



Introduction

AmbuQuick is an India-based tech-enabled emergency medical transportation platform that connects users with the nearest available ambulance, ensuring rapid response times (target ~18 minutes) through GPS tracking and optimized dispatch. It leverages a digitally coordinated fleet to bridge critical gaps in emergency healthcare access. [ambuquick.com](https://www.ambuquick.com)





Our Mission

To transform emergency medical transportation by deploying technology, strategic fleet positioning, trained responders, and data insights, enabling predictable, timely, and high-quality pre-hospital care when every second matters. [ambuquick.com](https://www.ambuquick.com)

Our Vision

To make reliable, life-saving ambulance services accessible across India within critical response windows, reducing preventable mortality by connecting patients to rapid emergency care. [ambuquick.com](https://www.ambuquick.com)

Problems

01



Emergency infrastructure gaps

in urban plus rural areas reduce chances of survival within the "golden hour."

03



Transport accessibility inequality

rural India has fewer emergency transport options.

05



Limited real-time visibility

for families on ambulance progress, increasing anxiety and risk.



Long ambulance response times

in India average 45–50 minutes, contributing to treatment delays and preventable deaths.



02

Manual ambulance allocation

leads to inefficiencies and wasted time without real-time tracking.



04

Lack of digital coordination

limits speed and transparency of ambulance dispatch.



06

Solutions

Optimized routing and tracking
shortens response time compared to industry averages. [instagram](#)

Trained EMT staff
for critical care during transit

User notifications and tracking
build transparency and trust.



Digital dispatch platform
for rapid ambulance allocation
using GPS data. [ambuquick.com](#)

Strategically positioned fleet
to ensure 18-minute target
response. [ambuquick.com](#)

24/7 emergency availability
to support round-the-clock needs.

Business Model

On-demand ambulance
booking via web/app.



Strategic fleet partnerships with
private ambulance providers.



Insurance tie-ups for cashless
ambulance services.



Premium services for advanced
life-support ambulances.



Location-based
ambulance allocation.



Subscription or per-use
fee model.



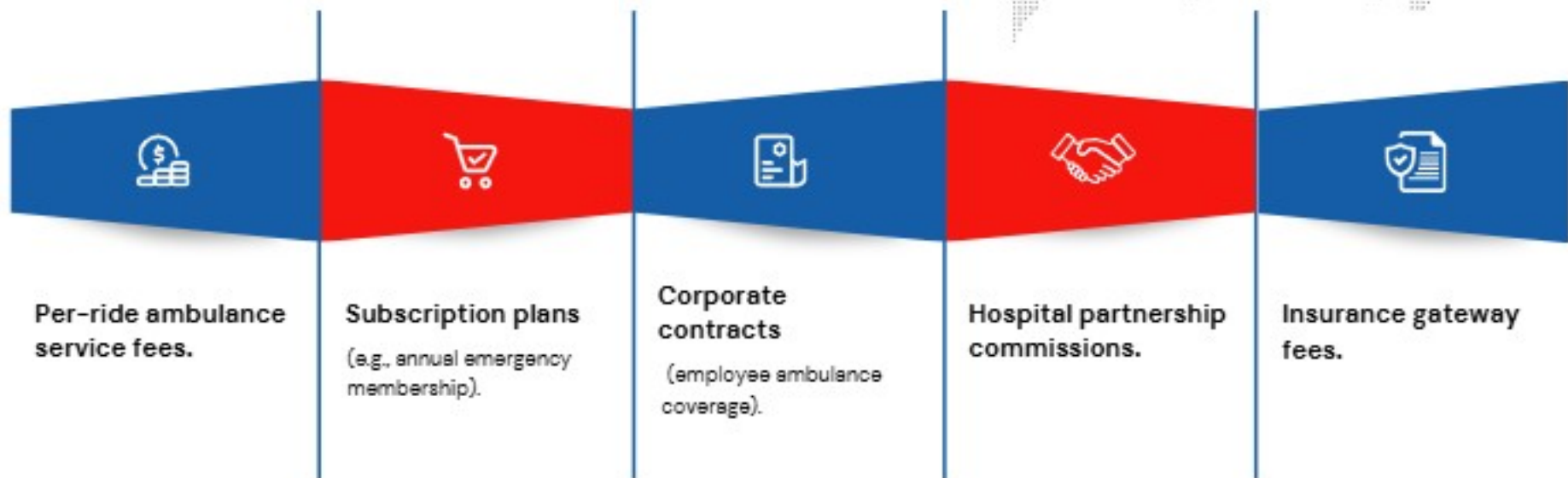
Real-time GPS tracking and
monitoring.



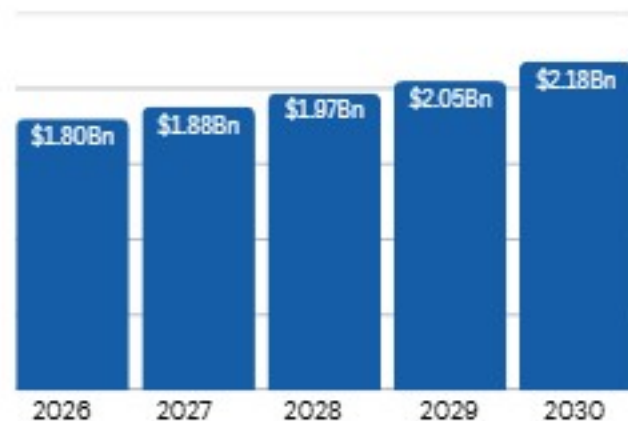
Data insights sold to health
systems (future).



Revenue Model



(EMS) Market Opportunity (India)



Projected India EMS Market Growth



Sources: Grand View Research, Research and Markets

TAM-SAM-SOM

TAM

Total Addressable

\$2.0B

TAM

Entire Indian EMS industry (Govt + Private) by 2030

SAM

Serviceable

\$600-650M

SAM

- Tier-1 & Tier-2 urban EMS demand
- High smartphone usage + paid private ambulances
- Focus: Delhi NCR, Mumbai, Bengaluru, Hyderabad, Chennai, Pune

SOM

in 5-6 years

\$200M

SOM

10-12% of SAM, driven by:

- Asset-light ambulance partnerships
- B2C emergencies + B2B hospital & corporate contracts
- Tech-led rapid dispatch advantage



Industry Growth Drivers



Expansion of telemedicine
& GPS dispatch tech.



Increased private-public
partnerships in EMS.



Rising non-communicable
diseases & trauma cases.



Government policy push on
emergency response systems.



Government Initiatives

National health
mission support for
EMS infrastructure.

108 emergency
response system
expanded nationally.

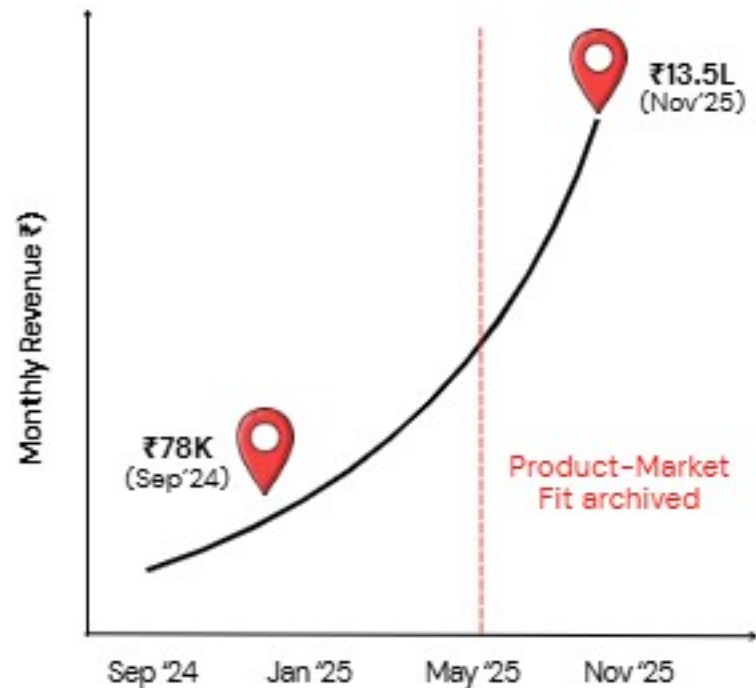
Road safety programs
& trauma care network
enhancements.

Competitor Analysis

Competitor	AmbuQuick Advantage	Rapid Response Tech	24/7 Service	Advanced Life Support	Mobile App Dispatch	Insurance Integration
Dial4242	✗ (smaller network)	✓	✓	✓	✓	✓
Red Ambulances (RED.Health)	✓ Tech focus	✓	✓	✓	✓	✗
108 Emergency	✓ Faster response	✗	✓	Basic	✗	✓ (Govt)
Ziqitza Health Care (ZHL)	✓ Local flexibility	✓	✓	✓	✓	✗
Medulance	✓ Competitive tech	✓	✓	✓	✓	✓

Traction & Growth Momentum

Monthly Revenue Growth



- Revenue grew from ₹78K (Sep'24) to ₹13.5L (Nov'25)
- 17x growth in 14 months
- Clear inflection point from May'25 onward, indicating strong product-market fit and repeat demand

Key Metrics Snapshot

₹13.5 Lakhs

Current Monthly Revenue
(Nov'25)

₹1.62 Crore ARR

Annual Run Rate (ARR)
₹13.5L × 12

~13.8× YoY growth

YoY Growth (Sep'24 → Sep'25)
₹78K → ₹10.75L

7,000+

Patients Served

~₹2,300–₹2,500

Revenue per Patient
(blended)



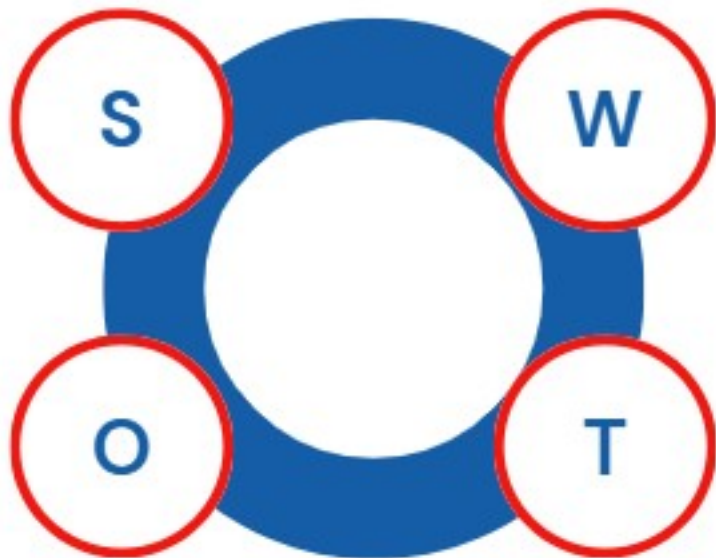
SWOT

STRENGTHS

- Faster response than average.
- GPS tracking & digital dispatch tech.
- Customer satisfaction ratings.

OPPORTUNITIES

- Tie-ups with hospitals & insurtech.
- Expansion to tier-2/3 cities.



WEAKNESSES

- Limited geographic coverage.
- Early stage with small fleet.
- Funding constraints.

THREATS

- Established competitors.
- Regulatory risks.

Future Milestones

Expand to 5 major Indian cities by mid-2026.



Achieve 100,000 annual bookings by 2027.



Integrate insurance cashless model by 2026/27.



Build dedicated advanced ambulance fleet by 2028



Target Market



Category	Urban Families	Hospitals / Clinics	Corporate Clients	Insurance Providers
Description	High emergency need	Transfers & ER support	Employee emergency coverage	Cashless ambulance
Challenges	Traffic delays	Reliability	Cost	Integration complexity
Value Proposition	Fast response & tracking	Guaranteed fleet support	Contract pricing & reliability	Tech gateway

Go-To-Market Strategy

Local SEO & emergency campaigns in cities.

Partner with hospitals, clinics & insurance firms.

Digital marketing focusing on response time benefits.

Tie-ups with large employers for corporate plans.

About Founder

Dhruv Chopra

Dhruv Chopra's mission began with a personal tragedy: the loss of his father due to a lack of timely ambulance access. That devastating experience transformed into a powerful commitment: to ensure no one else suffers the same fate.



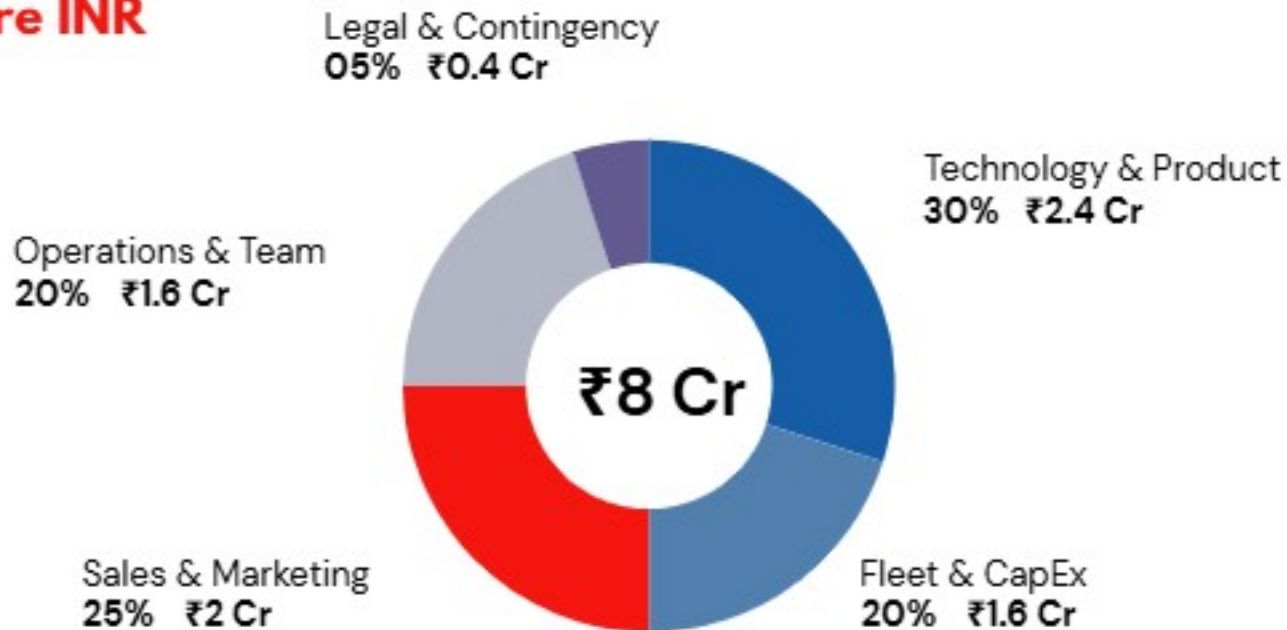
Evaluating Opportunitites



Mr. Dhruv Chopra recently had meetings with important officials. He met with Shri Nayab Singh Saini, who is the Chief Minister of Haryana, and also Shri Rajesh Man Singh, the Mayor of Birgunj in Nepal. During these meetings, Mr. Chopra talked with them about Ambu**quick**.

Fund Ask

— 8 crore INR



Thank You



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