Eurofiber & Partners
Guide to integrated telecom, cloud and ICT solutions
2024

eurofiber

Content

About Eurofiber

Lifeline for the digital society.

The Eurofiber Group is a corporation consisting of subsidiaries, making the group a fiber specialist and a data center connectivity provider.

Eurofiber Belgium, Eurofiber the Netherlands, Eurofiber Germany, and Eurofiber France have provided industry-leading digital infrastructure since 2000. We rely on our own fiber-optic network and data centers, and provide smart and future-proof solutions for companies, government bodies and non-profit organizations. Customers have complete freedom to choose the services, applications and providers they need. This allows them to tap into the full potential of digital innovation.

Eurofiber Cloud Infra provides industry leading cloud infrastructure services. We offer smart, open and future-proof cloud infrastructure solutions to companies, governments and non-profit organizations. Our portfolio is built on 6 Tier III neutral datacenters, a software defined datacenter network "DCspine" connecting more than 90 datacenters in the Netherlands, Belgium and Germany, a state of the art IaaS offering as well as a hybrid cloud platform "CloudHub" and cloud consulting services. Customers benefit from our assets, capabilities and deep expertise in consulting, implementation and management of open hybrid cloud infrastructure.

Eurofiber network

Our open network stretches over 70,500 kilometers and provides extensive fiber-optic coverage in the Netherlands, Belgium, France, and Germany. We now provide high-quality fiber-optic connections to over 39,000 locations, and we continue to expand.

- More than 70,500 km of fiber optics. The largest open fiber network in the Benelux, also present in France and Germany.
- Direct connections to Microsoft Azure, AWS, Office 365, Oracle Cloud, Salesforce.com and Google Cloud Platform.
- More than 294 data centers connected in the Benelux, France and Germany.

Groningen

Amsterdam

THE NETHERLANDS

Enschede

Den Haag

Rotterdam

Eindhoven

Oostende

Antwerpen

Gent

Brussel

Maastricht

BELGIUM

LUXEMBOURGH

—— **Eurofiber fiber network**

Lille
Villeneuve-d'Ascq
Paris
Strasbourg
Nantes
Lyon
Bordeaux
Auch
Toulouse
Nîmes
Marseille
Nice

Hamburg
Bremen
Berlin
Hannover
Wolfsburg
GERMANY
Düsseldorf
Leipzig
Köln
Frankfurt am Main
Nürnberg
Augsburg
München
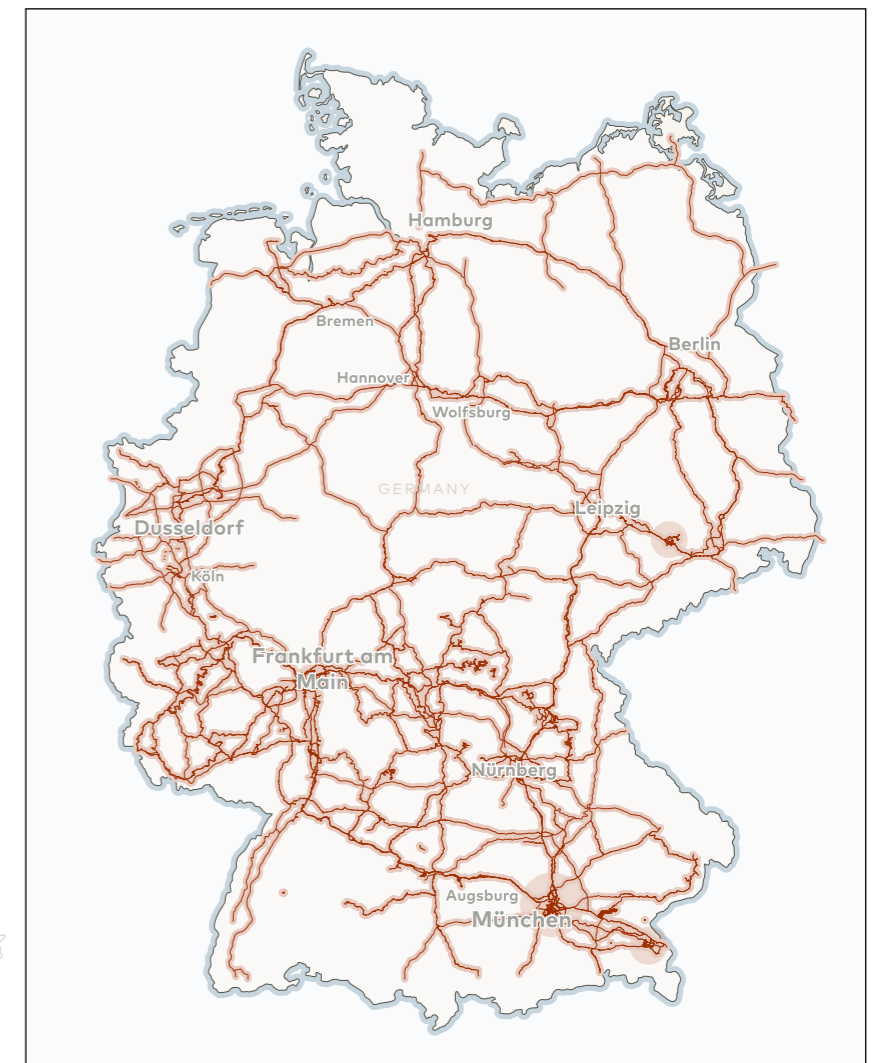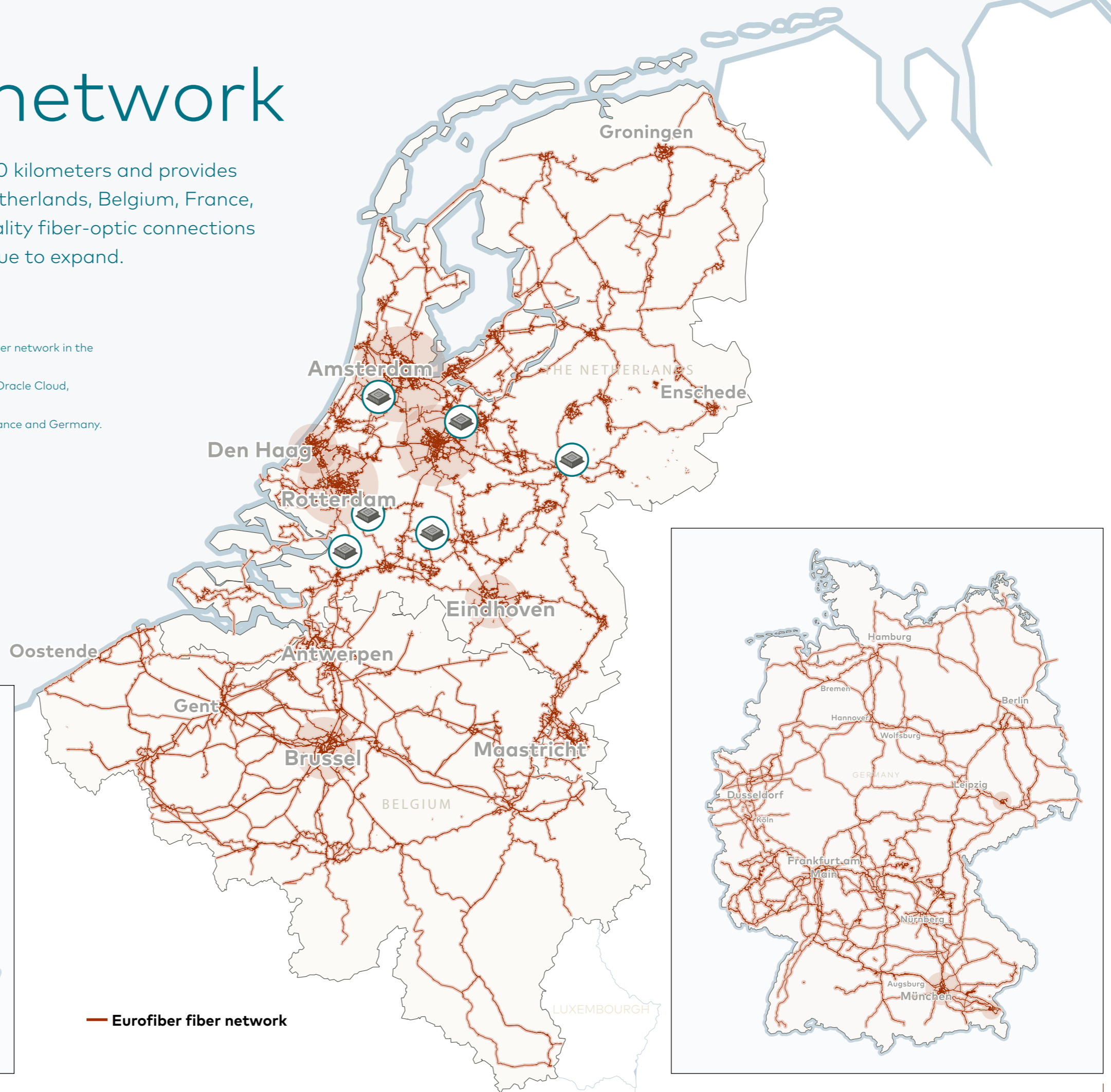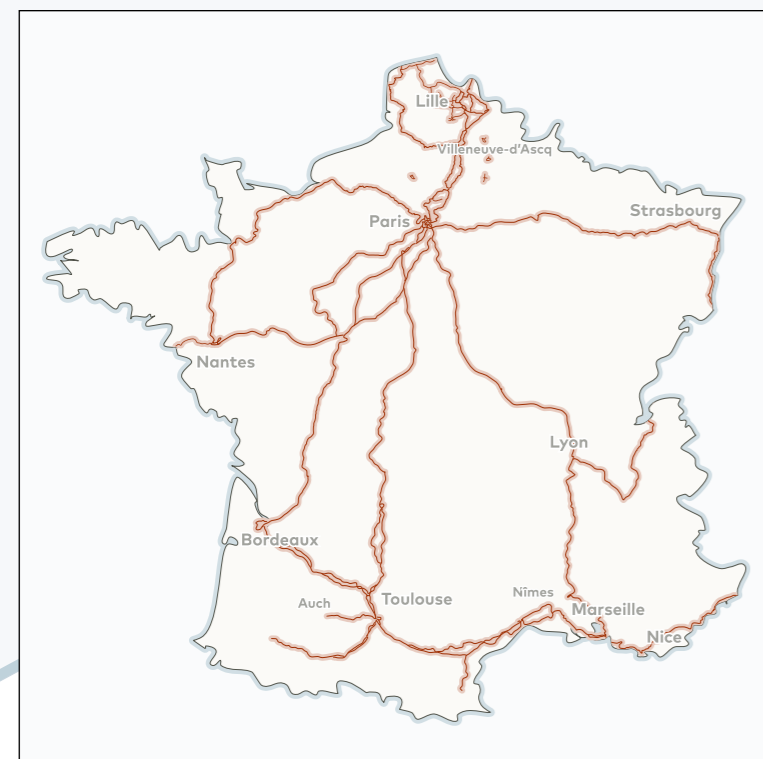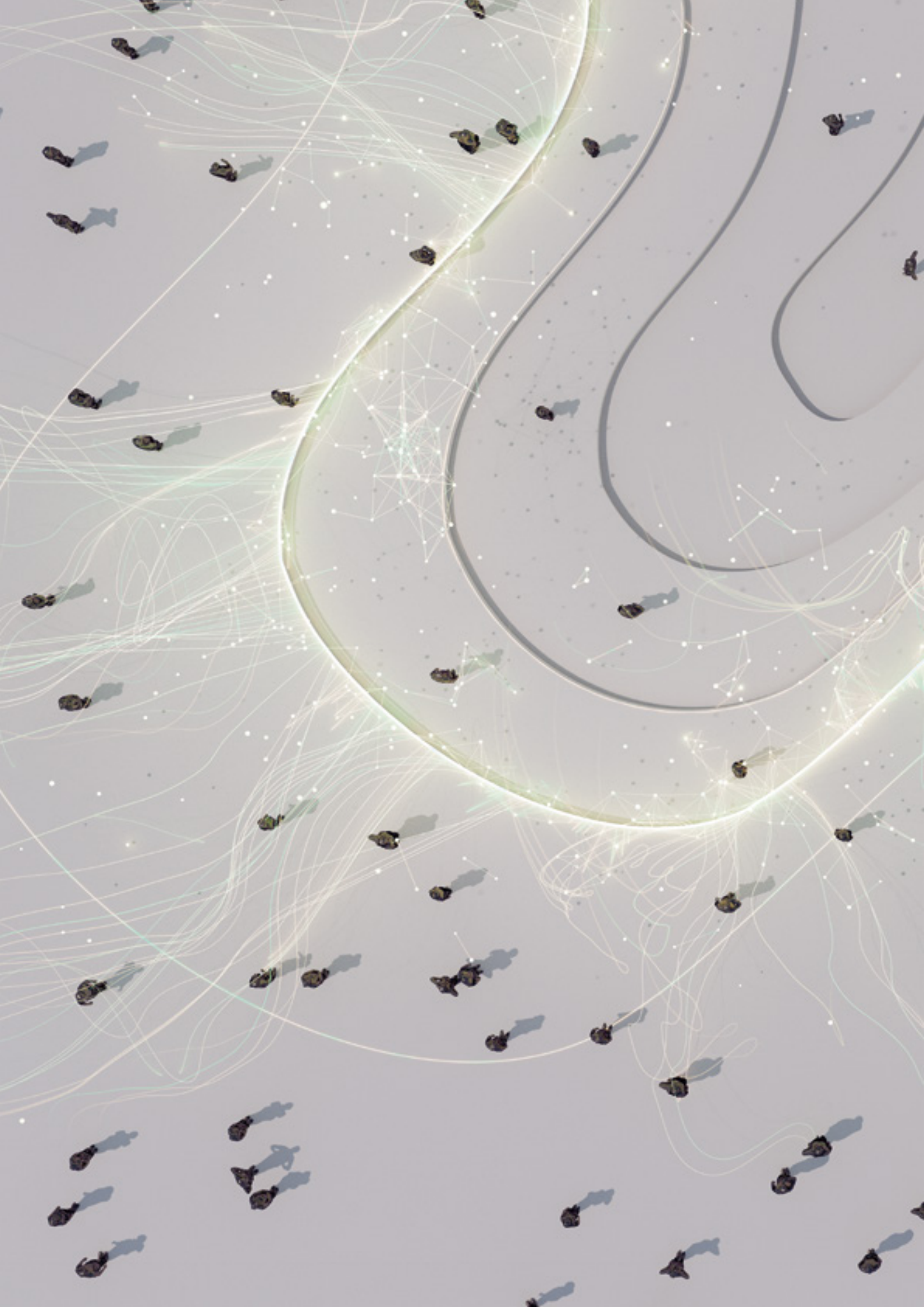
Open network characteristics

Advantages for end customers

An end customer choosing an ICT integrator with Eurofiber connectivity underneath opts in for business continuity, top-notch access to his data and/or applications in the cloud, and an ICT environment that responds to his needs.

- Future-proof cloud & connectivity solutions
- Open network, no vendor lock-in
- Freedom of choice, flexible IT ecosystem
- Reliable by design = business continuity

Advantages for ICT parties

(ICT Integrators, Managed Service Integrators, Managed Service Providers and Cloud Service Providers)

Eurofiber enables ICT parties to offer their end solutions over the best possible fiber network in the Benelux. By adding connectivity to their offerings, they can unburden their customer as they no longer have to look for the right connectivity provider and solution.

- You deliver the services, we provide the connectivity
- Personal approach and partnership during the entire project
- The most extensive open network in the Benelux (60,100 km), present in France and Germany
- Most competitively priced SLA on the market
- Direct connectivity to all the major clouds (Amazon, Microsoft, and Google) and more than 180 data centers in the Benelux
- Lowest latency on the market

Together with our partners we offer a one-stop-shop solution to answer your future ICT-needs.

One-stop-shop offer

Partner End-Client Solutions

Partners build and offer value propositions with our assets "inside".

Open Network Vision

We are open and accessible in any dimension. For end users and business/wholesale partners.
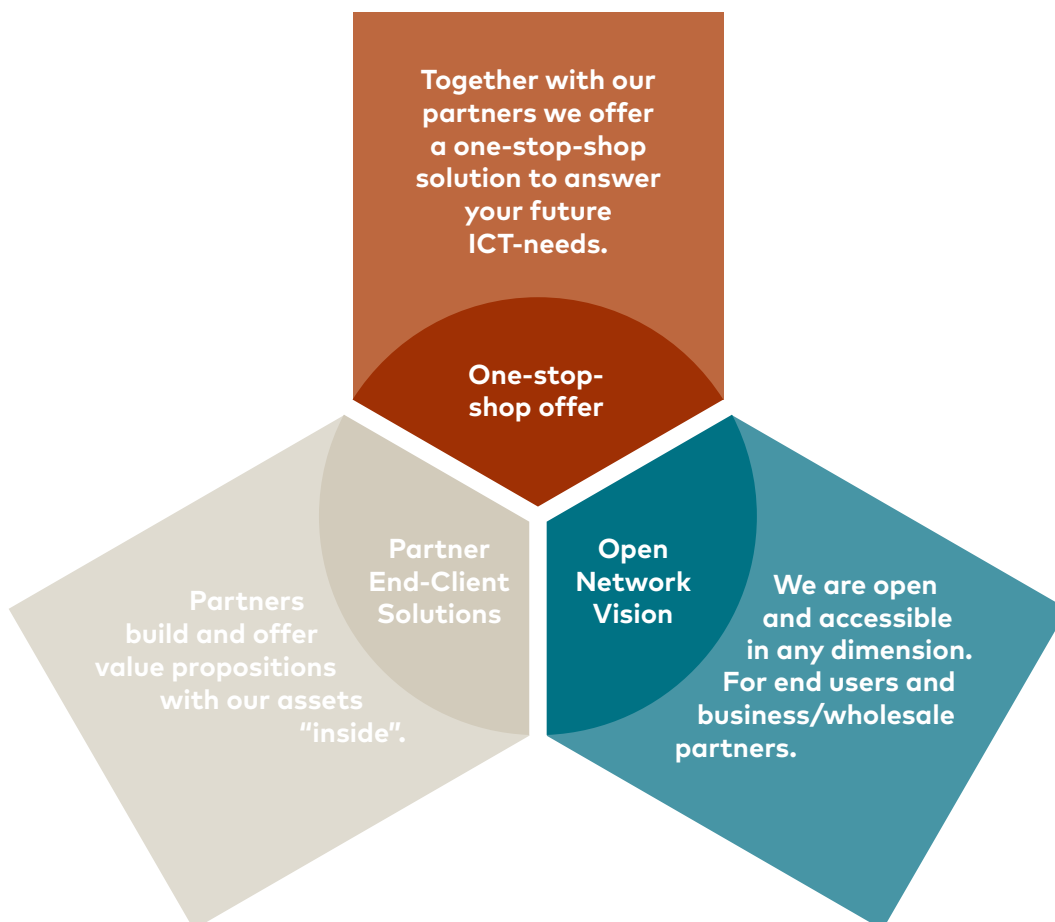
Eurofiber solutions

Ethernet VPN (layer 2 and layer 3)

- Secure closed network
- Easily scalable
- Suitable for multiple applications
- Custom organization network
- Very high bandwidths up to 5 Gb/s
- Symmetrical bandwidths

Scan to acces full product specs

WDM

- Very high bandwidths up to 100 Gb/s
- Low latency: < 1 msec. per 100 km
- Supports protocols: SDH, Ethernet, Fiber Channel and SDI video
- Encryption enabled
- Connects to your data center network and hardware
- Very high availability due to fully separated routes

Scan to acces full product specs

Managed Dark Fiber

- Fully managed nationwide fiber-optic network
- High quality, low attenuation and latency
- Fully underground and spliced
- Available in most data centers in the Netherlands and Belgium
- Virtually unlimited bandwidth
- Fastest repair times in the market (guaranteed < 8 hours)

Scan to acces full product specs

Cloud & data center connectivity solutions

Eurofiber offers two cloud & data center connectivity solutions:

- ✔ **Secure Cloud Connect**
- ✔ **DCspine**

Secure Cloud Connect

- Direct connection to major cloud platforms (AWS, Microsoft Azure, Google Cloud Platform, Office 365, Oracle Cloud and SalesForce.com)
- Secure and trustworthy private networks
- Guaranteed availability and low latency
- End-to-end services including various redundancy options

DCspine

- Fully automated and software-defined network
- Streamlined connectivity between 90 data centers and the cloud in The Netherlands and Belgium
- High bandwidths, scaling up and down without downtime during transitions
- Reliable and scalable ICT infrastructure
- Direct network connections for locations/customers
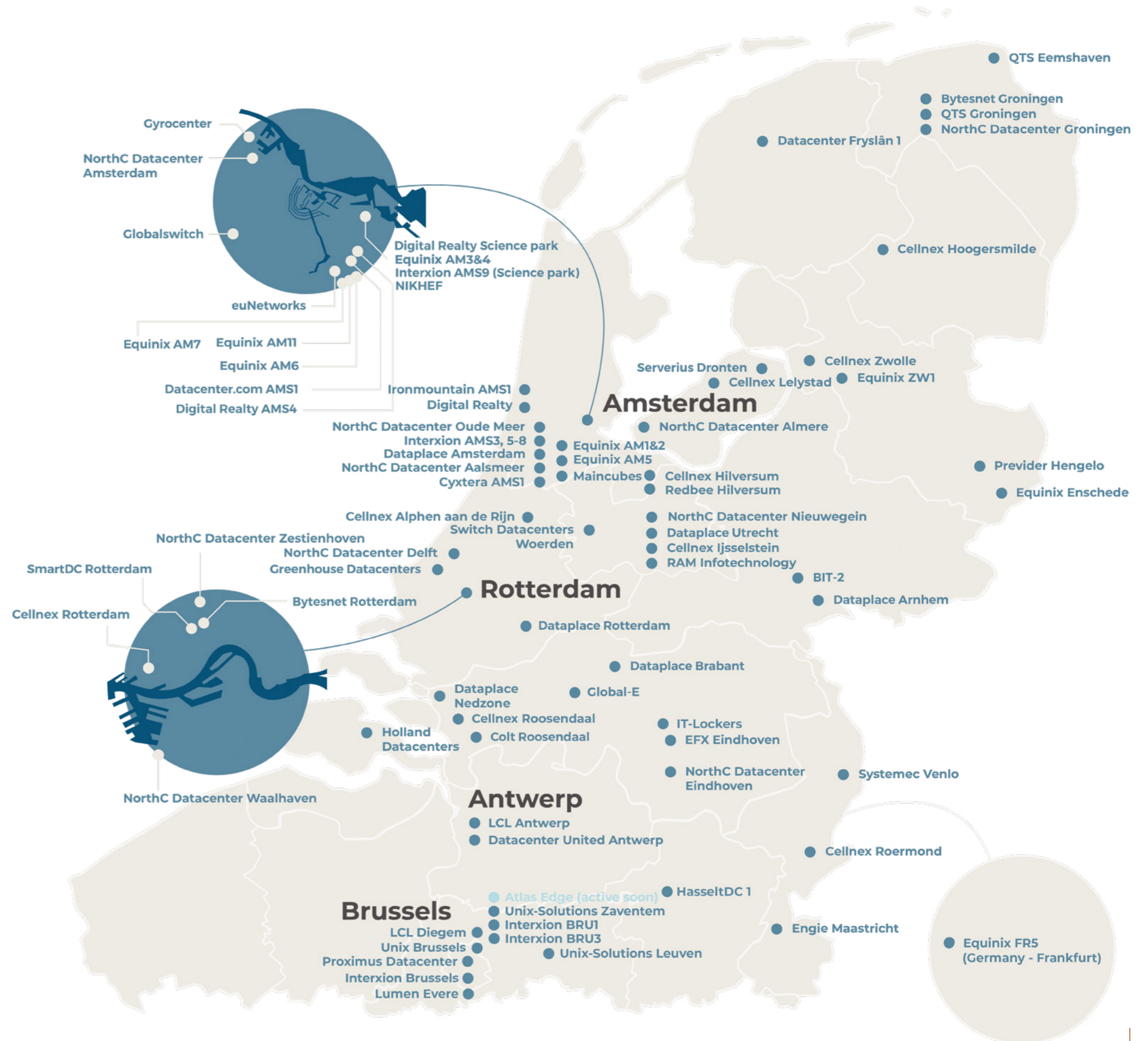
DCspine

Data center interconnectivity

DCspine offers a fully automated, online interconnection platform for data centers with 24/7 access to all applications, data and workloads. ICT infrastructures can be managed in a flexible, scalable and reliable way without it becoming unnecessarily difficult or expensive.

- Fully-automated and software-defined network
- Streamlined connectivity between data centers and the cloud
- High bandwidths, scaling up and down without downtime during transitions
- Reliable and scalable ICT infrastructure
- Direct network connections for locations/ customers
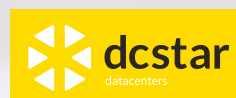
Setting up and managing connections

DCspine is essentially a 'virtual meet-me room' for all connected data centers. Managed from an online portal, reliable connections between data centers and the cloud can be set up easily. Once the first connection to the DCspine platform is established, it is only a matter of minutes before new connections can be created. This makes it possible to set up connections between multiple data centers just as easily as within an individual data center.

- Manage all your connections from one portal
- Set up live connections quickly, easily and on demand
- Flexible contract options (from 1 day to 3 years)
- Interconnection enables you to connect directly to service and cloud providers

Gyrocenter
NorthC Datacenter Amsterdam
Globalswitch
euNetworks
Equinix AM7   Equinix AM11
Equinix AM6
Datacenter.com AMS1
Digital Realty AMS4
Digital Realty Science park
Equinix AM3&4
Interxion AMS9 (Science park)
NIKHEF

QTS Eemshaven
Bytesnet Groningen
QTS Groningen
NorthC Datacenter Groningen
Datacenter Fryslân 1
Cellnex Hoogersmilde

Ironmountain AMS1
Digital Realty
Amsterdam
NorthC Datacenter Oude Meer
Interxion AMS3, 5-8
Dataplace Amsterdam
NorthC Datacenter Aalsmeer
Cyxtera AMS1
Equinix AM1&2
Equinix AM5
Maincubes

Serverius Dronten
Cellnex Lelystad
Cellnex Zwolle
Equinix ZW1

Cellnex Hilversum
Redbee Hilversum

Previder Hengelo
Equinix Enschede

Cellnex Alphen aan de Rijn
Switch Datacenters Woerden
NorthC Datacenter Zestienhoven
NorthC Datacenter Delft
Greenhouse Datacenters
SmartDC Rotterdam
Cellnex Rotterdam
Bytesnet Rotterdam
Rotterdam
NorthC Datacenter Nieuwegein
Dataplace Utrecht
Cellnex Ijsselstein
RAM Infotechnology
BIT-2
Dataplace Arnhem
Dataplace Rotterdam

Dataplace Brabant
Dataplace Nedzone
Global-E
Cellnex Roosendaal
Colt Roosendaal
Holland Datacenters
IT-Lockers
EFX Eindhoven
NorthC Datacenter Eindhoven
Systemec Venlo

NorthC Datacenter Waalhaven
Antwerp
LCL Antwerp
Datacenter United Antwerp
Cellnex Roermond

Atlas Edge (active soon)
HasseltDC 1
Unix-Solutions Zaventem
Brussels
Interxion BRU1
Interxion BRU3
LCL Diegem
Unix Brussels
Unix-Solutions Leuven
Proximus Datacenter
Interxion Brussels
Lumen Evere
Engie Maastricht
Equinix FR5 (Germany - Frankfurt)

Connected data centers

Eurofiber is connecting more than 294 data centers connected in the Benelux, France and Germany. In Belgium we connect the following data centers.

AlphaCloud

cegeka
IN CLOSE COOPERATION

dcstar
datacenters

datacenter united
empowering data

NRB
DARING TO COMMIT

DIGITAL REALTY

DATACENTER HASSELT

WDC
DATA CENTER SOLUTIONS

LCL
Your Data Center

ETIX EVERYWHERE

UNIX SOLUTIONS
CLOUD HOSTING & DATACENTER SERVICES

proximus

Our partner ecosystem

Our partner ecosystem consists of a variety of ICT and telecom companies offering their end solutions with Eurofiber connectivity underneath. They all have been selected on the high quality standard and their customer focus.

	Cloud Services	Telephony (VOIP)	DC /hosting / housing	Connectivity Services	Managed Services	Security	Other
Arcadiz	★★★★★	★☆☆☆☆	★☆☆☆☆	★★★★★	★★★★★	★★★★★	☆☆☆☆☆
Arxus	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	☆☆☆☆☆
Avit Systems BVBA	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	☆☆☆☆☆
AXI	★★★★★	★☆☆☆☆	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★
Belcenter	★★★★★	★★★★★	★★★★★	★★★★★	★★☆☆☆	★★★★★	★★★★★
Cegeka	★★★★★	★★★★☆	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★
Cheops Technology	★★★★★	★☆☆☆☆	★★★★★	★★★☆☆	★★★★★	★★★★★	★★★★☆
Citymesh	★★★☆☆	★★★★★	★★★★★	★★★★★	★★★★☆	★★★★★	★★★★★
Combell nv	★★★★★	☆☆☆☆☆	★★★★★	★★★★★	★★★★★	★★★★★	★★★☆☆
Connectis Group	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★
Conxion	★★★★★	★★★★★	★★☆☆☆	★★★★☆	★★★★★	★★★★★	★★★★★
Dstny NV	★★★★☆	★★★★★	★★★☆☆	★★★★★	★★★☆☆	★★★★★	★★★☆☆
DVIT	★★★★★	★★★★☆	★★★★★	★★★★★	★★★★☆	★★★★★	★★★★☆
Easi	★★★★★	★★★★☆	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★
e-BO Enterprises	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★
edpnet	★★★☆☆	★★★★★	★★★☆☆	★★★★★	★★★☆☆	★★★☆☆	☆☆☆☆☆
EFFIX Group	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	☆☆☆☆☆
Fonzer	☆☆☆☆☆	★★★★★	☆☆☆☆☆	★☆☆☆☆	☆☆☆☆☆	☆☆☆☆☆	★★★★★
Fujitsu Tech Solutions	★★★★★	★☆☆☆☆	★★★★☆	★★☆☆☆	★★★★★	★★★★★	★★★☆☆
Group 3B	★★☆☆☆	★★★★★	★☆☆☆☆	★★★★★	★★★★★	★★★☆☆	★★☆☆☆
Inetum-Realdolmen	★★★★★	★☆☆☆☆	★★★★★	★☆☆☆☆	★★★★★	★☆☆☆☆	★☆☆☆☆
IPNexia	★★★★☆	★★★★★	★★★☆☆	★★★★★	★★★★★	★★★★☆	★★★☆☆
Level27	★★★★★	☆☆☆☆☆	★★★★★	★★☆☆☆	★★★★★	★★★★★	☆☆☆☆☆
Mixvoip	★★★★★	★★★★★	★★★★☆	★★★★★	★★★★☆	★★☆☆☆	★☆☆☆☆
NTX	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	★★★★☆
NRB	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★
on IT!	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	☆☆☆☆☆
Quendra	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	☆☆☆☆☆
Runa BV	★★★☆☆	★★★★★	★★★★☆	★★★★★	★★★★☆	★★★☆☆	★★★☆☆
Savaco	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	☆☆☆☆☆
Sewan	★★★★☆	★★★★★	★★★★☆	★★★★★	★★★★☆	★★★★★	★★★★☆
TechIT	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★
Telecom Makerlaars	★★★☆☆	★★★★★	★★★☆☆	★★★★★	★★★☆☆	★★★★★	★★★★★
Trustteam	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★
Wan-connect	☆☆☆☆☆	☆☆☆☆☆	★★★★★	★★★★★	★★★★★	☆☆☆☆☆	☆☆☆☆☆
Win	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★
X2com	☆☆☆☆☆	★★★★★	☆☆☆☆☆	★★★☆☆	☆☆☆☆☆	☆☆☆☆☆	☆☆☆☆☆
Xylos NV	★★★★★	★☆☆☆☆	★★☆☆☆	★★☆☆☆	★★★★★	★★★★★	★★★★★

Arcadiz provides business-critical secure connectivity in, between and to public data centers, to the cloud, to the Internet exchanges and to the Internet with +99% availability. We put our clients in control to meet the growing demand for availability, integrity and confidentiality of their data through premium network connectivity with highest availability, capacity, security and efficiency. We are a trusted adviser to many blue-chip companies in the Benelux.

Arcadiz

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Website: www.arcadiz.com

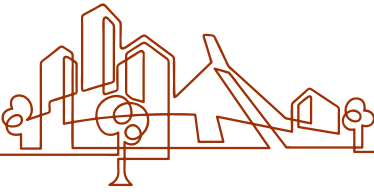| Service	Rating
Cloud Services	★★★★★
Telephony (VOIP)	★☆☆☆☆
Data center / hosting / housing Services	★☆☆☆☆
Connectivity Services	★★★★★
Managed Services	★★★★★
Security	★★★★★
Other	☆☆☆☆☆

Arxus is a managed cloud service provider. Our team of cloud experts design, build and manage customised cloud solutions for our customers. All this is being implemented on Microsoft Azure, but also in a private or hybrid cloud when needed or useful. We provide the perfect cloud solutions so that you can focus on what really matters: the success of your business!

Arxus

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Website: www.arxus.eu

Service	Rating
Cloud Services	★★★★★
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	★★★★★
Connectivity Services	★★★★★
Managed Services	★★★★★
Security	★★★★★
Other	☆☆☆☆☆

As a managed service and security provider, Avit brings your network to optimal performance. We design and manage your network, with worldwide service teams in various time zones, so that all components and applications work smoothly together. We are a Cisco and Microsoft Gold partner which is specialized in complex, business critical infrastructure. We are an expert in the field of networking, collaboration & workspace, and cybersecurity.

Avit Systems BVBA

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Service	Rating
Cloud Services	★★★★★
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	★★★★★
Connectivity Services	★★★★★
Managed Services	★★★★★
Security	★★★★★
Other	☆☆☆☆☆

AXI is an all-round IT partner that thinks and works strategically, focused on finding the optimal and sustainable solution that fits the unique needs of each customer and that matches their specific values. For quality-driven professionals who are looking for an accessible and approachable partner, who guides them in their digital transformation with a reliable strategy and IT solutions relevant to them.

AXI

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Service	Rating
Cloud Services	★★★★★
Telephony (VOIP)	★☆☆☆☆
Data center / hosting / housing Services	★★★★★
Connectivity Services	★★★★★
Managed Services	★★★★★
Security	★★★★★
Other	★★★★★

Belcenter has always cultivated its difference in the Belgian B2B telecom market. Launched in 2000, the Braine-l'Alleud-based company operates its own interconnected network with 6 countries. A zero-latency IP fiber connectivity that brings organizations closer to major clouds. Its Phone Cloud solution, Belcenter UC, brings fixed telephony and corporate messaging closer to business applications. Its strengths: Its human scale and accessibility.

Belcenter

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|	
Cloud Services	★★★★★
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	★★★★★
Connectivity Services	★★★★★
Managed Services	★★☆☆☆
Security	★★★★★
Other	★★★★★

Cegeka is an ambitious, leading European IT solutions provider. Our mission is to provide the best possible customer service and to support our more than 2,500 customers through their digitization journey. We help companies to become and stay digitally relevant and offer end-to-end solutions in the fields of data, applications and infrastructure, with a strong interconnection.

Cegeka

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Cloud Services	★★★★★
Telephony (VOIP)	★★★★☆
Data center / hosting / housing Services	★★★★★
Connectivity Services	★★★★★
Managed Services	★★★★★
Security	★★★★★
Other	★★★★★
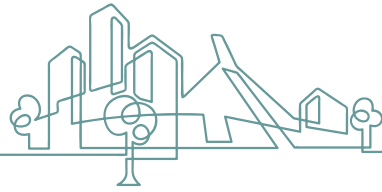
Cheops is an industry-leading provider of IT & Business Technology Services. We ensure that companies can continue to develop their business, without being overtaken by new technology or being held back by outdated technology. By using proven technology, we make companies more efficient, more productive, more adaptable, and therefore more competitive.

Cheops Technology

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| Service	Rating
Cloud Services	★★★★★
Telephony (VOIP)	★☆☆☆☆
Data center / hosting / housing Services	★★★★★
Connectivity Services	★★★☆☆
Managed Services	★★★★★
Security	★★★★★
Other	★★★★☆

Citymesh specializes in the development and management of large-scale wireless networks based on a wide range of technologies. In addition to its extensive Wi-Fi & IoT expertise, we are a Belgian operator with a 4G and 5G license. To support future growth plans, Cegeka became the majority shareholder in 2021 while Citymesh fully retains its identity as an independant telecom player.

Citymesh

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Service	Rating
Cloud Services	★★★☆☆
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	★★★☆☆
Connectivity Services	★★★★★
Managed Services	★★★★☆
Security	★★★★★
Other	★★★★★
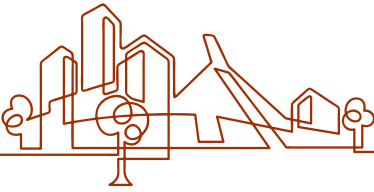
Combell is the Belgian market leader in hosting and an authority in digital facilities. Since 1999, the Ghent-based company has been offering services to individuals, SME's and large companies at every step of their growth. Combell is certified and awarded as a reliable hosting partner. We are committed to security, performance and accessibility of your services and are available 24/7 to support you.

Combell nv

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Service	Rating
Cloud Services	★★★★★
Telephony (VOIP)	☆☆☆☆☆
Data center / hosting / housing Services	★★★★★
Connectivity Services	★★★★★
Managed Services	★★★★★
Security	★★★★★
Other	★★★☆☆

Serving large SMEs, our proactive approach ensures tailored solutions for your specific challenges. With deep expertise in retail, real estate, and nonprofit organizations, we understand your unique needs. As your 360° partner, we offer extensive and tailor-made IT, Telecom, web and application development solutions. Enjoy peace of mind with integrated security, a dedicated helpdesk of experienced engineers, and managed services.

Connectis Group

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Service	Rating
Cloud Services	★★★★★
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	★★★★★
Connectivity Services	★★★★★
Managed Services	★★★★★
Security	★★★★★
Other	★★★★★

ConXioN

The new style of IT

ConXioN guides and inspires you throughout your digital transformation, in domains such as infrastructure, software applications, security, (hybrid) cloud infrastructure, connectivity, modern workplace, printing and managed services. ¬With over 25 years of experience, certified experts, strong partnerships, and future proof ICT solutions, ConXioN is the ideal strategic business partner to help you achieve your goals

ConXioN

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Service	Rating
Cloud Services	★★★★★
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	★★☆☆☆
Connectivity Services	★★★☆☆
Managed Services	★★★★★
Security	★★★★★
Other	★★★★★

Dstny is a European leader and innovator in cloud-based business communications bulit upon its strong and secure mobile-first products and Ucaas offerings. Dstny enables +2 million business users to communicate, collaborate and provide excellent customer service. The company enables service providers, channel partners and end customers to grow in their cloud ecosystem.

Dstny NV

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Service	Rating
Cloud Services	★★★★☆
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	★★★☆☆
Connectivity Services	★★★★★
Managed Services	★★★☆☆
Security	★★★★★
Other	★★★☆☆

DVIT specializes in the day-to-day management of both small and larger networks at various SME's and government services. Our strength lies in the fact that we can assist clients for all their problems regardless of the hardware and software present. We offer through SME in the Cloud a total solution including Microsoft365 licenses making it very easy for the customer to start managing their annual ICT budget.

DVIT

Contact: David Van Impe
Function: CEO
Email: info@dvit.be
Phone: +32 53 60 70 23
Website: www.dvit.be

| Service	Rating
Cloud Services	★★★★★
Telephony (VOIP)	★★★★☆
Data center / hosting / housing Services	★★★★★
Connectivity Services	★★★★★
Managed Services	★★★★☆
Security	★★★★★
Other	★★★★☆

As an IT solutions and services provider, Easi works with mid-sized and large companies to guide them through all aspects of their digital journey as their trusted IT Partner. We believe that IT solutions are only as good as the people behind it and strive to achieve the best customer experience in everything we do. We have more than 20 years of experience in what we do and have been growing since the start.

Easi

Contact: Mirko Montorro
Function: Sales Manager
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Phone: +32 479 24 56 80
Website: www.easi.net

Service	Rating
Cloud Services	★★★★★
Telephony (VOIP)	★★★★☆
Data center / hosting / housing Services	★★★★★
Connectivity Services	★★★★★
Managed Services	★★★★★
Security	★★★★★
Other	★★★★★
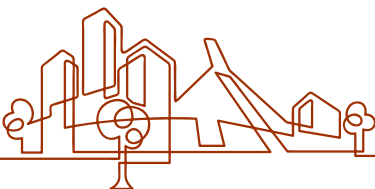
e-BO Enterprises is an industrial partner for IT and OT Services in corporate and institutional markets. The portfolio of services covers the full stack from connectivity, security and networking to the application level. The tailored solutions are designed and built with off the shelf components integrated with added value services, based on their own developed software and hardware components.

e-BO Enterprises

Contact: Filip Van Hulle
Function: Sales Manager - Corporate Market
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Phone: +32 496 57 44 02
Website: www.ebo-enterprises.com

Service	Rating
Cloud Services	★★★★★
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	★★★★★
Connectivity Services	★★★★★
Managed Services	★★★★★
Security	★★★★★
Other	★★★★★

edpnet is revolutionizing telecommunications for small and medium-sized enterprises, offering unmatched service quality, transparency, and value. We specialize in clear, honest internet and mobile solutions, free from unnecessary extras and hidden fees. Unlike the major players in the Belgian telecom industry, we provide personalized solutions tailored to the unique needs and ambitions of the businesses we serve, with great care and precision.

edpnet

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Function: Account Manager
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Website: www.edpnet.be

Service	Rating
Cloud Services	★★★☆☆
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	★★★☆☆
Connectivity Services	★★★★★
Managed Services	★★★☆☆
Security	★★★☆☆
Other	☆☆☆☆☆

EFFIX Group is a dynamic team of ICT specialists that supports your business reality with the most suitable technology. We distinguish ourselves by thinking, feeling and acting from your world. Our priority is for you to be able to focus on your core business by unburdening you in the field of cloud and network infrastructure as well as telephony, among others. Not only today but also tomorrow.

EFFIX Group

Contact: Natalie Mortier
Function: Strategic Customer Advisor
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Phone: +32 56 98 00 11
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Cloud Services	★★★★★
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	★★★★★
Connectivity Services	★★★★★
Managed Services	★★★★★
Security	★★★★★
Other	☆☆☆☆☆

Established in 2015, Fonzer distributes its Cloud PBX platform through a network of 150 ICT and telecom partners. Additionally, we directly serve the needs of large enterprises equipped with their own ICT department. Our platform hosts over 75K users across various European countries, including 15K plus users in Belgium and Luxembourg. We prioritize strong partner and customer support and seamless integration with ERP, CRM, and ticketing systems.

Fonzer

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Website: www.fonzer.com

Cloud Services	☆☆☆☆☆
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	☆☆☆☆☆
Connectivity Services	★☆☆☆☆
Managed Services	☆☆☆☆☆
Security	☆☆☆☆☆
Other	★★★★★

Fujitsu's full portfolio of products, solutions and services provides customers competitive advantage in the era of digital transformation. Fujitsu Belgium specializes in digital transformation, including application management and multi-cloud services (e.g. SAP, Microsoft, ServiceNow), cyber security and products and delivering all our customers need for the modern workplace.

Fujitsu Technology Solutions SA

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Website: www.fujitsu.com/be

| Service	Rating
Cloud Services	★★★★★
Telephony (VOIP)	★☆☆☆☆
Data center / hosting / housing Services	★★★★☆
Connectivity Services	★★☆☆☆
Managed Services	★★★★★
Security	★★★★☆
Other	★★★☆☆

Group3B is your expert partner for all ICT services and consultancy. With over 25 years of experience in the data, managed wifi and telecom market we can help our customers with our professional advice for their required services. Over the last 10 years we have focused on managed cloud services. In addition, on premise and legacy solutions are still available.

Group 3B

Contact: Bart Huynen
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Website: www.group3b.be

Service	Rating
Cloud Services	★★★☆☆
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	★☆☆☆☆
Connectivity Services	★★★★★
Managed Services	★★★★★
Security	★★★☆☆
Other	★★☆☆☆
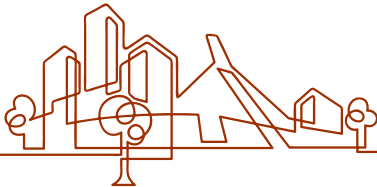
Inetum-Realdolmen helps its more than 800 customers find their way in the post-digital transformation era. Our ambition is to be the trusted technology expert and preferred business partner that helps organizations get the most out of their Positive Digital Flow. We guide our customers worldwide and locally, with digital technology and innovation at the heart of our added value.

Inetum-Realdolmen

Contact: Pieter Van den Abeele
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Website: inetum-realdolmen.world

Service	Rating
Cloud Services	★★★★★
Telephony (VOIP)	★☆☆☆☆
Data center / hosting / housing Services	★★★★★
Connectivity Services	★☆☆☆☆
Managed Services	★★★★★
Security	★☆☆☆☆
Other	★☆☆☆☆

IP Nexia offers a full range of communication solutions, helping our customers to create a powerful unified, tailor-made, communication solution. Our range of services target responsible growth in networks (Internet access, VPN...), fixed telephony (VoIP), mobile telephony, unified communication, conferencing solutions, telecom services, cloud solutions and large projects.

IPNexia

Contact: Adrien Malherbe
Function: Product Marketing Manager
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Phone: +32 2 600 16 23
Website: www.ipnexia.com

Service	Rating
Cloud Services	★★★★☆
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	★★★☆☆
Connectivity Services	★★★★★
Managed Services	★★★★☆
Security	★★★★☆
Other	★★★☆☆

LEVEL 27

Level27 is a Belgian hosting company founded in 2007. Level27 guarantees medium-sized businesses a relaxed and secure online presence without delays, so that their customers can surf smoothly and feel the brand. We realize a secure and high-performance IT infrastructure for the employees of these companies so that they can happily work from anywhere. Finally, we make web developers happy with the latest technology.

Level27

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Website: www.level27.be

Cloud Services	★★★★★
Telephony (VOIP)	☆☆☆☆☆
Data center / hosting / housing Services	★★★★★
Connectivity Services	★★☆☆☆
Managed Services	★★★★★
Security	★★★★★
Other	☆☆☆☆☆

MIXVOIP

Founded in 2008 in Luxembourg, Mixvoip is specializing in Business IT & Telephony services. Mixvoip counts more than 4500 customers in 52 countries. Our customers are SME's and large companies in many activities areas as well as public institutions. In 2018, the group opened its Belgian and German branches to meet the needs of its international clientele.

Mixvoip

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Website: www.mixvoip.com

Cloud Services	★★★★★
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	★★★★☆
Connectivity Services	★★★★★
Managed Services	★★★★☆
Security	★★☆☆☆
Other	★☆☆☆☆

NTX stands for efficient IT solutions tailored to your business. We look at which processes can be optimised from a functional point of view and then choose the technologies that benefit your company. That way, your company can work efficiently and focus optimally on its business activity. In addition, NTX has a strong focus on cybersecurity. We proactively protect your IT environment so you can keep working at all times.

NTX

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|	
Cloud Services	★★★★★
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	★★★★★
Connectivity Services	★★★★★
Managed Services	★★★★★
Security	★★★★★
Other	★★★★☆

NRB positions itself as the ICT partner that supports its clients in their digital transformation. Building on technological evolution and innovation, NRB wants to offer them the best solutions adapted to their environment. In this context, NRB offers a broad spectrum of IT services based on four axes: consultancy, software, infrastructure & hybrid cloud, and managed staffing.

NRB

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Phone: +32 4 249 72 11
Website: www.nrb.be

Cloud Services	★★★★★
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	★★★★★
Connectivity Services	★★★★★
Managed Services	★★★★★
Security	★★★★★
Other	★★★★★
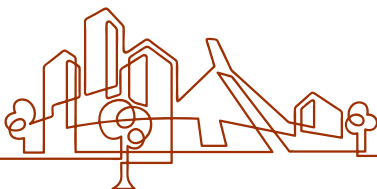
On IT continues to expand its services driving value beyond managed IT services. Our clients know that their digital transformation, from A to Z, is in good hands and that it will lead to the desired results. We keep IT simple – provide a single point of contact close to our customer, who brings the right knowledge and experts round the table. You find our offices in Antwerp, Kontich, Malle, Hoogstraten, Hasselt, Sint-Niklaas, Zedelgem en Kortrijk.

on IT!

Contact: Marc Haneveer
Function: Infra/network Expert
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Website: www.weareonit.com

Cloud Services	★★★★★
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	★★★★★
Connectivity Services	★★★★★
Managed Services	★★★★★
Security	★★★★★
Other	☆☆☆☆☆

Quendra is a telecom consulting company operating in Europe. Our Telecom Consultants deliver telecommunications expertise to large and small companies from all industries. We offer a broad range of services that include analysis of existing and future telecommunications needs, assessment of best alternatives and implementation of cost effective and future-proof telecommunications solutions.

Quendra

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Cloud Services	★★★★★
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	★★★★★
Connectivity Services	★★★★★
Managed Services	★★★★★
Security	★★★★★
Other	☆☆☆☆☆

Runa looks at your environment, network, requirements, bottlenecks and technical capabilities/limitations. Based on this, we evaluate everything from the technicality, conditions, flexibility to the price of the solution. As a company with more than 20 years of experience, we can guarantee that engaging Runa will be a great added value commercially and technically.

Runa BV

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Website: www.runa.be

Cloud Services	★★★☆☆
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	★★★★☆
Connectivity Services	★★★★★
Managed Services	★★★★☆
Security	★★★☆☆
Other	★★★☆☆

IT's about impact

At Savaco, we aim to make our customers' digital dreams come true. We give you our full attention, and immerse ourselves in your goals to map out the best route to sustainable success together. Savaco is an IT service provider with offices all over Flanders specializing in IT solutions with impact. With its wide range of best-in-class IT solutions and high quality services, Savaco guides businesses throughout their digital transformation journey.

Savaco

Contact: Bodhi Goetgheluck
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Website: www.savaco.com

Cloud Services	★★★★★
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	★★★★★
Connectivity Services	★★★★★
Managed Services	★★★★★
Security	★★★★★
Other	☆☆☆☆☆

The Sewan ecosystem simplifies Cloud and telecom for all businesses. With our White Label distribution model, we share a common objective with our reseller partners: growing together. We offer a range of complementary solutions - Voice & Collaboration, Internet & Networks, Security & Cloud - via Sophia, an automated and scalable SaaS platform. Our 775 expert team mates contribute to your commercial success and business development.

Sewan

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Website: www.sewan.be

| Service	Rating
Cloud Services	★★★★☆
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	★★★☆☆
Connectivity Services	★★★★★
Managed Services	★★★★☆
Security	★★★★☆
Other	★★★★★

TechIT provides a single point of contact for all IT & Telecom needs, optimizing the responsiveness and quality of the service provided (LAN & WAN management, VOIP & Mobile Telephony, Security & Day2Day IT services: O365, Hardware, Support & Projects). TechIT is building a partnership with a major security player in order to deliver an end-to-end secure IT environment (switching, wifi, end-points and firewall) to its customers.

TechIT

Contact: Quentin de Stexhe
Function: Sales manager
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Phone: +32 240 66 57
Website: ww.techit.be

Service	Rating
Cloud Services	★★★★★
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	★★★★☆
Connectivity Services	★★★★★
Managed Services	★★★☆☆
Security	★★★★☆
Other	☆☆☆☆☆
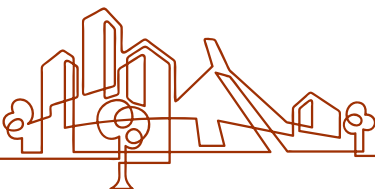
Telecom-Makelaars is dutch for Telecom-Brokers. Our uniqueness lies in the fact that we represent all of the Belgian B2B telecom providers, in which EuroFiber also plays its important roll. As a broker we guarantee our customers the best solution for mobile telephony, fixed or VOIP telephony and internet connectivity. In addition to these market comparisons we have our own dedicated teams for installation, configuration and support of these solutions.

Telecom Makelaars

Contact: Soetens Michaël
Function: General Manager
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Website: www.telecom-makelaars.be

Service	Rating
Cloud Services	★★★☆☆
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	★★★☆☆
Connectivity Services	★★★★★
Managed Services	★★★☆☆
Security	★★★☆☆
Other	★★★★★

Trustteam is an all-round IT partner for SME's, focusing on: cloud solutions, hardware and networks, software, digitization, our own VoIP telephony, security-audit, modern workplace and managed services. Trustteam works with specialized partners and has two in-house managed data centers which are also ISO 27001 and HDS certified.

Trustteam

Contact: Pascal Pinket
Function: CCO
Email: pascal.pinket@trustteam.be
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Website: www.trustteam.be

Service	Rating
Cloud Services	★★★★★
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	★★★★★
Connectivity Services	★★★★★
Managed Services	★★★★★
Security	★★★★★
Other	★★★★★

Wan-connect is a Belgian internet service provider with focus on managed connectivity. We blend high bandwidth connectivity with proactive support and redundancy. Wan-connect operates network independently and offers connectivity between branches, data centers, or even home offices and our cloud environment.

Wan-connect

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Website: www.wan-connect.be

| Service	Rating
Cloud Services	☆☆☆☆☆
Telephony (VOIP)	☆☆☆☆☆
Data center / hosting / housing Services	★★★☆☆
Connectivity Services	★★★★★
Managed Services	★★★★★
Security	☆☆☆☆☆
Other	☆☆☆☆☆

As an operator of its own network and DataCenter, and as an integrator of ICT services, Win offers tailor-made solutions to companies, the public sector and the healthcare sector, with an optimal level of service. Win provides a complete range of solutions covering all the connectivity and communication needs of professionals: Networks and Internet, Telephony and Collaboration, Security, Cloud and Data Center and IT Services.

Win

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Website: www.win.be

Service	Rating
Cloud Services	★★★★★
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	★★★★★
Connectivity Services	★★★★★
Managed Services	★★★★★
Security	★★★★★
Other	★★★★★
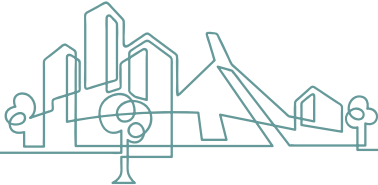
X2com is a Belgian voip operator that offers ICT and telephony solutions through recognized and certified partners, so that we can focus on the partners and help them grow their business. With our years of experience and knowledge in combination with our state-of-the-art software and hardware, we devise solutions for every customer or situation.

X2com

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Website: www.x2com.be

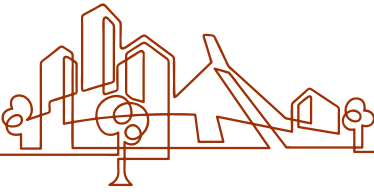| Service	Rating
Cloud Services	☆☆☆☆☆
Telephony (VOIP)	★★★★★
Data center / hosting / housing Services	☆☆☆☆☆
Connectivity Services	★★★☆☆
Managed Services	☆☆☆☆☆
Security	☆☆☆☆☆
Other	☆☆☆☆☆

As a progressive IT integrator in Belgium for nearly 40 years, Xylos brings a unique foresight to every project. Our focus on users and change management, combined with technical expertise, drives human progression and lies at the heart of everything we do.

Xylos NV

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Website: www.xylos.com

Service	Rating
Cloud Services	★★★★★
Telephony (VOIP)	★☆☆☆☆
Data center / hosting / housing Services	★★☆☆☆
Connectivity Services	★★☆☆☆
Managed Services	★★★★★
Security	★★★★★
Other	★★★★★

For more info about our partners' solutions, contact us at **strategic.partners@eurofiber.be**
For all other Eurofiber information, mail us at **info@eurofiber.be**

Visit **www.eurofiber.com**