



Connect, Share, Offer.

MAKE
WELLNESS

step1: **CONNECT**

PEOPLE BUY FROM THOSE THEY KNOW, LIKE, AND TRUST.
THAT'S WHY WE START WITH BUILDING CONNECTIONS.

- When someone responds to your post, don't share the link in the comments. Instead, reply with something like, I'll send you a PM.
- In your message, take a moment to connect personally before sharing. Ask how they're doing or comment on something specific.

step2: **SHARE**

ONCE YOU'VE CONNECTED, IT'S TIME TO SHARE MORE ABOUT
MAKE WELLNESS. KEEP IT SIMPLE AND ENTHUSIASTIC:

- I'm so glad you reached out! This wellness journey has been amazing, and I'd love to share it with you.
- Share a picture of your or a friend's results and explain why you love the products. Tip: Save before-and-after pics on your phone for easy sharing.
- Send them your referral link and explain what's worked for you.

If They Need More Info:

- If they want more details, ask if they'd like a fact sheet or video, then send it.
- If they ask if you're selling, confidently say, "Yes, and here's why," and share a video explaining the MAKE Wellness opportunity.

PAUSED CONVERSATIONS: If someone hasn't replied, follow up with:

- Were you able to check out the video?
- Any questions about [product name]?
- Just following up to make sure you have all the info you need—anything else you'd like to know?

step3: **OFFER**

ONCE YOU KNOW THEIR NEEDS, OFFER THEM THE BEST PRODUCT
OR BUNDLE TO HELP THEM REACH THEIR GOALS.

Pro Tip: After they choose a product, suggest additional items that can boost their results or help them save more.