



Hybrid Cloud Gateway

Maximum control and performance in the hybrid cloud

The power and complexity of hybrid cloud

Cloud is not a one size fits all solution. Not all data and applications belong in the public cloud. Integration, compliance, performance and cost control often require a hybrid approach. That is why more and more organizations are combining on-premises infrastructure, private clouds and public cloud services based on what their workloads really need.

Organizations that are already further along with their cloud strategy are certainly looking for optimisation. They want to take advantage of the unique benefits of different platforms - without compromising on security or performance. Think of an e-commerce company running its frontend in Azure for speed and scalability, while the backend landscape comes into its own better in AWS. Or a healthcare institution running home automation via a public cloud but storing patient data exclusively in a private environment.

In practice, this means that organizations want to benefit from cloud-native innovation on the one hand, while continuing to control legacy systems and sensitive data on the other. That combination requires a thoughtful infrastructure, with connectivity playing a key role.



One network. One point of contact. True hybrid control

Cloud connectivity is complex. Especially in a hybrid landscape. Data must move between different cloud environments at lightning speed and securely. Without falling into a tangle of suppliers, routing errors and latency problems.

Eurofiber's Secure Hybrid Cloud Gateway offers the solution for this. This service was specially developed for organizations that already have a mature cloud strategy, and are now looking for stability, scalability and control. Not as a generic cloud tool, but as a strategic foundation under their integrated and hybrid architecture.

Our approach goes beyond connectivity alone. Hybrid Cloud Gateway comes with full network design, integration and monitoring support. This keeps you in control of your environment, prevents surprises and saves valuable time in the management phase.

With Hybrid Cloud Gateway:

- Keep your data flows within Eurofiber's secure, private fiber-optic network
- Take advantage of intelligent routing, low latency and high availability
- Connect your on-premises systems, private clouds and public clouds such as Azure, AWS, Google Cloud and Oracle Cloud Infrastructure via a single point of contact
- Easily comply with laws and regulations such as GDPR and NIS2. Without compromising on flexibility

This service builds on the Eurofiber DNA: robust connectivity, security at infrastructure level, and control of your cloud strategy. So you avoid vendor lock-in and retain the freedom to choose the optimum cloud environment for each workload.



Hybrid Cloud Gateway comes with full support for network design, integration, and monitoring."



“

Whether you're focusing on AI, edge computing, data-driven healthcare or omnichannel retail: stable, secure and fast connectivity forms the foundation.”

The advantages of Hybrid Cloud Gateway

- **Secure connections**

Data never leaves the secure Eurofiber network. All connections are fully private, separated from the public internet, and meet the highest security standards.

- **Optimal performance**

Our smart routing brings your data physically closer to the cloud providers. This ensures extremely low latency and high reliability, essential for real-time applications and critical workloads.

- **Scalable and flexible**

Whether you are taking your first steps towards hybrid cloud or rolling out a complex multi-cloud strategy, Hybrid Cloud Gateway effortlessly adapts to your needs. From secure access to a public cloud to dedicated private connectivity.

- **Fully configured**

Our solution architects work with you to develop a customized solution that perfectly matches your technical and strategic requirements. Including full set-up and integration, at no extra cost.

- **Compliant and future-proof**

Our infrastructure is prepared for the strictest regulations, from GDPR to NIS2. You ensure compliance without compromising on flexibility and innovation.

- **Personal and committed**

When you have support questions, you immediately get to speak to an experienced technical employee. No menus or intermediaries, but fast and expert support from our Network Monitoring Centre.

- **Multicloud support**

With Hybrid Cloud Gateway you effortlessly facilitate data flows between multiple cloud providers. This way, you benefit from the best performance per platform and avoid vendor lock-in.

These advantages make Hybrid Cloud Gateway not only a technical solution, but also a strategic foundation for your digital transformation. Whether you are focusing on AI, edge computing, data-driven care or omnichannel retail: stable, secure and fast connectivity is the foundation.



Typical applications

- Online retailers combining frontend applications in Azure with backend systems in AWS
- Financial institutions managing compliance-sensitive data in private clouds and unlocking innovative services via public clouds
- Healthcare institutions combining performance-critical home automation solutions across multiple clouds
- Municipal organizations deploying hybrid cloud for cost efficiency and data sovereignty
- Companies looking to combine on-premises Oracle database workloads with one or more public cloud environments
- Industrial companies connecting production lines with cloud-based analytics, while keeping operational systems local for real-time performance

How it works

Hybrid Cloud Gateway is not a click-and-go product, but a carefully designed service. Not a self-service portal, but a customized solution that fits your infrastructure and cloud strategy.

Together with you, our solution architects develop a "by design" network plan that optimally matches your workloads, security requirements and availability goals. You retain full control over your cloud environment - we ensure a reliable, secure and smart connection between your networks.

Eurofiber also remains involved after delivery. Our technical teams provide proactive monitoring and support. This keeps your hybrid cloud environment not only stable, but also agile - ready for future innovations or compliance challenges.

Interested in a future-proof hybrid cloud infrastructure?

Our experts will be happy to take the time to assess your needs with you. We will then put together a tailor-made plan, from initial design to full delivery. Discover how the Hybrid Cloud Gateway accelerates and strengthens your hybrid cloud strategy.

Contact our specialists via:

Eurofiber Netherlands

Safariweg 25-31

3605 MA Maarssen

T +31 (0)30 242 87 00

E info@eurofiber.nl

