

### RECURRING REVENUE | REMOTE NETWORK MANAGEMENT | CLOUD-BASED NETWORK DEVICES

## NETGEAR Insight Pro is an exclusive subscription based offering dedicated to NETGEAR partners.

The Insight Ecosystem provides partners the tools to make their business more efficient with day-to-day networking tasks and more profitable in the long run with a recurring model.



### Grow Your Business With Insight Pro



#### **Rapid Remote Deployment**

- Set up & configure in your office
- Ship to the client
- Monitor from your office

### **Remote Monitoring**

- Visibility & control from one central dashboard
- Instant alerts & notifications
- Device usage monitoring

#### Multi-site Management

- Remote firmware upgrade
- Multi-network management
- From any screen and any location



### One-touch NETGEAR® Support

Insight Managed Devices

SCHOOL

- 24/7 access to support
- Manage support cases
- Check support entitlement

### Lower TCO and Scalability

- Improved profitability
- No additional hardware needed
- Lower installation time & cost

### Market-leading Warranty

- Next Business Day replacement
- 5 year hardware warranty
- 90 day live chat and support
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### Why Recurring Revenue

# Profitability **T** Sales Margin Costs

### A Win-Win Model

#### FOR END CUSTOMER

- Lowered cost
- Hassle-free, improved service
- Reliable network connectivity
- Higher customer satisfaction

#### FOR MSP/SERVICE PROVIDER

- Steady income
- Improved margins/profitability
- More loyal and happy customers
- Increased opportunity for adding new customers

### NETGEAR Commitment to the Channel



- 100% of Insight Pro sales from Authorized Distributor and VAR
- Available globally via established NETGEAR Authorized Distribution channels only
- Volume-based discounts
- Tech Support access in the palm of your hand

### How it Works for VARs and MSPs:



For the most current list of Insight Device Compatibility, go to netgear.com/insight/devices.aspx.

### License Packages

Insight Pro (digital form) available in 1, 3, and 5-year license packages for 1 up to 100 device packs. Additionally, Insight Pro is also available as paper inventory (with SKU) per the following table:

SKU	Product Name	Time Length
NPRSNG1P-10000S	Insight Pro 1-year Subscription, One Device	1 year
NPRSNG3P-10000S	Insight Pro 3-year Subscription, One Device	3 years
NPR5PK1P-10000S	Insight Pro 1-year Subscription, Five Devices	1 year
NPR5PK3P-10000S	Insight Pro 3-year Subscription, Five Devices	3 years
NPR10K1P-10000S	Insight Pro 1-year Subscription, Ten Devices	1 year
NPR10K3P-10000S	Insight Pro 3-year Subscription, Ten Devices	3 years

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