

Hi **Piyush,**

The Stride Ahead Skill Index

Built for early-career professionals. A personalised look at where your skills stand against what your role actually demands today.

User ID : 1

Report Generated On : 24/05/2026

About this report

The Stride Ahead Skill Index measures how your current self-rated proficiency lines up with what employers in your industry expect from someone at your role and experience level today. We score across both **hard skills** (tools, techniques, domain knowledge) and **soft skills** (judgment, collaboration, communication).

How to read your gap percentage

Under 15%: on a high-proficiency curve. **15–40%:** on a steady path with room to sharpen. **40–70%:** meaningful gaps worth working on. **70%+:** early in the journey, build foundations.

What's inside

- Your gap score for your current industry, soft and hard skills
- Your gap score for a target industry you're exploring
- Suggested skills worth exploring for your role this year
- Practical next steps with a Stride Ahead career mentor

A note on self-assessment. Self-rated skill correlates moderately with actual ability (Mabe & West 1982). Treat this report as a starting point for a conversation, not a verdict. Pair it with feedback from a manager or mentor before acting on it.

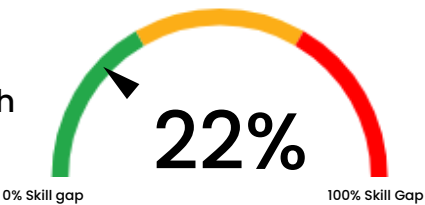
CURRENT INDUSTRY



Sales – Your Soft Skill Gap Score

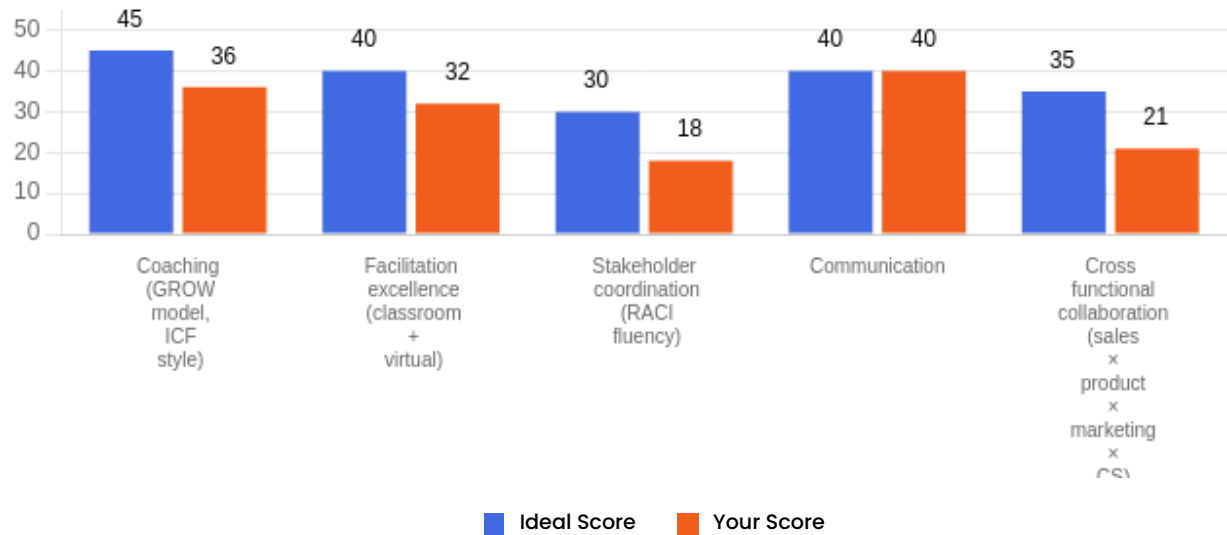
On a High Proficiency Curve!

Significant skill gaps identified in your Sales soft skill gap score. Focused skill enhancement is essential to align with your career goals and interests.



Soft Skill Gap Analysis

You are at the 75th percentile of 42 prior respondents in your industry and experience bucket (reliability $\alpha = 0.90$).



Suggested Soft Skills to Explore for This Role

1. Confidence

I take ownership of decisions and back my work without needing constant validation.

2. Empathy

I read team mood accurately, ask the right follow-up question and adjust my approach.

3. Adaptability

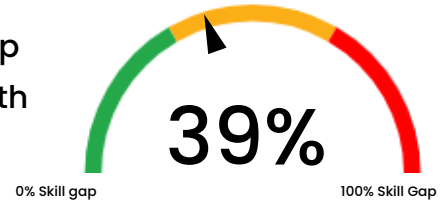
I roll with most changes and keep delivery steady through the transition.



Sales – Your Hard Skill Gap Score

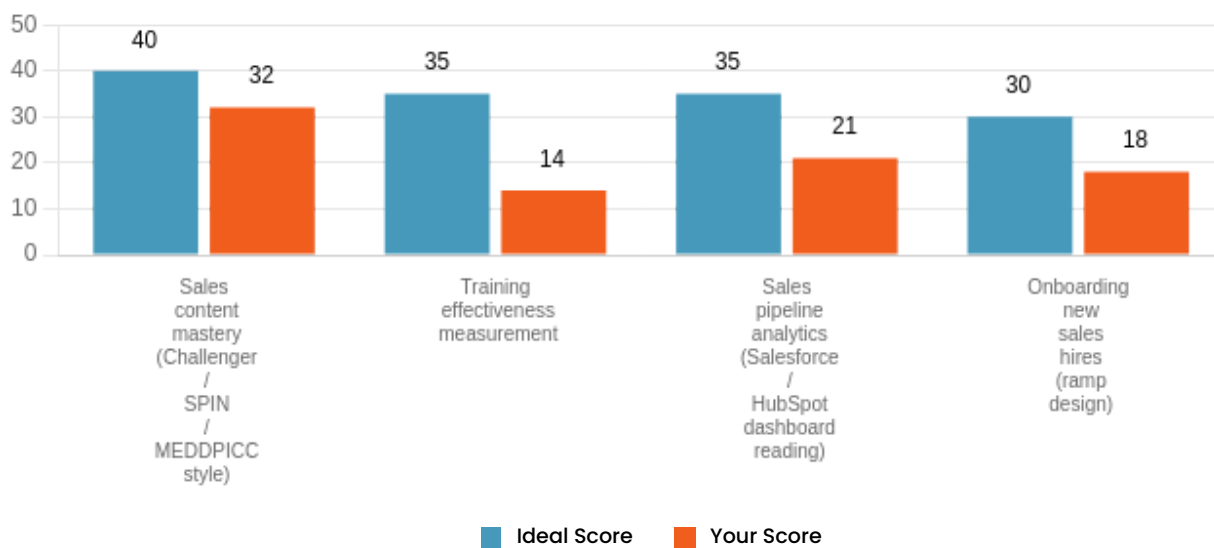
On a Steady Path!

Significant skill gaps identified in your Sales hard skill gap score. Focused skill enhancement is essential to align with your career goals and interests.



Hard Skill Gap Analysis

You are at the 75th percentile of 42 prior respondents in your industry and experience bucket (reliability $\alpha = 0.85$).



Suggested Hard Skills to Explore for This Role

1. Advanced sales techniques

I use multiple methodologies fluently (SPIN, Challenger, MEDDPIC) and switch based on context.

2. Account management

Manage and nurture key customer accounts to foster long-term relationships and drive sales. This skill is essential for maintaining customer loyalty and achieving consistent sales. Achieve proficiency by using CRM tools, understanding customer needs, and developing strategic account plans.

3. Digital sales

I run digital sales motions including outbound sequences and inbound qualification.



Sales – Your Soft Skill Gap Score

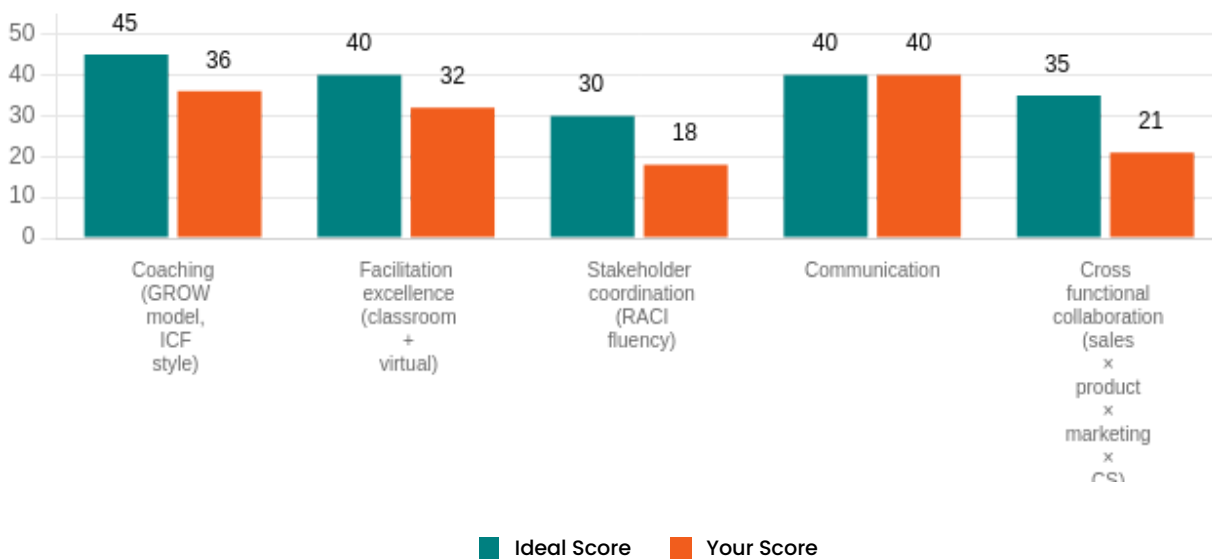
On a High Proficiency Curve! low

Significant skill gaps identified in your Sales soft skill gap score. Focused skill enhancement is essential to align with your career goals and interests.



You are at the 75th percentile of 42 prior respondents in your industry and experience bucket (reliability $\alpha = 0.90$).

Soft Skill Gap Analysis



Suggested Soft Skills to Explore for This Role

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2. Empathy

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3. Adaptability

I roll with most changes and keep delivery steady through the transition.



Sales – Your Hard Skill Gap Score

On a Steady Path!

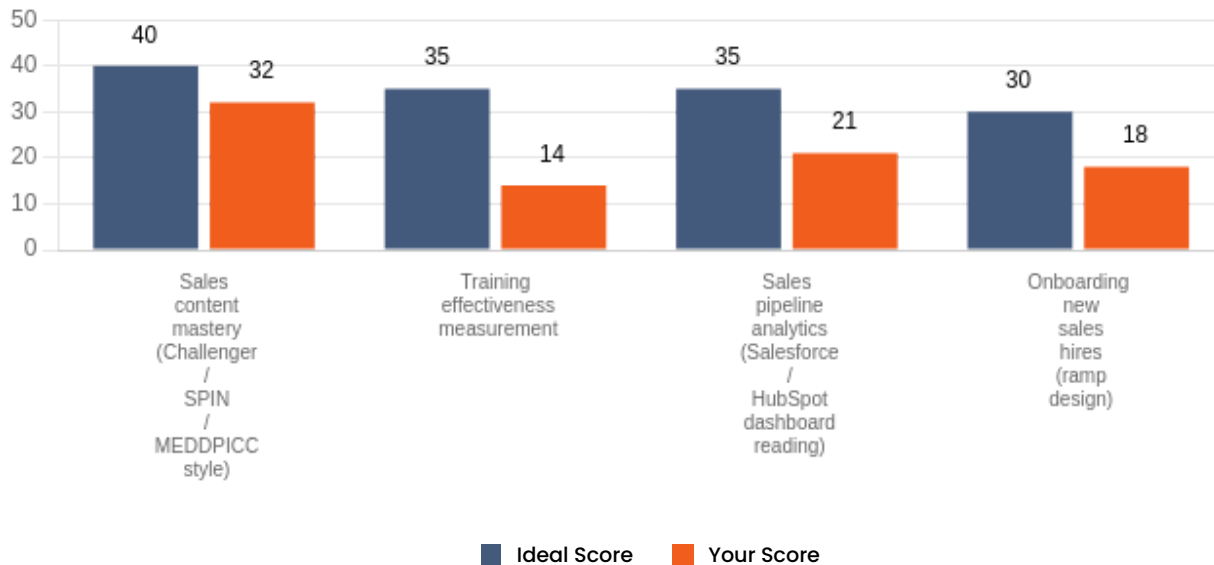
Medium

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Hard Skill Gap Analysis



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What to do next

A gap report is most useful when it turns into a plan. Here is what we suggest as your next three steps over the coming six weeks.

1

Pick one skill to start with

Choose the skill in your report with the biggest gap that also matters most for your next 12 months. Trying to close every gap at once is the fastest way to close none of them.

2

Share this report with one trusted person

Self-assessment alone is noisy. A manager, mentor, or senior peer who has seen your work will help calibrate which gaps are real and which are imagined.

3

Book a free 30-minute mentorship session

A Stride Ahead mentor will help you turn the top three gaps into a concrete six-week learning plan with weekly checkpoints. No fluff, no upsell.

Ready to close the gap?

Book your free mentorship session with a Stride Ahead career coach.

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