

Where content content

# "EXCELLENT"

BROADCASTPRO/SATELLITEPRO

# "EXCEPTIONAL"

ORIENT PLANET GROUP

# "CAPTIVATING"

INAVATE MAGAZINE

POSTSHOW REPORT 2023





Countries



Exhibiting Brands

93% visitors said CABSAT is important for their business

79% said they will definitely be attending next year

> 51% visitors attending held purchasing power

38% visitors were attending CABSAT for the first time

#### **TOP VISTING COUNTRIES**



Jordan

C

Pakistan

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Lebanon

**(** 

Iran



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India

C\*

Turkey

**Kuwait** 

Morocco

















Engagements in the concierge meetings service

1842

42+

Hours of

content

Number of speakers



Exhibitors said CABSAT is important for their business



Exhibitors said market

situation was the

biggest influencing

factor in increased sales

Exhibitors use CABSAT as first point of entry to MEASA market



#### GREAT ENGAGEMENT ACROSS ALL MEDIA



253 Press & analysts' attendance



47 Media Partners



16.8M AED Social & Media Impressions



470 Press News Articles



Reach Via Email Campaigns



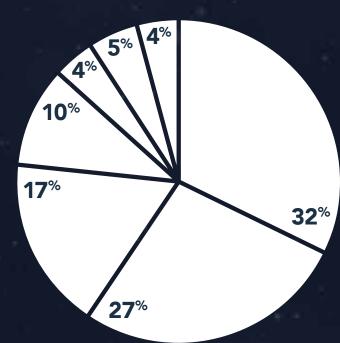
12.4M Audience Reached Via Media Partners

# CABSAT 2023 IN NUMBERS:

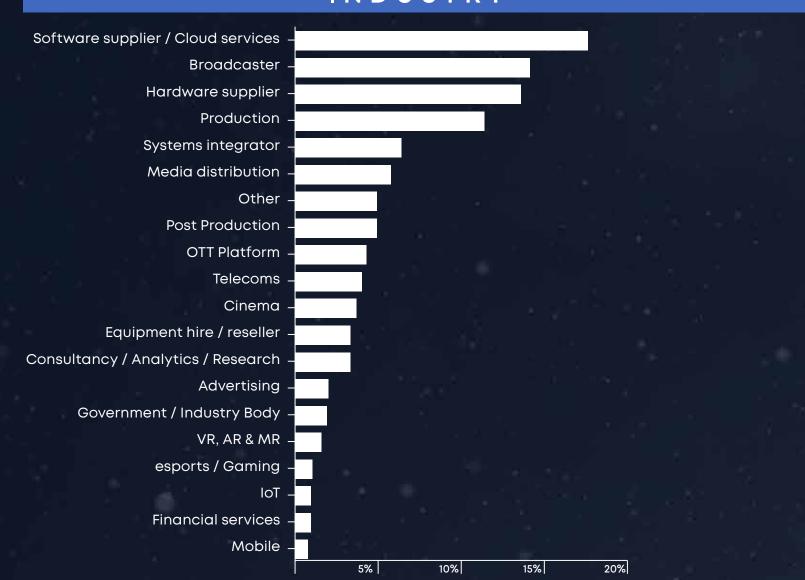
#### JOB ROLES

C-Suite, VP, EVP, Director & Above 32%

Manager / Head of Dept 27%









of visitors were looking to purchase products at CABSAT



said they will purchase from CABSAT exhibitors in the next 3-6 months



found the right supplier for their projects during the event



visitors delay purchasing decisions until attending CABSAT



exhibitors generated more leads & sales in 2023 than 2022



## - TESTIMONIALS -

"Easily one of the most energetic and busy shows in the industry."

Al Nun ez, Senior - Vice President Sales, Americas & EMEA.

"The energy and enthusiasm that filled the venue from the moment I walked in was captivating."

Sandeep Sud - Kadak FM MENA.

"Our presence at CABSAT has been truly enriching as we have gained valuable insights and knowledge."

Abdul Taketa - Multimedia, KSA

"CABSAT 2023 was extremely busy:. We've had the pleasure of engaging with numerous new customers from the region."

Mark Barkey - Director Sales Actus Digital

"We managed to engage with content partners & technology providers that align with our mission and addresses our viewers' needs."

William Page - Chief Strategy Officer, 1001, Iraq.

"Attending CABSAT 2023 was an incredible experience! The event showcased the latest advancements in broadcasting, satellite communication, and digital media."

Remya Mathew Marketing - Action Filmz Productions UAE&KSA



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# CABSAT 2023 HIGHLIGHTS

# Content Congress

Content Congress taps into some of the key challenges and opportunities facing the global and regional markets as they seek to deliver fresh, creative content, innovative formats and effective, sustainable business models in the age of disruption.

#### Co-Production Salon

(partnership with H-consult)

A dedicated meeting lounge for business opportunities in investment in Arabic content and attracting foreign TV/ Film projects in the MENA Region.

#### Global Meetings Programme

An exclusive, free to use, networking service that allows registered visitors and exhibitors to search, connect and book meetings with key contacts at the show.

# Satexpo Summit

SATEXPO Summit that spearheads sustainable space exploitation through featuring industry leading minds from satellite communications on the stage.

# Business Breakfast Briefings (partnership with IABM)

#### **Virtual Production Studio**

(Partnership with PixoJam)

The pioneering on-site virtual production studio set demonstrations and educational talks.

#### Sound Studio Tour

A guided tour of Dubai Studio City's world class production and post-production facilities – the largest in the MENA region – featuring boutique studios, a five-meter-deep water tank studio, green screen equipment and elephant doors

#### **Show Highlight Videos**







## COMING UP FOR 2024

## Next W

CABSAT is proud to bring startup companies and investors together for the NEXTUP space. This dynamic entrepreneur pitch competition has been crafted with the aim of fostering investment and driving growth in the industry.

# Youth Program

CABSAT will conduct youth programs and internships for regional graduates to promote growth of the media & satellite industries.

# Short Film festival

A Film Festival is dedicated to the promotion of Arabic Content and the film industry in the MENA region.

# Tech Innovation zone

Demonstrating the most cutting-edge technology, including Al, Metaverse and media, film & satellite start-ups in the region.



Live podcasting from the show, onsite sound bite competition and focused conference day specifically on radio.





21 - 23MAY 2024 DUBAI WORLD TRADE CENTRE

## CREATIVE. CONNECTED. CONSCIOUS.

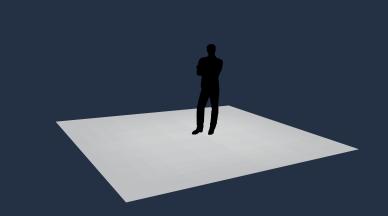
#### Be part of 30th Anniversary celebration

CABSAT is an annual event that brings together global media, entertainment, and technology industry in the MEASA region. It has been organized since 1993 and has evolved over the years to keep up with the latest trends and technologies in Media & Satellite communications industry in the region.

CABSAT is built on three pillars: creative, connected, and conscious. These pillars shape the purpose and focus of the event, which serves as a platform for learning, collaboration, and networking within the media and entertainment industry.

The event attracts participants from more than 140 countries and aims to provide critical insights, facilitate knowledge sharing, and create business opportunities for the show visitors.

#### 2024 PRICING & FLOOR PLAN SAEED HALL 1 - HALL 3 + TRADE CENTRE ARENA



#### **SPACE ONLY**

(Min. 24 Sqm)

Use your own suppliers to design and construct the stand to meet your requirements

LOYALTY RATE (UNTIL 28 FEB 2024)

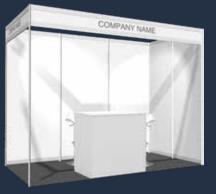
AED 1,670 PER SQM

EARLY BIRD (UNTIL 22 SEP 2023)

AED 1,710 PER SQM

STANDARD RATE

AED 1,780 PER SQM



#### SHELL SCHEME

(Min. 15 Sqm)

Basic Fittings and Supplies included

LOYALTY RATE (UNTIL FEBRUARY 28, 2024)

AED 2,280 PER SQM

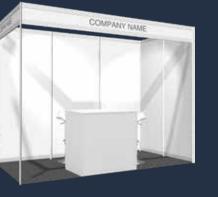
EARLY BIRD (UNTIL SEPTEMBER 22, 2023)

AED 2,320 PER SQM

STANDARD RATE

AED 2,455 PER SQM

Carpet tiled floor, walls - Name plate in English - 1 x 13 amp power point - 3 spotlights - 1 lockable counter - 1 x table & 2 x chairs



#### POD PACKAGE

Available in 2 size's 8sqm or 16sqm

STANDARD RATE

**AED 2470 PER 8 SQM** 

#### Terms:

- Minimum 25% payment needs to me made against the invoice before the deadline to qualify for any promotional pricing.
- Prices mentioned are exclusive of 5% VAT

#### **ENQUIRE TODAY TO EXHIBIT AT CABSAT 2024!**

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