

NAYEF MUSTAFA ABUKHOTI

PROJECT LEAD & GOVERNANCE | TELECOM INFRASTRUCTURE DELIVERY

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PROFESSIONAL SUMMARY

Telecom and infrastructure delivery lead with 13+ years of UAE experience managing large-scale telecom and building-connectivity projects from planning through technical acceptance and commercial handover. Proven record governing an annual project portfolio exceeding AED 30M and delivering 70+ sites annually across the UAE. Deployment expertise spans GSM, In-Building Solutions (IBS), Distributed Antenna Systems (DAS), and 5G across landmark and mission-critical developments.

- PMO coordination, milestone tracking, and portfolio reporting across multiple concurrent, high-visibility projects.
- Procurement coordination, and commercial handover.
- Risk, change, and quality management supporting consistent, first-time-right delivery.

KEY ACHIEVEMENTS

- Governed end-to-end delivery of 70+ telecom and building-connectivity sites annually across the UAE, coordinating priorities, dependencies, contractors, approvals, and handover.
- Controlled an annual infrastructure portfolio exceeding AED 30M, monitoring expenditure, materials, resource utilization, and delivery risk.
- Sustained a 95% Quality KPI by auditing contractor deliverables, site readiness, documentation, and compliance with corporate standards.
- Achieved up to 80% First-Time-Right (FTR) performance for site acceptance, reducing rework, repeat inspections, and delays.
- Implemented workflow automation and standardized PMO reporting, cutting manual operational effort by 20%.
- Delivered infrastructure programs for Dubai Mall, Dubai Hills Mall, Dubai Exhibition Centre, Meydan Grandstand, Mall of the Emirates, Al Maktoum International Airport, and ICD One Zabeel.

CORE COMPETENCIES

PMO & Governance: Project Governance, Portfolio Tracking, PMO Reporting, Milestone Control, Program Coordination, Project Controls, Compliance Follow-Up, Risk Management, Change Control, Lessons Learned

Delivery & Stakeholders: Infrastructure Delivery, Stakeholder Management, Consultant/Contractor Interface, Contractor & Vendor Management, Commercial Handover, Approvals Follow-Up, Issue Resolution, Executive Reporting, Cross-Functional Coordination, Meeting Facilitation

Telecom Infrastructure: 5G New Radio (NR), In-Building Solutions (IBS), Distributed Antenna Systems (DAS), GSM Infrastructure, Site Commissioning, ATP/UAT Coordination, Site Acceptance, Network Cutover

Process & Tools: Workflow Automation, Documentation Control, Data Tracking, Reporting Dashboards, Root-Cause Analysis, SLA Follow-Up, Microsoft Office Suite, Comarch, MND Tool, Remedy

PROFESSIONAL EXPERIENCE

e& (Etisalat) — UAE

Senior Engineer | Infrastructure Project Delivery & Governance (Telecom) 2022 – May 2026

Project Engineer | Infrastructure Project Delivery & Governance (Telecom) 2017 – 2022

Engineer | Infrastructure Project Delivery & Governance (Telecom) May 2015 – 2017

Governed end-to-end project delivery, PMO reporting, milestone control, contractor coordination, quality monitoring, technical acceptance, and commercial handover for high-profile telecom and building-connectivity portfolios (GSM, IBS, DAS, 5G) across the UAE.

Project Governance & PMO Reporting

- Tracked milestones, delivery status, risks, dependencies, and completion confidence across concurrent portfolios and reported updates to internal PMO stakeholders.
- Escalated delivery bottlenecks, access constraints, design conflicts, material delays, and contractor issues, then coordinated recovery actions.

- Maintained structured project records, progress data, acceptance evidence, and handover documentation supporting auditability and senior-level visibility.

Stakeholder & Contractor Management

- Acted as the primary delivery interface between asset owners, developers, consultants, main/MEP contractors, vendors, subcontractors, and internal engineering teams.
- Followed up approvals, access arrangements, site readiness, municipal sign-offs, acceptance activities, and final handover across multiple live projects.
- Chaired weekly coordination sessions with technical, commercial, operational, and contractor teams to remove blockers and protect timelines.

Risk, Change, Quality & Process Improvement

- Developed mitigation and contingency plans for supply-chain delays, resource gaps, access restrictions, and changing site conditions.
- Reviewed root causes of delays, rework, and acceptance failures; introduced preventive actions and improved documentation practices.
- Sustained a 95% Quality KPI and up to 80% First-Time-Right acceptance performance by auditing contractor deliverables, site readiness, and documentation against corporate standards.

Smile Building Materials Trading — UAE

General Manager | Commercial & Operations Leadership

2010 – 2015

- Held full accountability for commercial operations, procurement, supplier relationships, logistics, and financial results, managing business activity generating up to AED 5M in annual revenue.
- Led procurement planning, supplier sourcing, credit-term negotiation, and payment follow-up with local and international suppliers.
- Improved warehouse distribution, inventory planning, and transport coordination to reduce overhead and improve order fulfilment.
- Led operations, sales, and administrative teams, introducing performance measures to improve accountability and productivity.

Motorola — UAE

Project Engineer | Telecom Project Delivery

2008 – 2010

- Supported senior program managers in defining scope, tracking schedules, allocating resources, and resolving field deployment constraints.
- Coordinated contractors and field teams during installation, integration, testing, site audits, ATP/UAT acceptance, and final handover.
- Reviewed site drawings, field conditions, and technical requirements to confirm readiness and compliance before delivery milestones.

SELECTED PROJECT PORTFOLIO

- Dubai Mall: Led DAS/IBS infrastructure upgrades and 5G deployment in a live, high-traffic commercial environment while coordinating access, safety, and acceptance.
- Dubai Hills Mall: Supervised design review, implementation coordination, multi-sector commissioning, and handover for IBS/5G coverage across a major lifestyle development.
- Dubai Exhibition Centre (Expo): Led delivery coordination for the first telecom system installed in the facility — 13 sites, ~USD 1M value — under strict event-readiness timelines and a compressed final-month schedule.
- Meydan Grandstand: Coordinated large-scale IBS/5G rollout for high-density event traffic while protecting service availability in a live venue.
- Mall of the Emirates: Managed targeted 5G macro/microcell deployment, sector splitting, and commissioning to improve network penetration and throughput.
- Al Maktoum International Airport: Oversaw regulated airport-environment infrastructure integration, stakeholder coordination, access controls, compliance follow-up, and handover.
- ICD One Zabeel: Managed a ~USD 1M new-build IBS/5G deployment, replanning after major interior-architecture changes across the top 20 floors.

PROFESSIONAL DEVELOPMENT

- Project Management Professional (PMP) Training
- Generative AI Essentials; Prompt Engineering Essentials; Introduction to Generative AI; AI for Everyone: Master the Basics — edX

EDUCATION

Bachelor of Science (B.Sc.) in Electrical and Electronics Engineering
University of Sharjah, 2007

LANGUAGES

Arabic: Native | English: Fluent