Offering Memorandum

11300 ACACIA AVE HAWTHORNE, CA 90304

<u>'irtual Tour</u>

\$1,395,000



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2

Table of Contents

11300 ACACIA AVE HAWTHORNE, CA 90304



Index

Property Overview	3
Financial Overview	6
Property Photography	10
Comparables	13
Disclaimer	20



Property Overview



Property Overview



Property Summary						
Price	\$1,395,000					
Address	11300 Acacia Ave					
City, State, Zip	Hawthorne					
County	Los Angeles					
Year Built	1961					
Number Of Units	5					
Building Size	5,204 SF					
Lot Size	6,757 SF					
Cap Rate	3.85%					
Pro Forma Cap Rate	5.56%					
Grm	14.92					
Pro Forma Grm	11.76					
Price / Bldg Sf	\$268.06					
Price / Lot Sf	\$206.45					



Property Overview

11300 ACACIA AVE HAWTHORNE. CA 90304

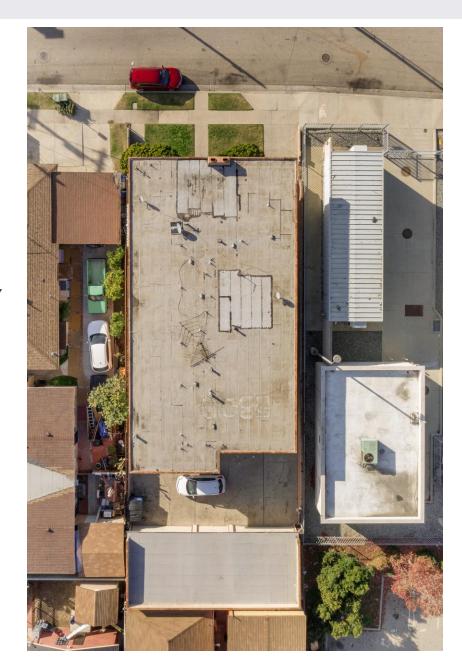


11300 Acacia Ave, Hawthorne 90304

- 5-Unit | \$ 1,395,000
- Ideal Unit Mix Consisting of (1) 3-Bed/2-Bath, (3) 2-Bed/1-Bath &
 (1) 1-Bed/1-Bath Unit
- Parking: (2) Two-Car Garages & (1) One-Car Garage + Additional Driveway Space
- 5,204SFBuildingSituatedona6,757SFLot
- Over 25% in Upside Market Rent Potential | 5.56% Market CAP
- Last Vacancy Was in 2016
- Owner Has Committed to Replacing the Roof Prior to Close of Escrow
- Professionally Managed by Premier Properties for the Last 20 Years
- Located Approximately 1.8 Miles to the Entrance of the New \$5B Sofi Stadium and Hollywood Park Entertainment Complex

Lyon | Stahl Investment Real Estate is pleased to present 11300 Acacia Ave, a 5-unit located steps from the Hawthorne / Lennox light rail station. The five total units consist of 5,204 SF in living space situated on a 6,757 SF parcel of land. 11300 Acacia Ave offers a great unit mix consisting of (1) 3-Bed/2-Bath, (3) 2-Bed/1-Bath & (1) 1-Bed.1-Bath Unit. The property was built in 1961 and features (2) two-car garages & (1) one-car garage plus additional driveway space.

Given the property's ideal location, strong unit mix, and significant upside rent potential, 11300 Acacia Ave is an excellent investment opportunity for any investor seeking growth, stability, and a hedge against inflation.



Financial Overview



Financial Overview

11300 ACACIA AVE HAWTHORNE, CA 90304



Price

\$1,395,000

Property Summary			
ADDRESS	11300 ACACIA AVE, HAWTHORNE 90301	YEAR BUILT	1961
DOWN PAYMENT	40% (\$558,000)	PARKING	5 Garage Spots
NUMBER OF UNITS	5	CURRENT NOI	\$93,516
COST PER UNIT	\$279,000	PRO FORMA NOI	\$118,620
LOT SIZE	6,757 SF	CURRENT CAP RATE	3.85%
GROSS RENTABLE SF	5,204 SF	PRO FORMA CAP RATE	5.56%
PRICE PER BLDG SF	\$268.06	CURRENT GRM	14.92
PRICE PER LAND SF	\$206.45	PRO FORMA GRM	1176

Proposed Financing			
LOAN AMOUNT	\$837,000	LOAN-TO-VALUE	40%
DOWN PAYMENT	\$558,000	AMORTIZATION	30-YEAR
INTEREST RATE	3.850%	LOAN TERM	5-YEAR FIXED
MONTHLY PAYMENT	\$3,924	PROPOSED/EXISTING	PROPOSED
ANNUAL PAYMENT	\$47,087.10	DEBT COVERAGE RATION (DCR)	1.14

Financial Overview



Annualized Operating Data							
	CURRENT ACTUALS		PRO FORMA RENT				
GROSS SCHEDULED INCOME	\$93,516		\$118,620				
VACANY RATE RESERVE	\$4,676	5%	\$5,931	5%			
GROSS OPERATING INCOME	\$88,840		\$112,689				
EXPENSES	\$35,101	38%	\$35,101	30%			
NET OPERATING INCOME	\$53,739		\$77,588				
LOAN PAYMENTS	\$47,087		\$47,087				
PRE TAX CASH FLOWS	\$(6,652)	1.19%	\$30,501	5.47%			
PRINCIPAL REDUCTION	\$15,128		\$15,128				
TOTAL RETURN BEFORE TAXES	\$21,780	3.90%	\$45,628	8.18%			

Scheduled Income		
	CURRENT	MARKET
TOTAL SCHEDULED RENT	\$7,793	\$9,885
LAUNDRY	\$0	\$0
GARAGES	\$0	\$0
MONTHLY SCHEDULED GROSS INCOME	\$7,793	\$9,885
ANNUALIZED SCHEDULED GROSS INCOME	\$93,516	\$118,620
UTILITIES PAID BY TENANT	Gas & Electric	Gas & Electric

^{*} This information has been secured from sources we believe to be reliable but representations, or warranties, expressed or implied, as to the accuracy of the references to square footage, land lines/boundaries and age are approximate. Buyer takes responsibility for all information and bears all risk for any inaccuracies.

Expense Summary	
*ESTIMATED	
NEW TAXES (REAL)	\$20,338
MAINTENANCE (3%)	\$2,805
INSURANCE	\$2,082
UTILITIES (\$800/unit/year)	\$4,000
LANDSCAPING (\$100/mo)	\$1,200
PROPERTY MANAGEMENT (5%)	\$4,676
TOTAL EXPENSES	\$35,101
EXPENSES AS %/SGI	\$37.53
EXPENSE PER SF	\$5.19
EXPENSE PER UNIT	\$7,020

Rent Roll



Unit #	Unit Type	Actual Rent	Market Rent	Notes
1	3+2	\$1,999	\$2,750	
1	2+1	\$1,640	\$1,895	
1	2+1	\$1,254	\$1,895	
1	2+1	\$1590	\$1,895	
1	1+1	\$1,310	\$1,450	
MONTHLY TOTALS		\$7.793	\$9,885	
ANNUALIZED TOTALS		\$93,516	\$118,620	

Loan Quotes

11300 ACACIA AVE, HAWTHORNE, CA 90304



Loan Options	Option 1 3-Year Fixed	Option 2 5-Year Fixed	Option 3 7-Year Fixed	Option 4 Bridge-ARM
Purchase Price	\$1,395,000	\$1,395,000	\$1,395,000	\$1,395,000
Loan Amount	\$760,000	\$750,000	\$715,000	\$930,000
Down Payment	\$635,000	\$645,000	\$680,000	\$465,000
Loan-to-Value	54%	54%	51%	67%
Debt Coverage Ratio (DCR)	1.20	1.20	1.20	1.25
Current Interest Rate	3.25%	3.35%	3.75%	4.75%
Index	3 Year CMT	5 Year CMT	7 Year CMT	N/A
Margin	2.75%	2.75%	2.75%	N/A
Floor / Ceiling	3.25% / 8.25%	3.35% / 8.35%	3.75% / 8.75%	N/A
Loan Term	10	10	10	12 Months
Amortization in Years	30	30	30	Interest-Only
Monthly Payment	\$3,308	\$3,305	\$3,311	\$3,681
Recourse	Yes	Yes	Yes	Yes
Impounds	No	No	No	No
Pre-Payment Penalty	Years 1-2	Years 1-4	Years 1-6	None
170 rayment renaity	2-1%	3-3-2-1%	4-3-3-2-2-1%	None
Loan Fee	1%	1%	1%	1.25%
Estimated Costs:				
Appraisal/Due Diligence	\$4,500	\$4,500	\$4,500	\$6,500
Closing/Processing/Underwriting	Included Above	Included Above	Included Above	Included Above

^{*}Option 4: 12 months interest-only with one 6 month extension for .25 bps per extension

Alternative fixed and adjustable rate options may be available upon request Quote subject to satisfactory lender review of rent roll, I & E, property condition, and borrower's financials

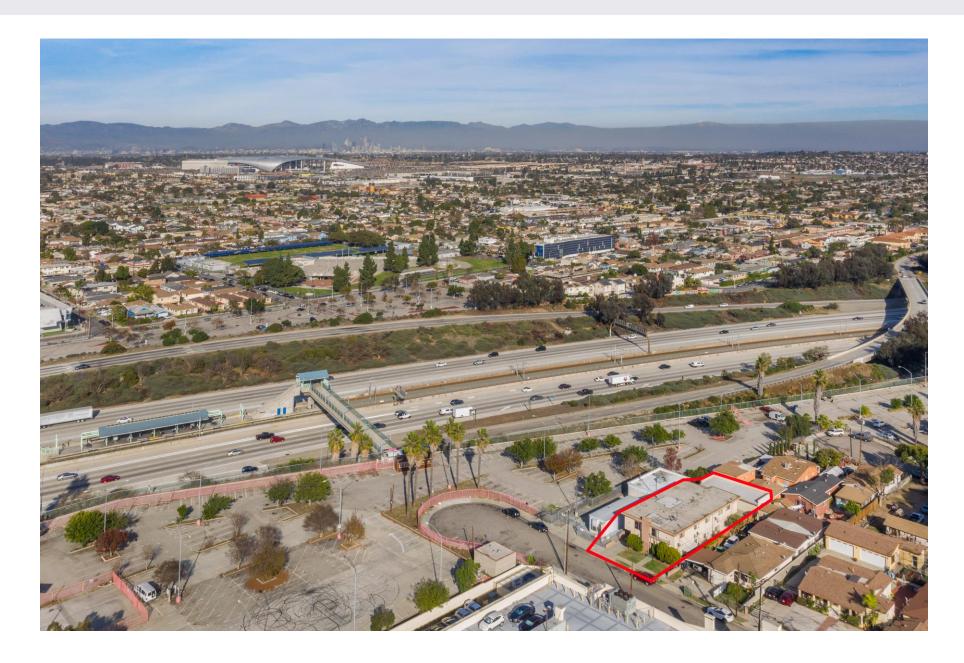
Rates and programs are subject to change without notice

Property Photography



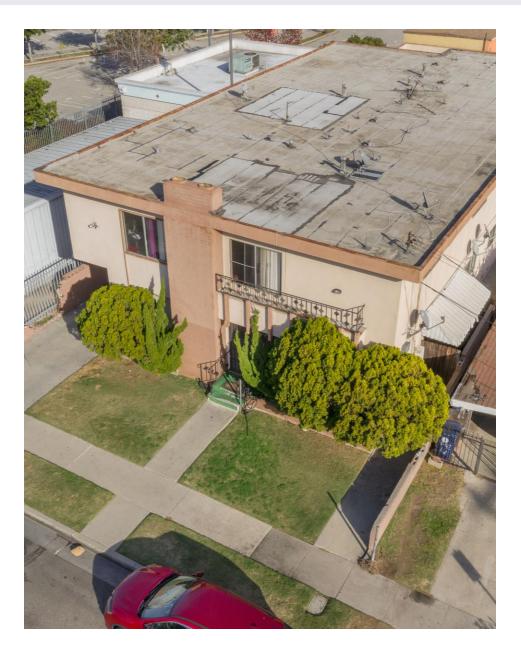
Property Photography





Property Photography











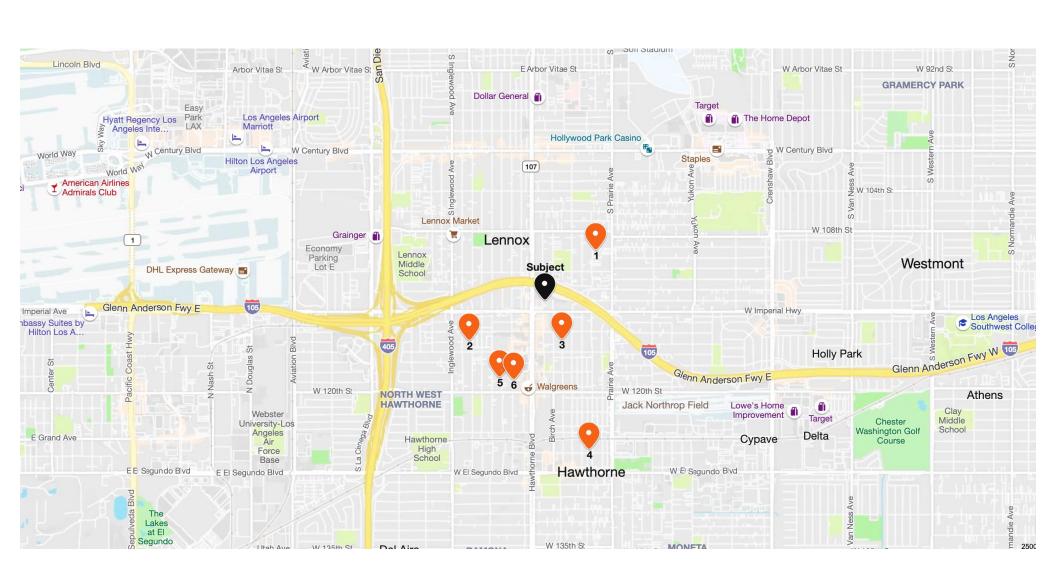
Sold Comparables



	Address	Price	Units	Year Built	Building Size	Price/Unit	Price/SF	CAP Rate	GRM	Sale Date
1	10920 S Osage, Hawthorne, CA	\$3,050,000	12	1959	10,041 SF	\$254,166	\$255.54	4.75%	14.96	12/31/2020
2	11637 Eucalyptus AV, Hawthorne, CA	\$2,125,000	8	1963	8,708 SF	\$265,625	\$244.03	4.52%	14.30	5/20/2020
3	11626 Cedar Av, Hawthorne, CA	\$1,533,750	6	1963	5,926 SF	\$255,625	\$258.82	3.53%	19.24	01/31/2020
4	12535 Oxford Av, Hawthorne, CA	\$1,700,000	6	1963	5,264 SF	\$283,333	\$322.94	4.40%	13.75	0/17/2019
5	11921 Manor Dr, Hawthorne, CA	\$4,050,000	18	1964	5,084 SF	\$284,375	\$279.68	4.75%	12.29	11/01/2019
6	11936 Grevillea Av, Hawthorne, CA	\$1,590,000	7	1962	5,971 SF	\$227,142	\$266.29	4.73%	12.72	03/11/2020
	Averages	\$2,341,458	10	1962	6,832 SF	\$261,711	\$271.06	4.45%	14.54	03/11/2020
*	11300 Acacia Ave Hawthorne, CA	\$1,395,000	5	1961	5,204 SF	\$279,000	\$268.06	3.85%	14.92	ACTIVE

Sold Comparables Map





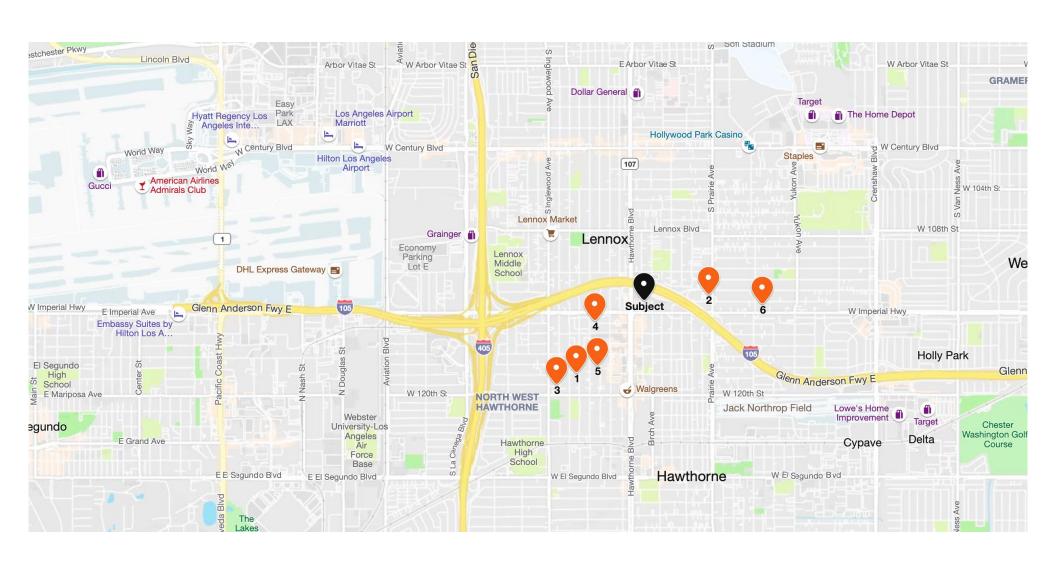
Lease Comparables



	Address	Date Leased	Unit Type	Unit Size	Rental Rate
1	11893 Truro Ave, Hawthorne, CA 90250	Aug 2019	1 Bed/1 Bath	675	\$1,495
2	11207 Prairie Ave, Inglewood, CA 90304	Aug 2019	1 Bed/1 Bath	450	\$1,450
3	11941 Gale Ave, Hawthorne, CA 90250	Mar 2020	2 Bed/1.5 Bath	1,236	\$1,900
4	4575 W 115th St, Inglewood, CA 90304	Feb 2020	2 Bed/ 2 Bath	800	\$1,900
5	11853 Manor Dr, Hawthorne, CA 90250	Apr 2020	3 Bed/1 Bath	1,000	\$2,700
6	3734 W 113th St, Inglewood, CA 90303	Mar 2020	3 Bed/ 1.5 Bath	1,200	\$2,975
	Averages	Dec 2019	2 Bed / 1.5 B	1200SF	\$2,070
*	11300 Acacia Ave Hawthorne, CA 90301	N/A	3 Bed/2 Bath 2 Bed/1 Bath 1 Bed/1 Bath	1,1614 SF 1,040 SF 850 SF	\$1,999 \$1,640 \$1,310

Lease Comparables Map





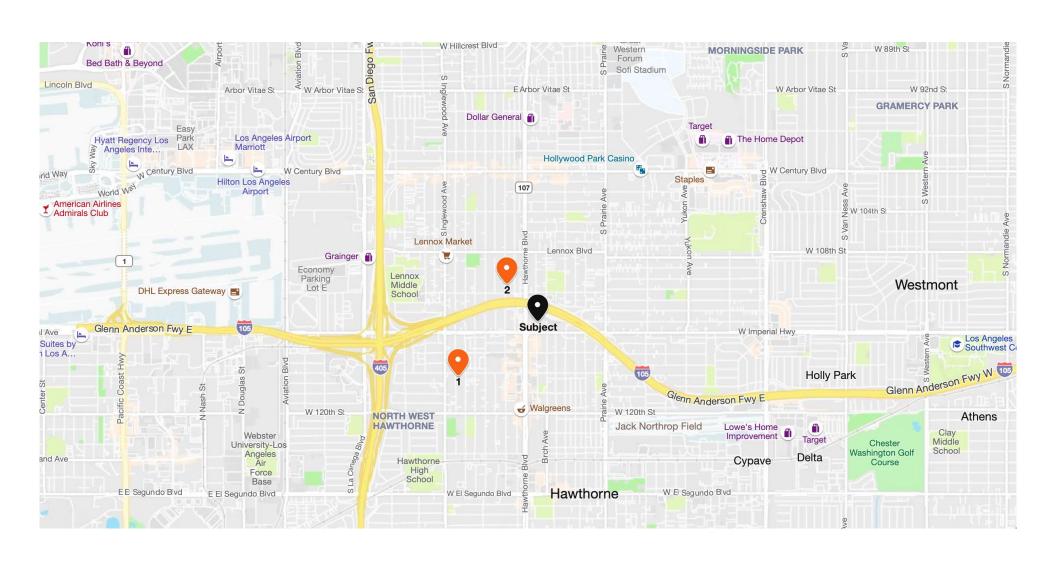
On-Market Comparables



	Address	Price	Units	Year Built	Building Size	Price/Unit	Price/SF	CAP Rate	GRM	List date
1	4730 W 118 th ST Hawthorne, CA	\$1,650,000	5	1963	4,584	\$330,000	\$359.95	5.24%	13.08	11/10/2020
2	11022 S Grevillea AV Inglewood, CA	\$1,935,000	10	1988	8,118	\$193,500	\$501.87	3.80%	15.79	11/10/2020
	Averages	\$1,792,500	8	1976	6,351	\$261,750	\$430.91	4.52%	14.44	11/10/2020
*	11300 Acacia Ave, Hawthorne, CA	\$1,395,000	5	1961	5,204 SF	\$279,000	\$268.06	4,.06%	14.92	

On-Market Comparables Map





Disclaimer & Confidentiality Agreement

LYON STAHL

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This Memorandum has been prepared to provide summary, unverified information to establish a preliminary level of interest in the subject property ("Property"). The information in this Memorandum has been obtained from sources Broker believes to be reliable; however, Broker has not conducted sufficient investigation to make any warranty or representation whatsoever including but not limited to the accuracy or completeness of the information, veracity or accuracy of the information, condition of the Property or its compliance or lack of compliance with applicable governmental requirements, developability, suitability or financial performance of the Property, income or expenses for the Property, the size and square footage of the Property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State or Federal regulations, the physical condition of the improvements thereon, or the financial condition or business Property and does not purport to be an all - inclusive representation regarding the Property or to contain all or part of the information which prospective investors may require to evaluate the purchase of the Property. Additional information and an opportunity to investigate the Property will be made available to interested and qualified prospective purchasers. All information is based on assumptions relating to the general economy, market conditions, competition and other factors beyond the control of Broker, therefore, all information is subject to material variation. The information contained herein is not a substitute for a thorough due diligence investigation. Interested parties are expected to review all information of whatever nature independently and not rely on the contents of this Memorandum in any manner.

The Property owner ("Owner") expressly reserves the right, at its sole discretion, to reject any or all offers to purchase the Property, and/or to terminate discussions at any time with or without notice. The Owner shall have no legal commitment or obligation unless and until written agreement(s) have been fully executed, delivered and approved by the Owner and any conditions to the Owner's obligations therein have been satisfied or waived.

Exclusively Marketed By



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