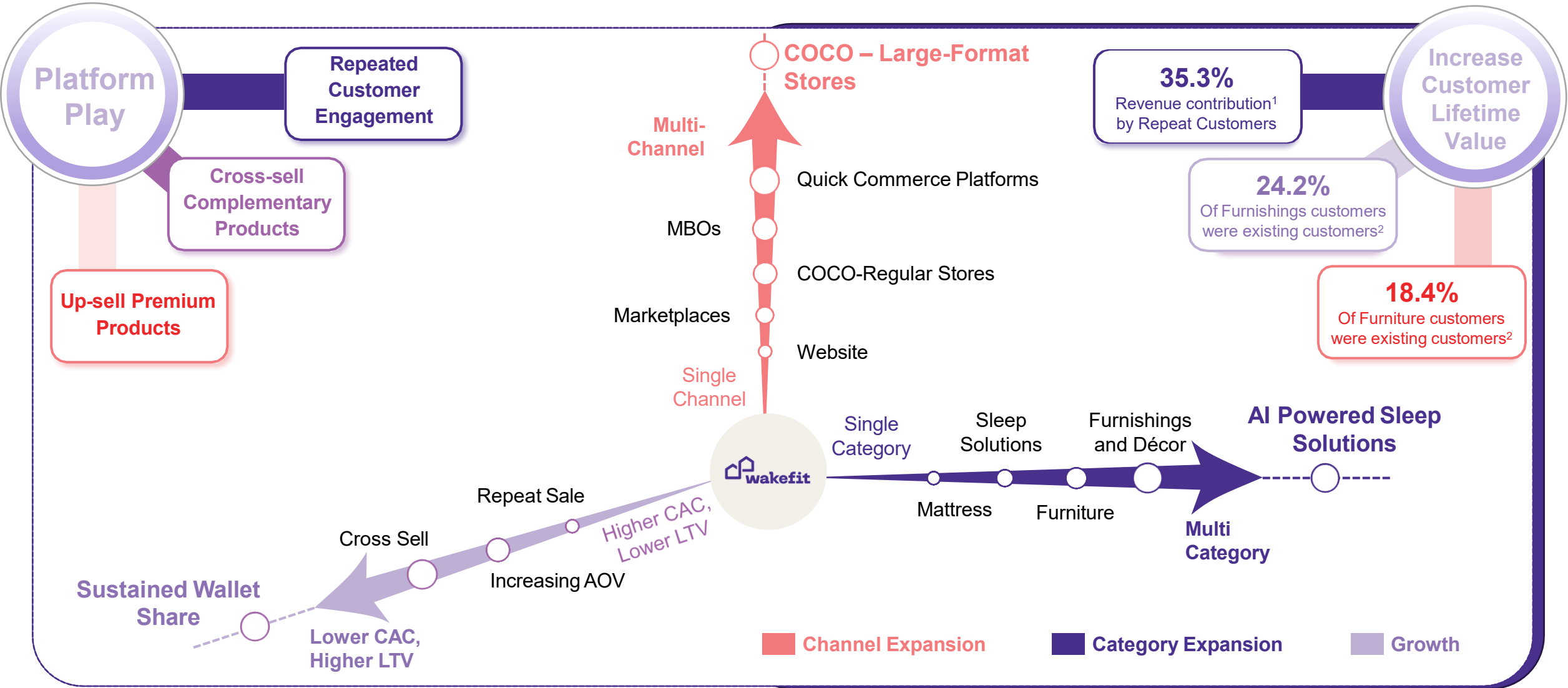
“Experienced management team” with a proven track record in the industry

Business model with a track record of delivering financial growth

Cross-sell & Up-sell Under a Single Brand



A unified brand ecosystem facilitates cross-selling across categories and up-selling to higher-end products.



Notes: 1. As of FY26. 2. Existing customers of other categories in FY26.


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graph LR; C[Conceptualisation] --> E[Engineering]; E --> P[Prototyping]; P --> Q1{QC 1 Prototype}; Q1 -- Approve --> PR[Production]; Q1 -- Reject --> P; PR --> PI[Pilot]; PI --> Q2{QC 2 Prototype}; Q2 -- Approve --> PL((Product Launch)); Q2 -- Process Related Feedback --> P; Q2 -- Product Related Feedback --> P;
```

Conceptualisation → **Engineering** → **Prototyping** → **QC 1 Prototype** → **Production** → **Pilot** → **QC 2 Prototype** → **Product Launch**

QC 1 Prototype Decision: **Approve** (to Production) or **Reject** (back to Prototyping)

QC 2 Prototype Decision: **Approve** (to Product Launch) or **Process Related Feedback** (back to Prototyping) or **Product Related Feedback** (back to Prototyping)

Product Innovation

First Organised Player
To introduce roll-packing technology for mattresses in India

Zense Range of SleepTech Products

Personalized Mattresses
Currently pilot testing a technology that leverages firmness customization techniques

Regula
Mattress Temperature Controller

Tracks
Contactless Sleep Tracker

Reflects Wakefit Ability to Maintain Control over Every Stage of a Product Lifecycle



Automated, High-Quality Manufacturing



Precision manufacturing enabled through robotic arms, roller belts, and the 'Every Part Every Interval' (EPEI) process to minimize wastage.

Facility I



Sonipat, Haryana

- Mattress
- Sofa

Built-up Area
1,21,040 Sq. ft

Facility II

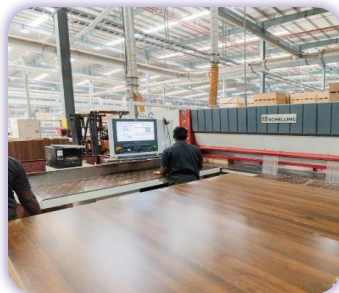


Bengaluru, Karnataka

- Fabrication
- R&D activities

Built-up Area
37,076 Sq. ft

Facility III



Bengaluru, Karnataka

- Accessories¹

Built-up Area
70,725 Sq. ft

Facility IV



Hosur, Tamil Nadu

- Wood furniture²
- Sofa
- Chairs

Built-up Area
3,44,994 Sq. ft

Facility V



Hosur, Tamil Nadu

- Mattress

Built-up Area
1,25,000 Sq. ft

5

Manufacturing
Facilities

6.99 Lakh+

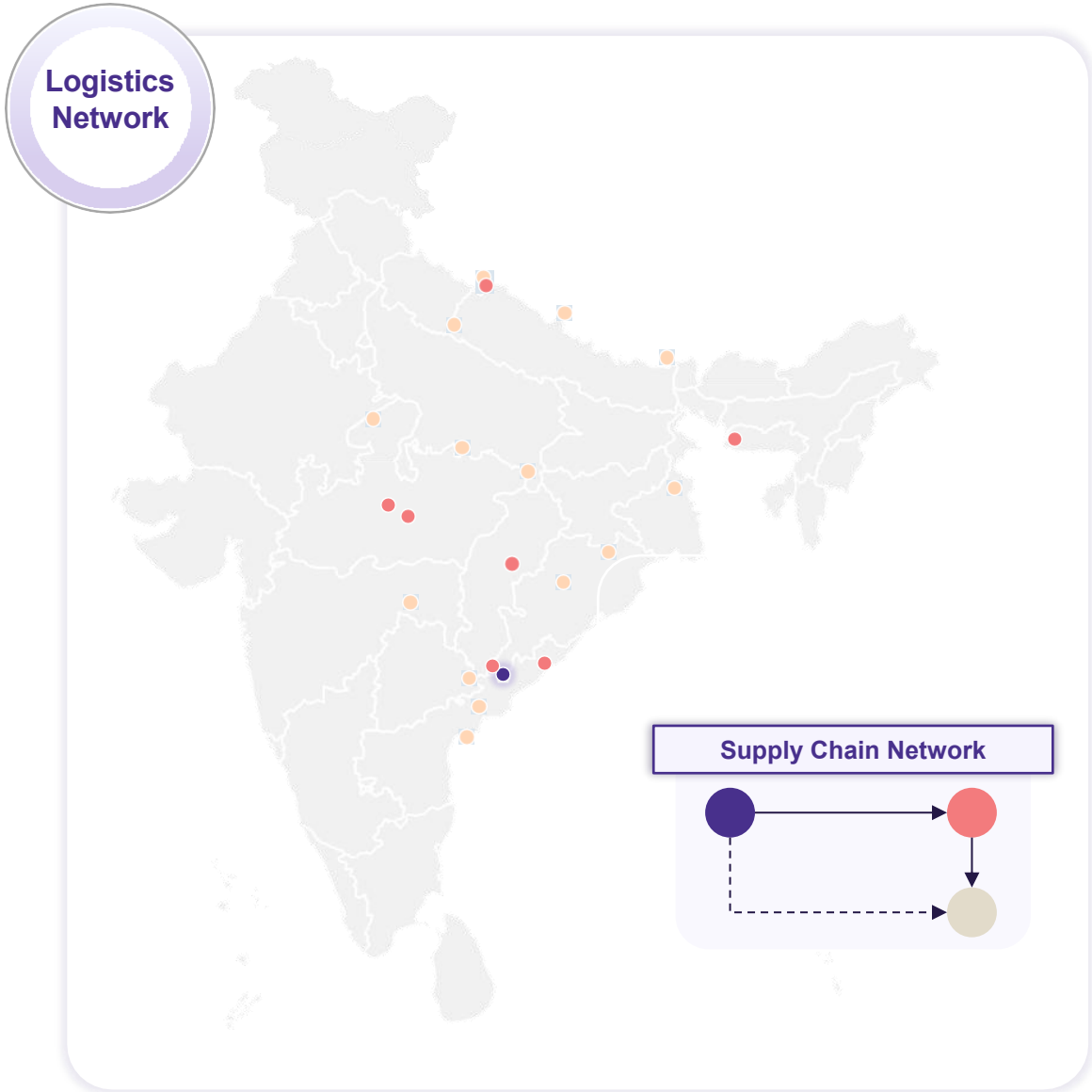
Total Built-up Area (sq. ft.)

Advanced Automation

Robotic Arms, Roller Belts, CNC, EPEI & more

Notes: 1. Including comforter, pillows, bedsheet, protectors, curtains, cushion, bean bag, décor items. 2. Includes engineered and solid wood furniture.

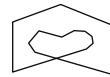
Optimized Logistics and Distribution Through a Well-structured Supply Chain Network



1 **Mother Warehouse in Hosur (1.6 lakh sq. ft.)** – Serves as the primary inventory repository and main distribution point



10 **Inventory Holding Points (10,000 to 55,000 sq. ft.)** – Hold inventory for mattresses and marketplace-serviced categories



24 **Points of Delivery (800 to 5,600 sq. ft.)** – Act as transit hubs for last-mile deliveries and bases for furniture installers

A Seamless Omnichannel Customer Journey



Own Channels- 67% of Revenue (FY26)

COCO Stores

165 Active Stores
Experience Centres
Product Trials
Hands-on Experience



Website & App

Easy Navigation
3D / AR Experience
Measurement Guides
Rich Content



External Channels- 33% of Revenue (FY26)

MBOs

2,250 Stores across 701 cities
27 / 4 States / Uts
Diverse Range of Dealers
Additional Touchpoints for Customers

Marketplaces

Major E-commerce Platforms
Quick Commerce Platforms
Wider Reach & Convenience
Additional Touchpoints



Operational Efficiency

Synchronizes inventory management across channels for consistent delivery timelines

Enhanced Customer Engagement

Integrates discovery, comparison and validation across channels

Strategic Growth Lever

Expands reach and scale, enabling entry into adjacent categories

NOTE: The Brand Names and Logos mentioned are the property of their respective owners and are used here for identification purposes only, Operational Numbers as on 30th June 2026

Strategically Located COCO Store Network Provides a Branded Environment and Fosters a Deeper Connection with our Brand

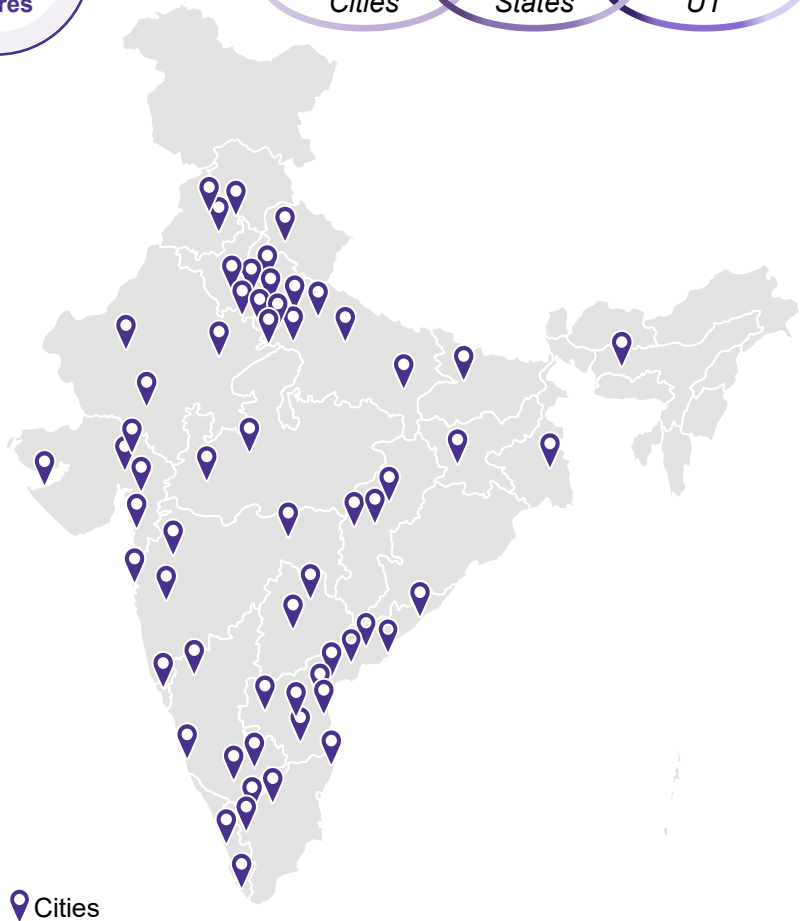


165
COCO
Stores

100
Cities

22
States

2
UT



Direct Interaction

Increasing brand loyalty and driving higher conversion rates

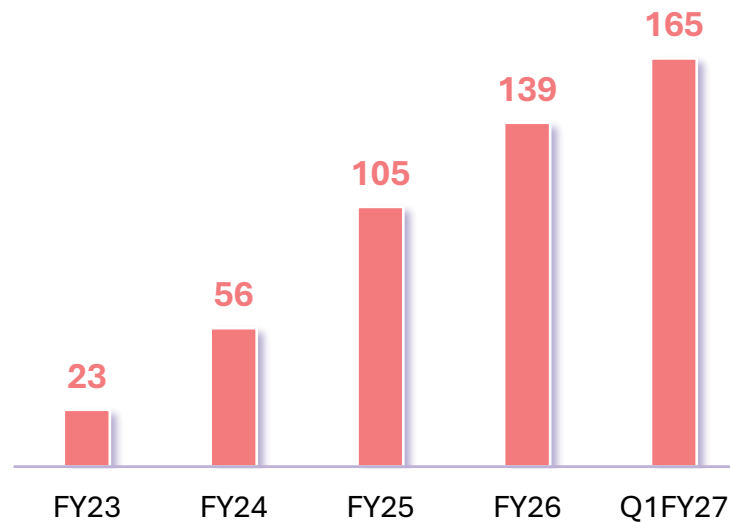
Hands-on Experience

With the products through engagement with trained staff

Data-driven

Approach to identify locations with higher business potential

Higher AOV for COCO regular stores vs website



Multi-faceted Marketing Approach Focusses on Building Enduring Relationships and Results in High Level of Customer Satisfaction



Significant Visibility and Engagement with a Disciplined Marketing Approach



Strong Customer Retention

Community Engagement

- ❑ 'Sleep Internship'
- ❑ Great Indian Sleep Score

Marketing Campaigns

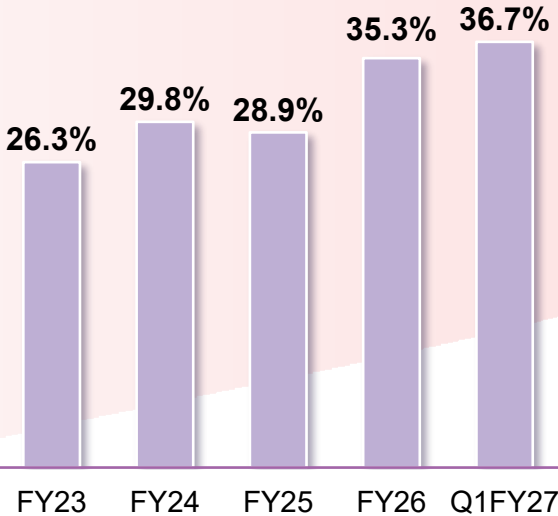
- ❑ 'Andar ke bacche ko jagao'
- ❑ 'Kumbhakaran
- ❑ 'Gaddagiri'

Celebrity Collaborations

- ❑ Celebrity Collaborations
- ❑ Rashmika Mandanna
- ❑ Bobby Deol

Cultural Integration

- ❑ Strategic placements in topical media and advertising and alignment with current trends & cultural conversations



Repeat customer revenues as a % of revenues from operations

Major Global E-commerce Platform

4.3/5 Mattresses

4.1/5 Furniture

4.1/5 Furnishings

Major Homegrown E-commerce Platform

4.4/5 Mattresses

4.3/5 Furniture

4.3/5 Furnishings

Experienced Management Team



Promoters with Expertise & Strategic Vision



Ankit Garg

Chairman, CEO and Executive Director

15+ yrs Leverages expertise in R&D, new product development and customer insights. IIT Roorkee, Bayer Materials Science, J. B. Polymers.



Chaitanya Ramalingegowda

Executive Director

20+ yrs Drives marketing, growth strategies, customer experience and technological advancements. ISB Hyderabad, Cognizant , Zinnov.

Key Managerial Personnel

Parul Gupta

Chief Financial Officer

~20+ yrs · Syngene, Myntra, Jabong, Airtel and Airtel



Surbhi Sharma

Company Secretary & Compliance Officer

~7 yrs · Ola Electric Mobility, BMP & Co. and Kerala Ayurveda



Senior Management

Kunal Chandel

Senior Manager – Legal

~6 yrs · Hindustan Zinc and Rahul Chaudhry & Partners



Umanath Nayak

Head of Human Resource

~18 yrs · Freshmenu, Gionee, Papa Johns and Global Franchise Architects



Nitesh Prakash

Senior Vice President – Home Interiors

~10+ yrs · Ola (ANI Technologies Pvt. Ltd)



Board of Directors

Sakshi Vijay Chopra

Nominee Director

Peak XV Partners



Alok Chandra Misra

Independent Director

General Atlantic, WNS and Mphasis



Mukul Arora

Nominee Director

Elevation Capital (Light Ray Advisors)



Sudeep Nagar

Independent Director

Bluestone, Lodha Group and CSC



Gunender Kapur

Independent Director

Vishal Mega Mart



Sandhya Pottigari

Independent Director

GE Digital, Amazon and Siemens



Arindam Paul

Independent Director

Atomberg and Cognizant



Aim to be the most loved home solutions company in India.

Strategic Expansion of COCO Stores and Enhance Website Sales

Synergistic, Data-driven Product Category Expansion with a Focus on Scaling our Operations

Continue to Develop, Invest and Increase Brand Salience and Brand Awareness

Leverage Technology to Enhance Customer Experience and Drive Operational Efficiencies

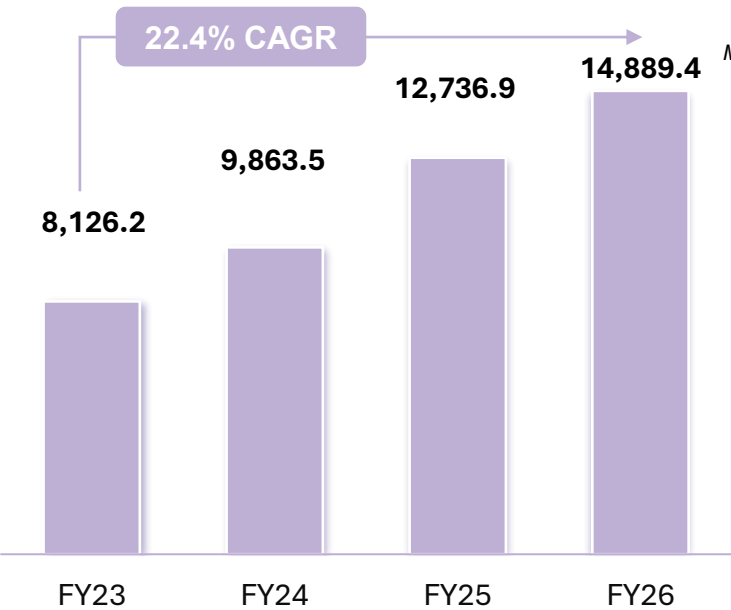
Increase Customer Lifetime Value



Track Record of Consistent Financial Growth

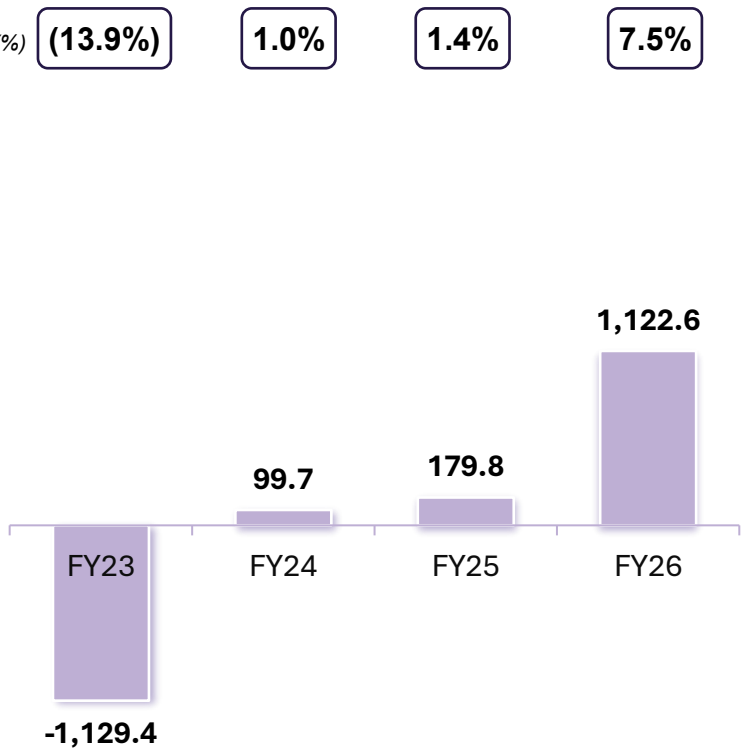


Revenue from Operations (INRmn)

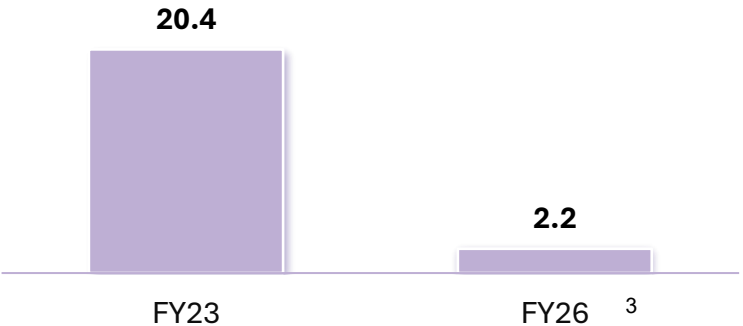


	Revenue from Operations (INRmn)	FY23	FY26	CAGR ²
	Mattresses	5,159.8	9,138.7	20.9%
	Furniture	1,951.1	4,357.5	30.7%
	Furnishings	1,015.3	1,393.2	11.1%

Operating EBITDA¹ (INRmn) and Margins¹ (%)



Net Working Capital Days (days)





Appendices

Successful IPO Listing on NSE and BSE in Dec'25



IPO Proceeds
INR 12,889 Mn

Primary Issuance
INR 3,772 Mn

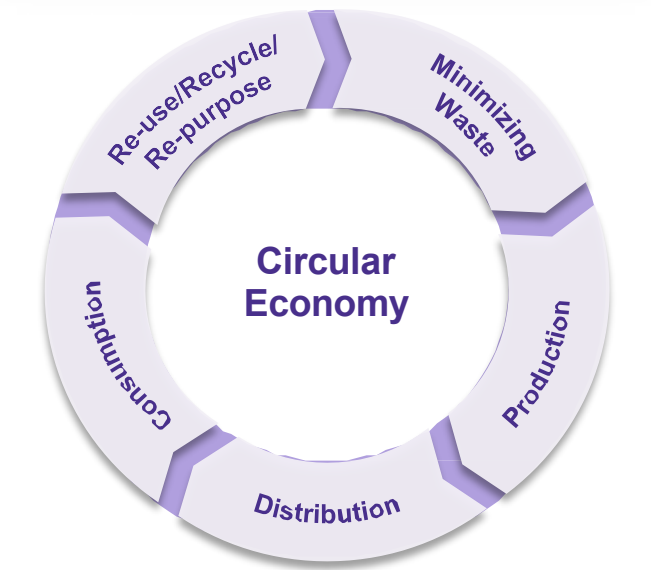
Offer for Sale (OFS)
INR 9,117 Mn

- **INR 308.4 Mn** - Capital expenditure to be incurred by our Company for setting up of 117 new COCO – Regular Stores
- **INR 1,614.7 Mn** - Expenditure for lease, sub-lease rent and license fee payments for existing COCO – Regular Stores
- **INR 154.1 Mn** - Capital expenditure to be incurred by for purchase of new equipment and machinery
- **INR 1,084.0 Mn** - Marketing and advertising expenses
- **INR 330.7 Mn** - General Corporate Purposes

Focus on Environmental, Social and Governance (“ESG”) Principles

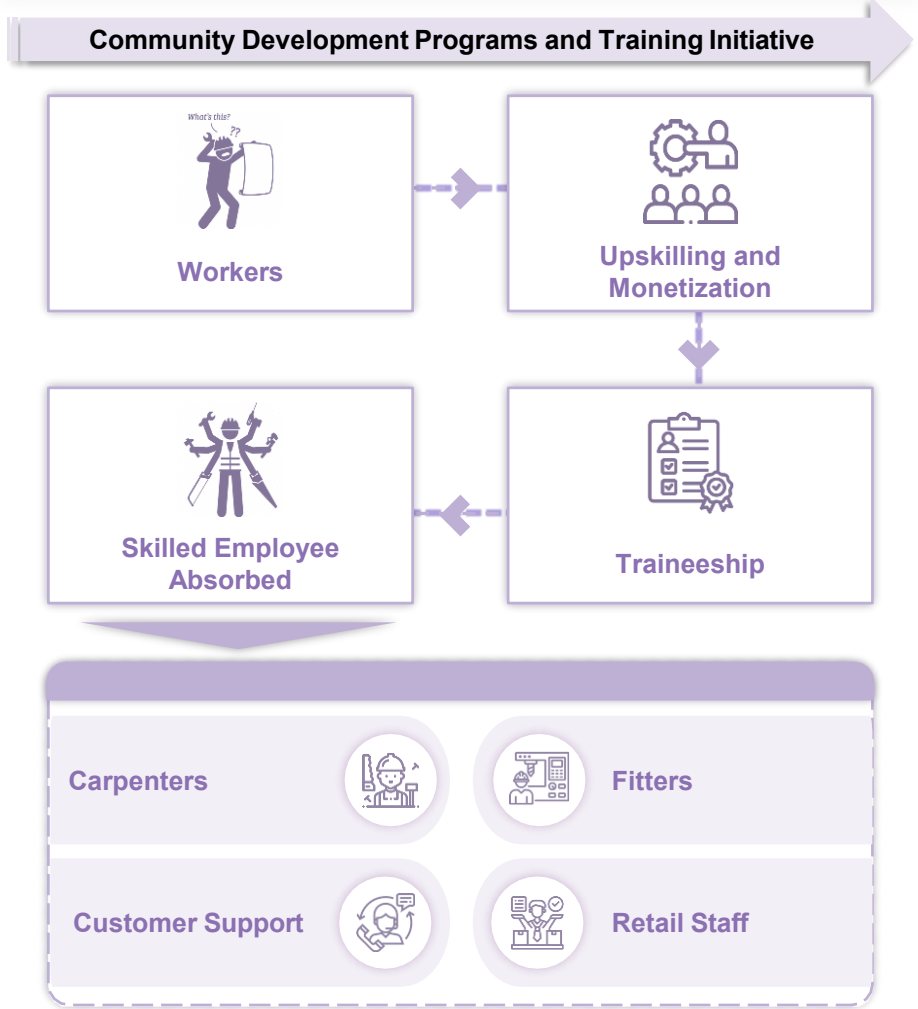


Environmental Development and Sustainability



- Repurpose Sawdust** into fuel briquettes for industrial boilers and hotels
- Minimize Waste** through PU rollers, 3-ply cardboard packaging and reusable covers
- Minimize Packaging Material** usage through roll-pack and flat-pack designs

Inclusive Growth Through Wakefit Gurukul



Prioritize Good Governance Practices

Employee Welfare

ESOPs irrespective of designation

Diverse programs and engagement initiatives

Healthy and supportive work environment

Compliance and Quality Assurance

ISO 9001:2015 and ISO/IEC 27001:2022 certification

Robust firewalls, intrusion detection and security audits

Testing raw materials, in-process checks

Balance Sheet

Assets (INRmn)	FY23	FY24	FY25	FY26
Property, plant and equipment	1,559.3	1,635.6	1,652.0	1,493.3
Capital work-in-progress	34.7	21.4	7.4	16.6
Right-of-use assets	1,325.6	1,652.3	2,493.1	2,386.5
Intangible assets	11.2	5.8	9.1	11.3
Financial assets	1,039.8	129.9	890.4	3,516.7
Income tax assets (net)	34.2	49.3	36.2	61.3
Deferred tax assets (net)	0.0	0.0	0.0	1034.4
Other non-current assets	57.4	47.5	44.6	63.3
Total Non-current Assets	4,062.2	3,541.8	5,132.8	8,583.4
Inventories	1,155.9	1,306.8	1,636.3	1,975.5
Investments	315.0	1,384.2	512.5	799.4
Trade receivables	168.3	280.9	58.6	22.0
Cash and cash equivalents	615.2	36.3	71.2	884.9
Bank balances other than cash and cash equivalents	1,116.4	135.9	30.8	1,543.6
Other financial assets	55.4	2,378.8	2,902.5	3,403.3
Other current assets	429.7	218.3	162.9	299.9
Total Current Assets	3,855.9	5,741.2	5,374.8	8,928.6
Assets held for sale	0.0	0.0	0.0	0.0
Total Assets	7,918.1	9,283.0	10,507.6	17,512.0

Liabilities (INRmn)	FY23	FY24	FY25	FY26
Equity share capital	10.1	10.3	10.5	330.0
Instruments entirely equity in nature	170.8	192.5	192.5	0.0
Other equity	4,869.9	5,233.3	5,002.7	10,988.2
Total Equity	5,050.8	5,436.1	5,205.7	11,318.2
Lease liability	1,134.6	1,376.3	2,023.4	1,909.6
Provisions	13.3	75.8	84.6	89.2
Total Non-current Liabilities	1,147.9	1,452.1	2,108.0	1,998.8
Borrowings	0.0	73.6	0.0	0.0
Lease liability	304.7	449.1	709.9	809.2
Trade payables	1,095.2	1,444.2	1,570.1	1,940.6
Other financial liabilities	25.0	96.5	180.0	509.6
Other current liabilities	223.4	272.6	653.1	809.7
Provisions	71.0	58.8	80.8	126.0
Total Current Liabilities	1,719.3	2,394.8	3,193.9	4,195.0
Total Liabilities	2,867.2	3,846.9	5,301.9	6,193.8
Total Equity and Liabilities	7,918.0	9,283.0	10,507.6	17,512.0

Cashflow Statement



Particulars (INR Mn)	Mar-25	Mar-26
Net Profit Before Tax	-350.0	911.0
Adjustments for: Non -Cash Items / Other Investment or Financial Items	1,100.4	997.2
Operating profit before working capital changes	750.4	1,908.3
Changes in working capital	-1.3	558.4
Cash generated from Operations	749.1	2,466.7
Direct taxes paid (net of refund)	13.1	-21.4
Net Cash from Operating Activities	762.2	2,445.3
Net Cash from Investing Activities	-21.1	-4,986.7
Net Cash from Financing Activities	-706.2	3,355.1
Net Decrease in Cash and Cash equivalents	34.9	813.7
Add: Cash & Cash equivalents at the beginning of the period	36.3	71.2
Cash & Cash equivalents at the end of the period	71.2	884.9

Key Performance Indicators

Particulars	FY23	FY24	FY25	FY26
Revenue from Operations (INRmn)	8,126.2	9,863.5	12,736.9	14,889.4
Revenue from Operations Growth	28%	21%	29%	17%
Reported EBITDA	(931.4)	348.7	591.0	1,819.6
% Margin	(11%)	4%	5%	12%
Profit After Tax (INRmn)	(1,456.8)	(150.5)	(350.0)	1,891.8
Profit After Tax % Margin	(18%)	(2%)	(3%)	13%
Return on Net Worth %	(29%)	(3%)	(7%)	16.71%
Return on Capital Employed	(21%)	0%	(1%)	8.49%
Net working capital days	20.4	6.9	3.8	2.2
Revenue by category (INRmn)				
Mattresses	5,159.8	5,675.2	7,813.7	9,138.7
Furniture	1,951.1	3,012.2	3,516.9	4,357.5
Furnishings	1,015.3	1,176.2	1,406.3	1,393.2
Total	8,126.2	9,863.5	12,736.9	14,889.4
Volume (mn units)				
Mattresses	5,68,443	5,94,040	7,93,348	9,15,402
Furniture	1,78,488	2,82,681	3,51,492	4,20,001
Furnishings	11,73,453	14,00,491	14,55,037	15,65,972
Total	19,20,384	22,77,212	25,99,877	29,01,375
COCO Stores	23	56	105	139

Return on Capital Employed is calculated as (Earnings before interest and taxes("EBIT") divided by capital employed) *100

Capital Employed is calculated as the sum of total equity, current borrowings, current lease liabilities, non-current borrowings, non-current lease liabilities.

Net working capital days is calculated as (Average Net working capital divided by Revenue from operations)*365..

Return on Net Worth (%) is computed as profit/(loss) for the period/year divided by Net Worth as at the end of the period/year. Net Worth means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the restated statement of assets and liabilities, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation. Further, Net Worth has been computed as a sum of equity share capital, instruments entirely equity in nature and other equity as of the end of the period/year.



Product Portfolio

Memory Foam and ShapeSense Mattresses



- AeroTex Knit Fabric**
Breathable, hypoallergenic & suitable for all skin types
- 1.25" ShapeSense™ Ortho Memory Foam**
Naturally aligns your spine for perfect back support
- 2.75" Responsive Support Layer**
Supports your body's weight & adds firmness to the mattress
- 1-6" High Density Base Foam**
Gives structural support to the mattress

Eco Latex Mattress



- AeroTex Plus Cover**
Breathable, hypoallergenic & suitable for all skin types
- 25mm ErgoTech™ Natural Latex**
Equally distributes body pressure across 7 ergonomic zones
- Responsive Support Foam**
Supports your body's weight & adds firmness to the mattress
- High Density Base Foam**
Gives structural support to the mattress

Xpert Grid Mattress



- AeroTex Quilted Fabric**
Luxurious, Breathable & Anti-Allergen
- XpertGRID™**
Adaptive Cooling GRID with 3500+ Air Channels
- Responsive Support Foam**
Supports your body's weight & adds firmness to the mattress
- High Density Base Foam**
Gives structural support to base foam

Dual Comfort Mattress



- AeroTex Knit Fabric**
Washable zipper cover with breathable and hypoallergenic fabric suitable for all skin types
- 1" Responsive Support Layer**
Responds to your body weight and keeps you comfortable while sleeping
- 3-9" High Density Resilience Foam**
Firm Base for the mattress that gives adequate support

Rollup Mattress



Foldable Mattress



Furniture Portfolio



Sofas



Engineered Wood Beds



Natural Wood Beds



Chair and Seating



Dining Furniture



Engineered Wood Cabinet



Engineering Wood Wardrobe



Solid Wood Shelf



Solid Wood Wardrobe



Engineered Wood TV Unit



Solid Wood TV Unit



Solid Wood Coffee Table



Cushions



Pillows



Bathrobe



Carpet



Curtains



Mat



Rug



Runner



Towels



Yoga Mat



Home Decor



Lightings

Thank You

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