

## CHEAT SHEET - AFFILIATE RANKS AND QUALIFICATIONS

	Independent Affiliate (IA)	Qualified Affiliate (QA)	Silver Affiliate (SA)	Gold Affiliate (GA)	Platinum Affiliate (PA)
<b>To Initially Qualify at Rank</b>	Complete an Affiliate App and Agreement + Purchase a non-commissionable Affiliate Kit for \$29.95 OR Purchase an optional Great Discovery Course that Includes the Affiliate Kit	Be an Active Independent Affiliate + Generate 300 Personal QV* + At least 1 personally enrolled Active IA or higher with 1 on both teams	Be an Active QA + Generate 4,000 Group QV** within 5 consecutive Weekly Bonus Periods with no more than 50% from Your Right or Left Team*** + At least 4 personally enrolled Active QAs or higher with 1 on both teams	Be an Active QA or higher + 28,000 Group QV** within 5 consecutive Weekly Bonus Periods with no more than 50% from Your Right or Left Team*** + At least 6 personally enrolled Active QAs or higher with 1 on both teams	Be an Active QA or higher + 200,000 Group QV** within 5 consecutive Weekly Bonus Periods with no more than 50% from Your Right or Left Team*** + At least 8 personally enrolled Active QAs or higher with 2 on both teams
<b>Rank Progress Stars</b>	NA	1 Star @ 1K Group QV*** 2 Stars @ 2K Group QV*** 3 Stars @ 3K Group QV***	1 Star @ 10K Group QV** 2 Stars @ 16K Group QV** 3 Stars @ 22K Group QV**	1 Star @ 71K Group QV** 2 Stars @ 114K Group QV** 3 Stars @ 157K Group QV**	1 Star @ 500K Group QV** 2 Stars @ 800K Group QV** 3 Stars @ 1.1M Group QV** + Star per 300K Group QV**
You will Earn Progress Stars at Each Rank as You Get 1/4 – 1/2 – and 3/4 of the Way to Your Next Rank Is. (i.e. 1 Star Qualified Affiliate, 2 Star Qualified Affiliate, etc)					
<b>To Remain Qualified Each Month</b>	Remain an Independent Affiliate in good standing + annual renewal	Maintain 2 personally enrolled Active IA's or higher with 1 on both teams	Maintain at least 2,000 Group QV** Monthly with no more than 50% from your right or left team*** + Maintain 2 personally enrolled Active IA's or higher with 1 on both teams	Maintain at least 14,000 Group QV** Monthly with no more than 50% from your right or left team *** + Maintain 3 personally enrolled Active IA's or higher with 1 on both teams	Maintain at least 100,000 Group QV** Monthly with no more than 50% from your right or left team *** + Maintain 4 personally enrolled Active IA's or higher with 1 on both teams
<b>To Be "Active" Each Month</b>	Create at least 40 Personal QV* every 30 days in direct sales to a non-affiliate Customer or in personal purchases.	Create at least 40 Personal QV* every 30 days in direct sales to a non-affiliate Customer or in personal purchases.	Create at least 40 Personal QV* every 30 days in direct sales to a non-affiliate Customer or in personal purchases.	Create at least 40 Personal QV* every 30 days in direct sales to a non-affiliate Customer or in personal purchases.	Create at least 40 Personal QV* every 30 days in direct sales to a non-affiliate Customer or in personal purchases.

**QV = Qualifying Volume:** QV is a value used for rank qualifications, Direct Sales Commissions, Rank Advancement Pool and certain Coaching Compensation. QV is generally pegged to the actual purchase price of each item in U.S. Dollars.

**\*PQV = Personal Qualifying Volume:** The QV of either your personal purchases or the purchases of your directly enrolled Customers that are NOT Affiliates

**\*\*GQV = Group Qualifying Volume:** The QV of everyone below you in your Dual Team Structure within the subject Pay Period

**\*\*\*50% Rule:** No More than 50% of a applicable Group Qualifying Volume can come from any one side of your Dual Team structure for qualification purposes

## CHEAT SHEET - AFFILIATE COMMISSIONS AND BONUSES

	Independent Affiliate (IA)	Qualified Affiliate (QA)	Silver Affiliate (SA)	Gold Affiliate (GA)	Platinum Affiliate (PA)
Direct Sales Commission (Paid Weekly)	10% of Purchase Price on All Commissionable Orders by Directly Enrolled Subscribers or Affiliates – Whether the Enroller is Active or Inactive				
Dual Team Bonuses (Paid Weekly)	NA	12% LTCV* Up to \$2,500 per Week	14% LTCV* Up to \$25,000 per Week	16% LTCV* Up to \$50,000 per Week	18% LTCV* Up to \$100,000 per Week
Matching Team Bonus (Paid Monthly)		5% Matching Team Bonus** 1 Enrollment Level Up to 1X Personal Team Bonuses	7% Matching Team Bonus** 2 Enrollment Levels Up to 2X Personal Team Bonuses	9% Matching Team Bonus** 3 Enrollment Levels Up to 2X Personal Team Bonuses	10% Matching Team Bonus** 3 Enrollment Levels Up to 3X Personal Team Bonuses
Rank Advancement Pool (Paid Monthly)			1 Share Each	2 Shares Each	3 Shares Each
Business Expansion Center			5% of Total Company Sales to monthly pool that is divided among rank holders***		
					Expansion of Business Center to created additional team that leverages the original position

**CV = Commission Volume:** An adjusted value used for calculating Dual Team and Matching Team Bonuses. Based on QV of an item, less other commissions, bonuses and costs

**\*LTCV = Lesser Team Commission Volume:** CV of the team with the lesser amount of CV in a Dual Team structure. Minimum of 360 CV is required

**\*\*Matching Team Bonus:** Based on the Dual Team Bonuses earned by Affiliates through up to 3 tiers of enrollment. The max cap is based on your own Dual Team Bonuses for the target pay period.

**\*\*\*Rank Advancement Pool:** Based on 5% of applicable company sales per monthly pay period. As an Active Affiliate, you receive shares based on your rank at the close of the monthly pay period.

**\*\*\*\*Additional Personal Business Center:** Automatically inserted immediately above your position when you attain the Platinum Affiliate rank. Allows you to create a new team to increase your earnings potential