Tüpras

Ayça Arınan Strategy & Business Development Manager



Energy To the future

Sustainable Aviation Fuel

03 November 2023



LARGEST INDUSTRIAL COMPANY IN TÜRKİYE PROVIDING ENERGY OF TÜRKİYE FOR 60 YEARS EUROPE'S 7TH NORLD'S 30TH LARGEST REFINING COMPANY 7 BILLION \$ INVESTMENT 4 REFINERIES **30 MILLION TON CAPACITY** 75% REFINING CAPACITY* OF TÜRKİYE

* SOURCE: EMRA

AMONG LARGEST EXPORTERS OF TÜRKİYE



STRATEGIC ACTIONS

BECOMING THE LEAD SAF PRODUCER IN TÜRKİYE

SAF

INVESTING FOR A SUSTAINABLE & PROFITABLE REFINING

CAPITALIZING HYDROGEN KNOW-HOW TO CREATE A GREEN VALUE CHAIN

BECOMING A LEADING ZERO CARBON ELECTRICITY PRODUCER

ogen n₂

to emission



ELIMINATE SCOPE 1&2 EMISSIONS AND BECOME CARBON NEUTRAL BY 2050



OUR TARGET: BECOMING THE LEAD SAF SUPPLIER IN TÜRKİYE



OPEN FOR PARTNERSHIPS



HYDROPROCESSING OF 2ND GENERATION BIO FEEDSTOCKS

USE OF HONEYWELL UOP ECOFINING[™] **TECHNOLOGY**

Using Honeywell's UOP Ecofining[™] technology in our Izmir Refinery, and finalized basic engineering design phase.

Conversion of 400 ktons/year plant and animal-based waste feedstocks into SAF, renewable diesel and other products **10%** of our jet fuel sales will be SAF by 2030 75% SAF production yield (~300 ktons/year)

Ongoing partnership discussions on securing the raw materials

SAF production capacity will triple by 2035 with front loaded capex

BIOFUELS PRODUCTION CAPACITY

2035 ~ 1.2 million tons/year 2030 ~ 400 ktons/year

BIOFUELS

BIOJET/SAF

BIODIESEL/HVO

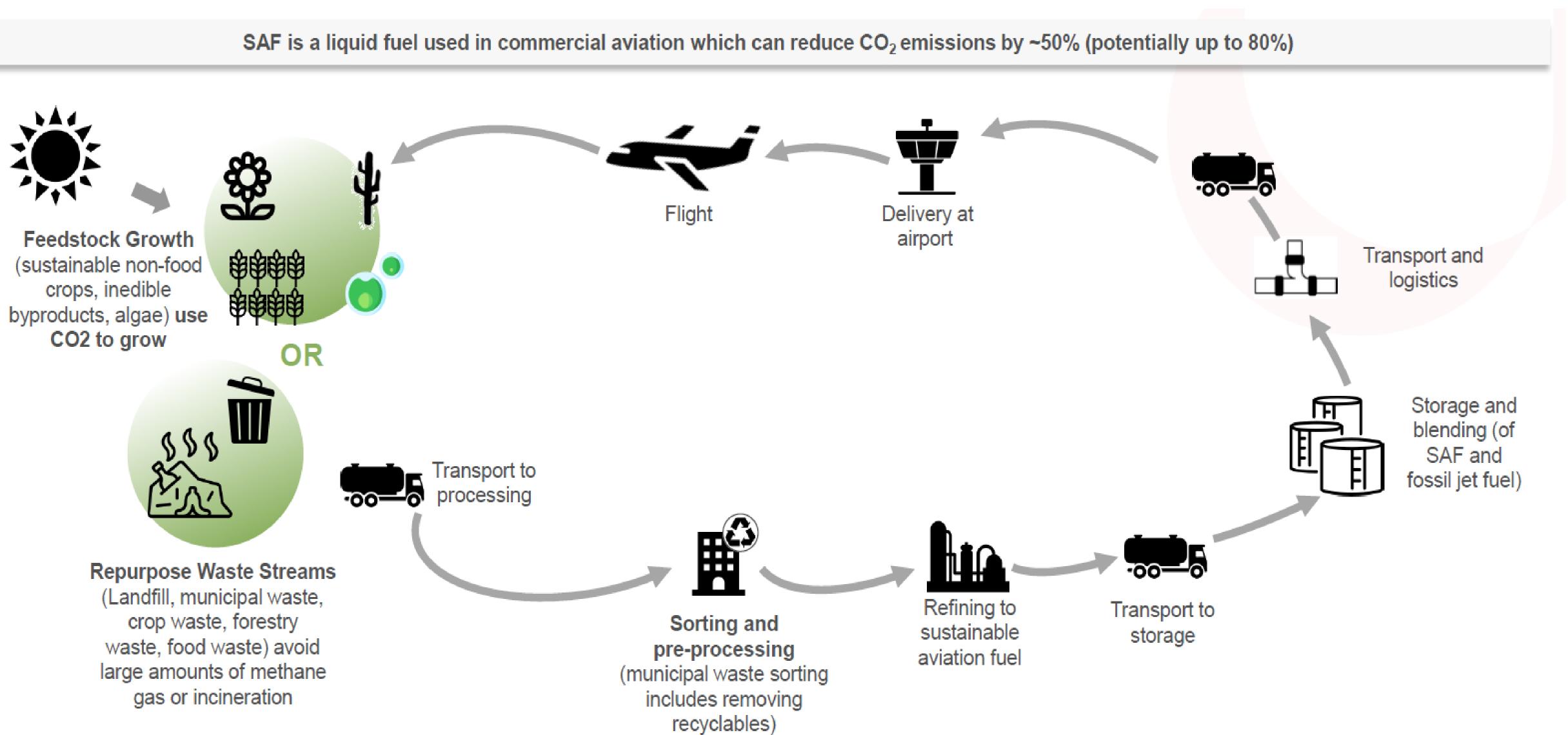








WHAT IS SUSTAINABLE AVIATION FUEL (SAF)?



MOST PROMISING OPTION TO MAKE AVIATION SUSTAINABLE

Electric – Battery	H ₂ Hydrogen (H ₂) fuel cell	H ₂ Hydrogen (H ₂) turbine	لې SAF	
100% reduction ²	75-90% reduction	50-75% reduction	Up to 80% ³	
Low-battery density limits ranges to 500km-1,000km	Feasible only for commuter to short-range segments	Feasible for all segments expect for flights >10,000km	Only minor changes	
Same or shorter turnaround times	1-2x longer refuelling times for up to short range	2-3x longer refuelling process	Same turnaround times	
Fast-charging or battery exchange system required	LH ₂ distribution and storage required	LH ₂ distribution and storage required	Existing infrastructure can be used	
	100% reduction ² Low-battery density limits ranges to 500km-1,000km Same or shorter turnaround times Fast-charging or battery	Electric – BatteryHydrogen (H2) fuel cell100% reduction275-90% reductionLow-battery density limits ranges to 500km-1,000kmFeasible only for commuter to short-range segmentsSame or shorter turnaround times1-2x longer refuelling times for up to short rangeFast-charging or batteryLH2 distribution and	Electric - BatteryHydrogen (H2) fuel cellHydrogen (H2) turbine100% reduction275-90% reduction50-75% reductionLow-battery density limits ranges to 500km-1,000kmFeasible only for commuter to short-range segmentsFeasible for all segments expect for flights >10,000kmSame or shorter turnaround times1-2x longer refuelling times for up to short range2-3x longer refuelling processFast-charging or batteryLH2 distribution andLH2 distribution and	



Major advantages



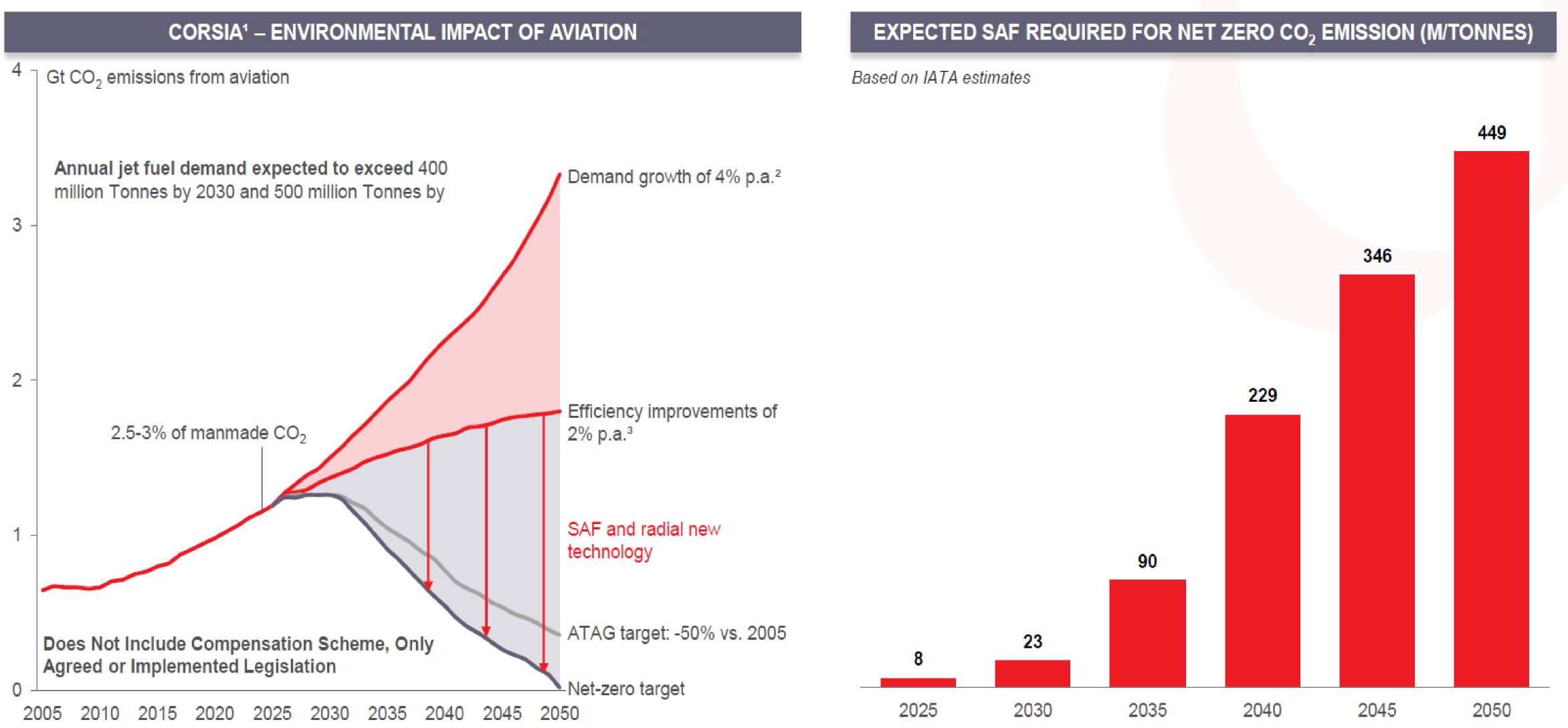


BIOFUELS DEFINITIONS AND SPECIFICATIONS

ATAG Indicative timeline Overview ¹	2020	2025	2030	2035	2040	2045	2050
 COMMUTER 9-50 seats <60 minutes flights <1% of industry CO₂ 	SAF	Electric or Hydrogen fuel cell and/or SAF	Electric or Hydrogen fuel cell and/or SAF	Electric or Hydrogen fuel cell and/or SAF	Electric or Hydrogen fuel cell and/or SAF	Electric or Hydrogen fuel cell and/or SAF	Electric or Hydrogen fuel o and/or SAF
 REGIONAL 50-100 seats 30-90 minutes flights ~3% of industry CO₂ 	SAF	SAF	Electric or Hydrogen fuel cell and/or SAF	Electric or Hydrogen fuel cell and/or SAF	Electric or Hydrogen fuel cell and/or SAF	Electric or Hydrogen fuel cell and/or SAF	Electric or Hydrogen fuel o and/or SAF
 SHORT HAUL 100-150 seats 45-120 minutes flights ~24% of industry CO₂ 	SAF	SAF	SAF	SAF potentially some Hydrogen	Hydrogen and/or SAF	Hydrogen and/or SAF	Hydrogen and/ SAF
 MEDIUM HAUL 100-150 seats 60-150 minutes flights ~43% of industry CO₂ 	SAF	SAF	SAF	SAF	SAF potentially some Hydrogen	SAF potentially some Hydrogen	SAF potentially som Hydrogen
 LONG HAUL >250 seats >150 minutes flights ~30% of industry CO₂ 	SAF	SAF	SAF	SAF	SAF	SAF	SAF



ATTRACTIVE MARKET DYNAMICS



Source: Company information, IATA (International Air Transport Association) Net Zero 2050. Notes: (1) Carbon Offsetting and Reduction Scheme. (2) Assumption: Annual kerosene demand expected to exceed 400 million Tonnes by 2030 and 500 million Tonnes by 2045 based on growth projections from ATAG, IATA, ICCT, WWF, UN . (3) ICAO ambition incl. efficiency improvements in aircraft technology, operations and infrastructure - however highly ambitious compared to other sources (EASA).





Strategic **Transition Plan**

