



Sharma Uniforms & Exporters



KAVITA EXPORTS



**Premium Uniforms &
Apparel Export Solutions**



**Uniforms & Apparel Manufacturer &
Exporter**



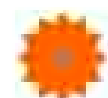
Our Vision

- * **Become a globally recognized leader in uniform manufacturing and export**

- * **Deliver superior quality uniforms through innovation, precision craftsmanship, and sustainable practices**

- * **Build lasting partnerships across global markets with reliability, integrity, and excellence**





Global uniform & workwear market valued at \$42B+, projected to reach \$65B by 2030 at 6.5% CAGR



India's textile export sector growing rapidly, with uniforms & institutional wear emerging as high-demand export category



Rising demand from hospitality, healthcare, education & corporate sectors driving bulk procurement globally

The Opportunity





- * **Quality inconsistencies in uniform manufacturing lead to high rejection rates and client dissatisfaction**
- * **Supply chain disruptions cause delays in bulk uniform delivery and increased production costs**
- * **Limited customization options restrict businesses from meeting specific branding and functional requirements**

Industry Problems





Our Solution

 **End-to-end in-house manufacturing ensuring full quality control and faster turnaround times**

 **Fully customizable uniforms tailored to brand identity, fabric preferences, and industry standards**

 **Rigorous quality assurance at every production stage, meeting global export compliance and certifications**





- ✱ **Founded with a legacy of excellence in uniform manufacturing, supplying quality workwear across industries**
- ✱ **State-of-the-art manufacturing facility with high-capacity production and stringent quality control standards**
- ✱ **Exporting to 20+ countries with ISO certifications and compliance with international textile standards**

Company Overview





Product Portfolio



School & Corporate Uniforms: tailored designs for educational institutions and professional organizations



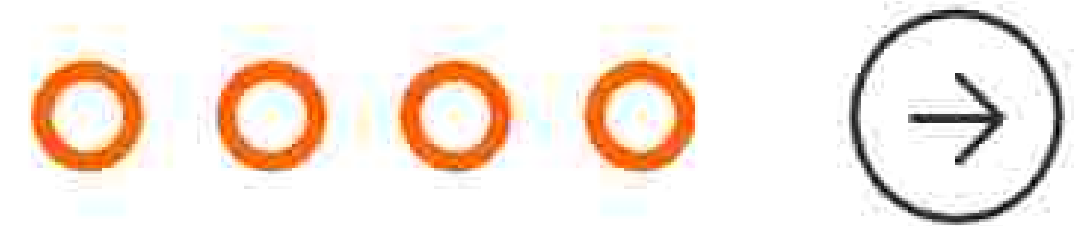
Industrial Workwear: durable, safety-compliant uniforms for factories and industrial sectors



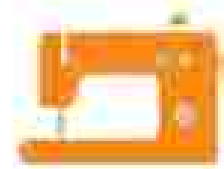
Specialized Uniforms: hospitality, healthcare, security, and custom export-grade uniform solutions



Manufacturing Process



Design & Sourcing
Conceptualizing uniform styles and procuring premium quality fabrics and raw materials



Production & Quality Control
Precision cutting, stitching, and rigorous multi-stage quality inspections at every step



Packaging & Delivery
Careful finishing, branded packaging, and timely export dispatch to global clients

Business Model

Revenue Streams:

- * **B2B & Export Sales:**

Bulk uniform supply to businesses and international export partnerships

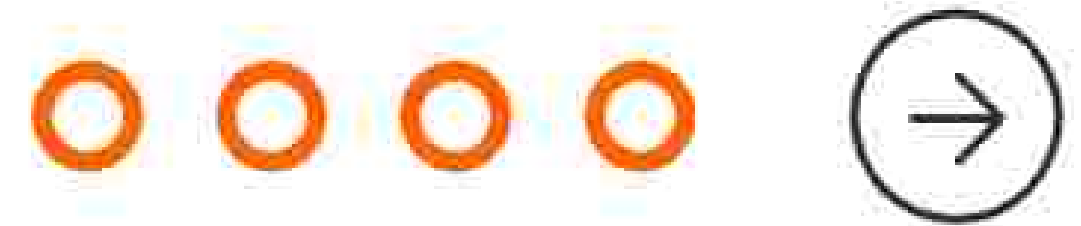
- * **Institutional Contracts:**

Long-term contracts with schools, hospitals, corporates, and government bodies

Scalable model built on repeat orders and global export growth



Competitive Advantage



Vertically integrated operations for end-to-end control and efficiency



Competitive pricing backed by in-house manufacturing and bulk sourcing



Certified quality standards meeting global export compliance requirements



Target Customers...



Educational institutions including schools, colleges, and universities requiring bulk uniform supply



Corporations and hospitality businesses seeking branded workwear and professional staff uniforms



Government agencies, defense bodies, and international buyers requiring certified export-quality uniforms

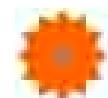




- * **Geographic expansion into new international markets across South Asia, Middle East, and Europe**
- * **Product diversification into workwear, hospitality uniforms, and custom corporate apparel lines**
- * **Capacity enhancement through facility upgrades and strategic manufacturing partnerships**

Growth Strategy





Projected revenue to grow from ₹5 Cr in Year 1 to ₹28 Cr by Year 5, driven by export expansion and new client acquisitions



Gross profit margins expected to improve from 22% to 35% as production scales and operational efficiencies are realized

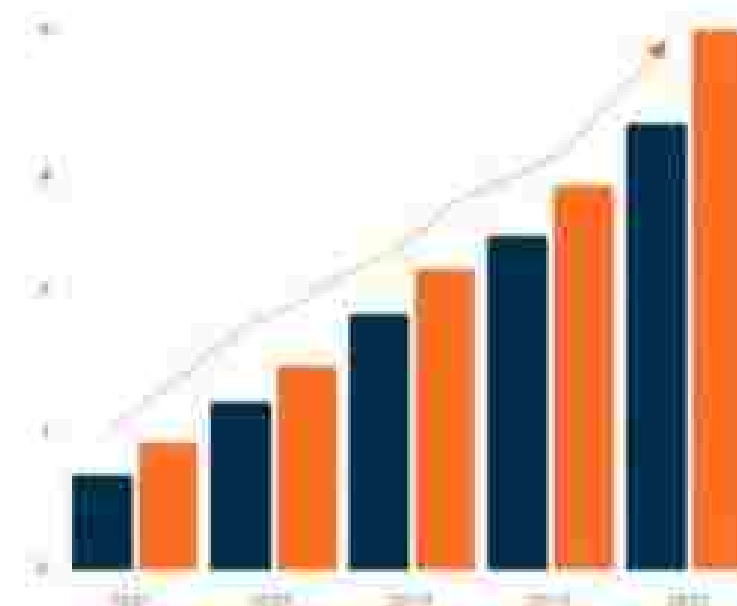


EBITDA breakeven targeted by Year 2, with net profitability of 18% projected by Year 5 across all business segments

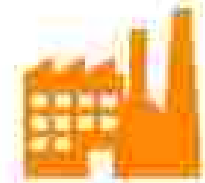
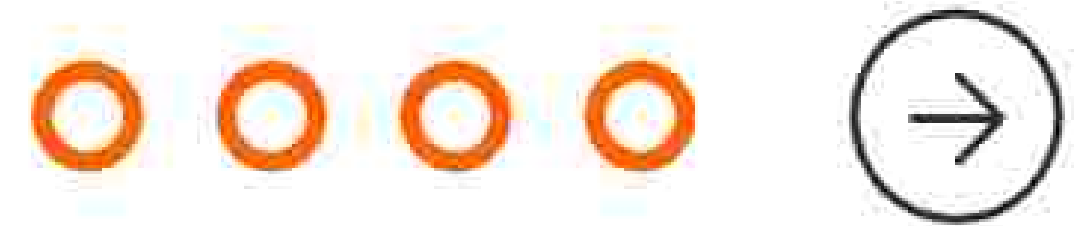
Financial Projections

Financial Projections Data

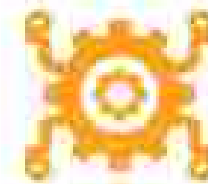
Highly detailed financial data, including revenue, profit, and EBITDA, presented in a clear and concise manner.



Use of Funds



Manufacturing
Expansion
Scaling production capacity and upgrading facilities



Technology Upgrades
Modernizing machinery, ERP systems, and quality control



Market Development
Expanding export reach, branding, and sales channels



Why Invest



Established market leader with 20+ years in uniform manufacturing and a trusted global export network



Proven revenue growth, strong margins, and a scalable production model ready for rapid expansion



High-demand **B2B** client base across healthcare, hospitality, and corporate sectors with recurring contracts





Roadmap

- ✱ **2024–2025:** Expand production capacity, launch e-commerce platform, and enter 3 new export markets
- ✱ **2025–2026:** Scale to 500+ institutional clients, achieve ₹50 Cr revenue milestone, and open regional distribution hubs
- ✱ **2026–2027:** Establish global brand presence, reach ₹120 Cr revenue target, and launch proprietary uniform tech line



Investment Opportunity

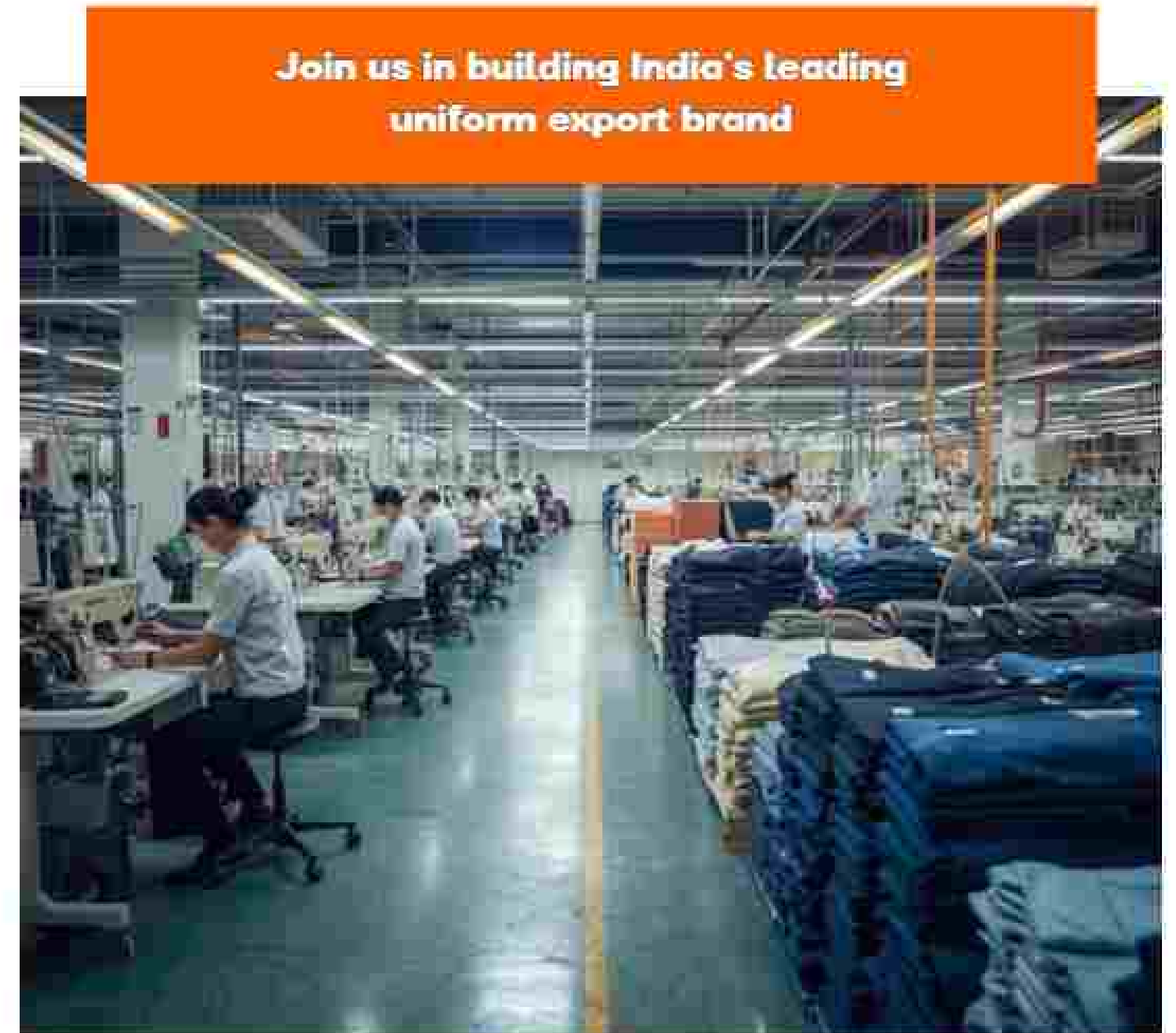
Funding & Returns:

*** Funding Ask:**

Seeking ₹3 Cr investment to scale manufacturing and expand export markets

*** Equity & Returns:**

10% equity offered with projected 3x ROI within 5 years



Join us in building India's leading
uniform export brand

Thank You

We appreciate your time and interest in Sharma Uniforms & Exporters. Together, let's build a future of quality, growth, and global excellence.

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